**Key Benefits of vCloud Air**

- **Compatible** - A true extension of your existing environment, compatible with your on-premises VMware vSphere® workloads with no need to rewrite applications.
- **Portable** - Bi-directional portability for both new and existing applications.
- **Seamless Networking** - Your IT infrastructure can extend beyond the physical limits of your data center to the cloud, without you having to change how you do things.
- **Common Management** - vCloud Air is architected on the same platform as vSphere and is integrated with various management tools including VMware vCloud Suite®, the full vRealize™ portfolio of products and many more.
- **One Support Call**
- **Broader OS and Application Support** - vCloud Air supports over 5000 applications and over 90 operating systems that are certified to run on VMware.

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**Dedicated Cloud**

VMware vCloud Air Dedicated Cloud is a dedicated single-tenant, physically isolated cloud Infrastructure as a Service. Dedicated Cloud offers the broadest set of capabilities among the compute services in vCloud Air and delivers a host of benefits that make it the service for migrating existing large production workloads, hosting Test/Dev environments, and developing new applications. Dedicated Cloud is your own private cloud instance, in the public cloud. With the security of a single tenant architecture, Dedicated Cloud offers capabilities that other public cloud solutions can’t match.

**Use Cases**

There are several use cases that make Dedicated Cloud an ideal solution for extending your footprint into the public cloud:

- **Test & Development** - Dedicated Cloud is ideal for handling highly variable Test & Development environments, as it enables you with complete resource utilization control; Overcommit or reserve resources to best meet your needs.
- **Extending Existing Applications** - Large packaged apps such as Microsoft Exchange, where licensing costs are a concern, are ideal to run in our Dedicated Cloud.
- **Web and Mobile Applications** - Whether you are a mobile developer or a DevOps guru, build and deploy your latest generation apps on a hybrid platform with a full suite of management tools at your disposal.
- **Geographic Expansion** - Run your applications anywhere in the world for lowest latency and highest performance.

**Benefits of Dedicated Cloud**

Dedicated Cloud is a perfect public cloud offering for:

- CapEx to OpEx cost controls
- Security of a Single Tenant environment
- Effectively managing licensing costs
- Lowering management costs using existing tools/processes
- Improved ROI with full vSphere Compatibility on and off premises
- All inclusive cloud platform for simplicity and easy access

Dedicated Cloud provides more robust and comprehensive capabilities including full single tenancy on the host and license management visibility, which plague other public clouds. Dedicated Cloud is best able to handle expanding end-user demands and can deliver a considerably lower per-VM cost than competitive services. Not to mention the added security and total application control that comes along with this service. With Locations in several continents, Dedicated Cloud is ready to address your next infrastructure upgrade needs.
**DEDICATED CLOUD SUBSCRIPTION**

<table>
<thead>
<tr>
<th>Compute*</th>
<th>35GHz vCPU 240GB vRAM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Storage</td>
<td>6TB of Standard or SSD-Accelerated</td>
</tr>
<tr>
<td>Bandwidth</td>
<td>50Mbps (Burst to 1Gbps)</td>
</tr>
<tr>
<td>Public Ips</td>
<td>3</td>
</tr>
<tr>
<td>Optional Add Ons</td>
<td>Compute, Storage, IP Addresses</td>
</tr>
<tr>
<td>Additional Options</td>
<td>Direct Connect, Data Protection, Offline Data Transfer</td>
</tr>
<tr>
<td>Support</td>
<td>Production Support 24x7x365</td>
</tr>
<tr>
<td>Contract Terms</td>
<td>1, 12, 24, &amp; 36 month Subscriptions</td>
</tr>
</tbody>
</table>

*Note: All configurations are not available in all locations

**License Management:** The disparate licensing models of various software vendors make managing software licenses in multi-tenant environments very difficult. In many instances, the licensing rules generally apply to physical hosts or actual CPU cores and thus cause difficulties deploying on public cloud options. Dedicated Cloud solves both of these challenges architecturally. It provides users with a single-tenant compute architecture, serving as a hosted private cloud service, instead of a multi-tenant offering. This helps make Dedicated Cloud ideal for enterprise applications.

**Budgeting Simplified:** Dedicated Cloud customers are allowed to separate their cloud resources into multiple discrete vDCs, and divide resources accordingly, across different use cases, user groups, or resource pools. Each vDC has separate user account control, memory over-commitment rules, and application catalogs for a fully personalized vDC.

Take full advantage of consistent billing and flexible payment options as well as monthly or annual contract terms to achieve advantaged pricing. Subscription packaging offers a defined pool of compute, storage and networking resources from which to build your environment.

**Support**

VMware offers 24x7x365 production level support for all vCloud Air services. This is the same support call for your on-premises workloads and your vCloud Air workloads makes for a simple solution. The same award winning support team will assist you with your account, onboarding and your technical needs. vCloud Air also offers a suite of technical documentation and knowledge articles to assist in your experience.

For customers who require additional services, VMware also offers professional services engagements on best practices and getting started with your deployment, both directly and through an extensive network of certified professionals.

**How to Buy**

Dedicated Cloud is offered as a term-based subscription service, with monthly and annual term options. Dedicated Cloud can be purchased via ELA, Purchase Order (PO), Subscription Purchasing Program (SPP).

- Purchase via ELA, PO or SPP
- Sign Up

**Find Out More**

For more information or to purchase VMware products, call 1-877-4VMWARE (outside of North America dial +1-650-427-5000), visit the VMware vCloud Web page at http://vcloud.vmware.com

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**Service Details**

Dedicated Cloud includes powerful & secure single-tenant platform offering compute, storage and networking capabilities that can be increased as their environment grows. Customers get to choose between standard and high performance SSD-accelerated storage offerings. Dedicated Cloud can also be expanded through a variety of add-on services including storage, data protection, data services and a full suite of VMware management tools. The support and virtualization costs are baked into the platform, so you’ll encounter no additional fees. Dedicated Cloud is offered in a term-based subscription package that offers following advanced features:

**Full Control:** The user has complete control of memory and CPU and can reserve defined amounts of either to specific VMs, allowing for granular control of resources. Conversely, the user can choose to over-commit resources across multiple VMs, based on the performance characteristics, consumption patterns and requirements of your applications. In a Test & Dev or similar use case, you may drive significantly higher volumes of transient or non-performance-driven VMs into Dedicated Cloud and achieve lower unit costs. This enables you to increase resource utilization by over-committing resources.