

VMware Virtualization Assessment Service with Application Discovery Manager

AT A GLANCE

- Understand the financial advantages of virtualization for your organization through an estimated total cost of ownership and return on investment analysis
- Educate your application owners and stakeholders about the power of virtualization to solidify their support and buy-in
- Rank the best virtualization candidates in your environment through a virtualization candidate report
- Mitigate potential risks by identifying application interdependencies and determine the best candidate applications for virtualization based on your specific organization's requirements

Rapidly achieve the benefits from virtualization through VMware Professional Services

Exploit the full benefits of virtualization by assessing your IT landscape and determining your potential cost savings for your implementation of VMware vSphere

As with every new business initiative, a successful IT initiative starts with a solid plan, data and analysis. Whether your organization is new to virtualization or you simply want to expand your existing virtualized environment, an accurate assessment of your IT inventory is necessary to provide a clear picture on the cost of ownership and return on investment, enabling you to justify your IT initiative with detailed benefits and cost savings to your stakeholders.

The VMware Virtualization Assessment Service with Application Discovery Manager (ADM) helps you to quickly determine where to start and outline a solid plan to fast track your IT project. VMware consultants can help identify server consolidation opportunities within your existing physical IT infrastructure along with the key application interdependencies to ensure a successful implementation of VMware vSphere.

Virtualization Assessment Service with Application Discovery Manager

The VMware Virtualization Assessment Service with ADM helps you fully leverage the benefits of server virtualization, the first step in cloud computing. Working closely with your team, our VMware virtualization experts conduct in depth interviews and application owners, and use data gathered from VMware vCenter Application Discovery Manager and VMware Capacity Planner to analyze your servers and applications resulting in a prioritized virtualization candidate list.

Our Approach

VMware Professional Services consultants follow a four-phase approach which includes:

- **Interviews** – VMware Consultants will start by identifying your organization's business drivers to gain a clear understanding of your current infrastructure including the applications and technical requirements.
- **Collect** – Our consultants use assessment questionnaires, VMware tools and third party toolsets to gather information to define use cases and server candidacy. The inventory, usage and performance data collected on servers, end users and applications provides the information needed to determine virtualization candidacy and prioritization.

Related Services

VMware Professional Services provides a range of consulting services to assess, design, and deploy a solid virtualization foundation and the right cloud solution for your business.

- **vSphere Jumpstart** – Accelerated knowledge transfer and a 'hands-on' opportunity to evaluate a non-production installation of the VMware vSphere solution guided by VMware experts.
- **vSphere Plan and Design** - Let a VMware expert help you get the most from your virtualization investment by creating a comprehensive architectural design for production. Using your existing data, our VMware experts considers the right balance of availability, performance, scalability, security, manageability, cost and compliance to build a logical design that meets your business and IT objectives.
- **ESX to ESXi Assessment and Migration Service** – Kick off your transition to ESXi. Our VMware experts will conduct a knowledge transfer workshop on the functionality and methodology to migrate to ESXi, analyzing the readiness of your environment and estimating the effort required to migrate from ESX to ESXi.

- **Analyze** – Application Discovery Manager and VMware Capacity Planning tool programmatically analyzes performance data collected from both the installed applications as well as information collected from pre-site documents, team interviews and discussions to look at application and network interdependencies.
- **Report** – VMware consultants deliver a comprehensive report on your server candidates for virtualization and which services should be migrated together. The report includes an assessment of the application environment and how best to move forward with your vSphere virtualization deployment.

Project Deliverables

The Final Virtualization Assessment report is a detailed analysis and plan that includes:

- A consolidated ROI/TCO analysis describing the potential savings of your virtualization strategy
- An itemized list of servers and applications suitable for virtualization
- A complete roadmap plan including a risk mitigation strategy specific to your environment to meet your IT and business objectives.

Scope and Pricing

This service is a custom engagement; contact your local VMware representative for scoping and pricing information.

About VMware Professional Services

VMware Professional Services, the largest services organization of experienced IT professionals focused solely on virtualization, provides industry-leading consulting, education, and technical account manager services that enable customers to transform IT environments through virtualization and realize greater value from flexible, agile IT service delivery models sooner, with less risk. For more information, visit www.vmware.com/services.

Get Started Today

For more information about VMware Professional services see www.vmware.com/services.

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