

VMware Disaster Recovery Starter Kit

Overview

There are at least as many ways to attempt to build a disaster recovery solution as there are types of disasters that can affect an organization. Industry-leading VMware® virtualization software provides the key infrastructure that enables organizations to implement viable x86 disaster recovery solutions that meet their recovery requirements reliably and affordably.

The *VMware Disaster Recovery Starter Kit* provides a convenient bundle of the VMware products and services needed to get started with a proof of concept or pilot deployment of a disaster recovery solution that uses VMware vSphere™.

Benefits

The VMware Disaster Recovery Starter Kit enables organizations to benefit from using VMware virtualization in their disaster recovery plans. This kit:

- Simplifies purchase of the VMware products and services necessary to get started with a proof of concept or pilot
- Speeds time-to-implementation with an accelerated learning curve and knowledge transfer
- Leverages proven best practices for planning and deploying VMware virtualization solutions

Target Audience

The VMware disaster recovery starter Kit is designed for organizations and IT departments that are new to VMware vSphere. Organizations are already using VMware vSphere to determine the additional products and services needed for a virtualized disaster recovery solution by working with VMware and VMware channel partners.

Scope and Pricing

- The scope of the custom solution is based on customer requirements and documented in a Statement of Work
- Development of the custom solution is performed off-site. Installation, configuration and demonstration of the solution is performed on-site at customer location
- The VMware vCenter Lifecycle Manager Customization service will be delivered by VMware Certified Professional (VCP) Senior Consultant(s) from VMware
- Contact your local VMware representative for more information

AT A GLANCE

The VMware Disaster Recovery Starter Kit provides a convenient bundle of the VMware products and services needed to get started with a proof-of-concept or pilot deployment of a disaster recovery solution that uses VMware vSphere.

BENEFITS

- Simplifies purchase of the VMware products and services needed to get started with a proof of concept or pilot
- Speeds time-to-implementation
- Mitigates risk by leveraging experienced consultants and proven best practices

COMPONENTS

Products

VMware vSphere Enterprise Plus for 8 processors

VMware vCenter

VMware vCenter Converter

1-Year Support and Subscription for all included products

Services

VMware vSphere Jumpstart

VMware Consolidated Backup Jumpstart Add-on

What is Included?

The VMware Disaster Recovery Starter Kit provides licenses for VMware vSphere, services to help understand how to set up VMware vSphere and convert existing physical machines into virtual machines, and guidelines and checklists that support planning for high availability and disaster recovery.

Included Products

- VMware vSphere Enterprise Plus: The most widely deployed software suite for optimizing and managing industry standard IT environments through virtualization.
- VMware vCenter™: A critical component of the VMware vSphere suite, delivers centralized management, operational automation, resource optimization and high availability to IT environments using VMware vSphere.
- VMware vCenter Converter: VMware vCenter Converter is a highly robust and scalable enterprise-class migration tool that automates the process of creating VMware virtual machines from physical machines, other virtual machine formats and third-party image formats.

Included Services

- VMware vSphere Jumpstart: A three-day consulting engagement that provides an on-site proof-of-concept configuration and knowledge transfer of VMware vSphere (ESX™ and vCenter). An optional, additional day provides information about physical to virtual migrations using VMware Converter.
- VMware Consolidated Backup Jumpstart Add-on: A one-day consulting engagement delivered in conjunction with the VMware vSphere Jumpstart that helps you understand how to use and deploy VMware Consolidated Backup to build a disaster recovery system. This jumpstart explores various strategies to increase availability and shorten response times when faced with service disruptions and disasters.

For More Information

More information about VMware software and services is available from www.vmware.com and from your local VMware representative.

About VMware Professional Services

VMware Professional Services helps IT departments in companies of all sizes accelerate time to market, reduce deployment risk and maximize ROI as they adopt virtualization. VMware Professional Services and its extensive partner ecosystem comprises experienced IT professionals who provide consulting, technical account management, integration and deployment services, and education services for VMware products and solutions. As the largest services organization focused solely on virtualization, our consultants have in-depth expertise and use proven, repeatable delivery methodologies that have helped thousands of customers energize IT while saving energy—financial, human and the earth's—through virtualization.

Key Services Activities and Deliverables

ACTIVITIES AND TOPICS
– Technical architecture overview
– Installation and configuration
– Virtual machine creation
– Virtual machine migration
– Provisioning and managing virtual machines
– Physical to virtual migration process overview
– Physical to virtual migration
– Business continuity overview
– Planning for routine failures
– Backup and recovery of virtual machines
– Disaster planning overview
DELIVERABLES
– On-site installation of up to two VMware ESX hosts, one VMware vCenter Server, and VMware vCenter Converter
– Interactive proof-of-concept on physical to virtual migrations using VMware vCenter Converter
– Interactive disaster recovery workshop using virtual infrastructure
– Demonstration of backup and recovery of up to two virtual machines using VMware Consolidated Backup
– Best practices and knowledge transfer

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If you are located in the United States, the VMware contracting entity for the service will be VMware, Inc., and if outside of the United States, the VMware contracting entity will be VMware International Limited.