



*“It is very important that our backup and recovery solution be well integrated with our VMware infrastructure.”*

## Educational Institution VMware vSphere Data Protection

### Challenges

The educational institution was looking for a reliable solution to back up critical data. Therefore, they rated the following factors as important when selecting a data backup and recovery product:

- Ease of management and use: extremely important
- Storage efficiency: extremely important
- Solution cost: extremely important
- Single vendor backup solution: extremely important
- Application awareness/consistency: very important
- Object-level recovery: somewhat important

### Use Case

vSphere Data Protection represented a significant improvement over other backup products available to the educational institution. It provided a buffer, enabling them to roll a machine back in cases where administrators don't foresee the ramifications of the changes they make. In addition, it was very important to the customer to deploy a backup and recovery solution that is well integrated with their VMware infrastructure. Overall, it provided the customer with an excellent backup capability that is easy to use at a reasonable cost.

### Results

The following factors were rated as the top reasons for selecting VMware vSphere® Data Protection™ over competing solutions:

- Cost-effectiveness
- Ease of use
- Seamless integration with VMware vSphere®
- Data de-duplication and storage efficiency
- VMware solution and support

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