Get Virtualized and Ready for Cloud Computing Faster

Accelerate your virtualization and cloud migration process as much as 20x faster than traditional methods

Are you planning a large server migration? Or do you need to optimize and accelerate a migration already begun? Maybe you’re faced with a lack of resources to meet a delivery deadline.

You need the Virtualization and Cloud Migration Service to optimize and manage your migration process for rapid, cost-saving results.

Virtualization and Cloud Migration Service

This highly focused service is staffed by VMware engineers experienced in complex migrations using VMware’s most advanced migration management and acceleration resources.

With the VMware Virtualization and Cloud Migration Service, you can migrate up to 2000+ workloads per month at a low cost per workload through many flexible options, including:

• Multi-shift, on-site or remote delivery teams (or both)
• Cloud Migration Portal (CMP)—an extremely powerful, next-generation migration management and collaboration suite, including server migration accelerator tools
• End-to-end project management services—planning, execution and enterprise communications
• Robust and effective change-management, PMO and outreach programs to identify and reduce internal adoption resistance
• Migrate workloads between datacenters
• Tiered pricing options based on migrated workloads

The entire service is focused on offloading your virtualization workload with our experts to give you the fastest results at a predictable cost and a higher ROI.

VMware’s Approach

Your migration is managed and optimized for maximum speed and efficiency while saving you money, accelerating your ROI on cloud computing.

Customers report saving 30-70 percent from VMware server consolidation, and they’re achieving CPU utilization rates exceeding 80 percent.

The end-to-end process is guided by a proven methodology that provides full change management, application validation and auditable accountability, including:

• Live Project Tracking—Tracks lifecycle of the physical, VM and application aspects thru the migration lifecycle
• Active Inventory Management—Live polling of physical infrastructure
• Real Time Auditing—Agent/Agentless inventory auditing
**Related Services**

- **New to Virtualization**
  The VMware vSphere Plan and Design Service will get you started with a VMware vSphere logical architecture to meet your server virtualization needs.

- **Before Your Migration**
  The VMware vSphere Health Check provides best practices guidance for configuring and managing your entire virtual infrastructure.

- **VMware ThinApp**
  VMware ThinApp Jumpstart Service provides a detailed knowledge transfer workshop, Thin App implementation best practices, and on-site installation of a non-production VMware ThinApp application.

- **Booking Rules for Controlled Migration**—Rules based algorithm to control booking/scheduling parameters for the source machine.

- **Job Scheduling**—Auto kick-off of scheduled migrations enables validation of parameters before downtime or migration execution.

- **Monitoring**—Target Infrastructure and post-VM monitoring.

- **Post Migration Clean-up**—Removes hardware agents and hidden devices.

Whether your migration is hundreds of desktops or 10,000+ servers, you can get it done quicker, for less.

**Project Deliverables**

At the end of this engagement, you will have a full migration in place with detailed, accountable VMware documentation for reference.

- Documented Migration Plan
- Completed migration of Physical to Virtual machines
- Completed migration of Virtual to Virtual machines
- Completed migration Virtual machines to Cloud environment

- Applications packaged into single executables that run completely isolated from each other and the operating system for conflict-free execution on Windows platform endpoint devices.

If you have 100 or more servers to migrate, the VMware Virtualization and Cloud Migration Service can dramatically lower your migration costs, simplify manageability, boost utilization, increase IT responsiveness, and give you the ability to accommodate rapid growth, starting now.

**Scope and Pricing**

This service is a fixed price engagement, ideal for migrations of 100+ servers.

**Get Started Today**

For pricing and to discuss your migration requirements, contact your local VMware representative. More information about VMware Professional Services is available at www.vmware.com.

**About VMware Professional Services**

VMware Professional Services, the largest global services organization of experienced IT professionals focused solely on virtualization and cloud computing, provides industry-leading consulting, education, and technical account manager services that enable customers to transform IT environments through virtualization and realize greater value from flexible, agile IT service delivery models sooner, with less risk.