



vCloud Hybrid Service

Challenges

- Addressed the following IT challenges with VMware vCloud Hybrid Service:
 - An infrastructure capacity shortage
 - Test/Dev/QA environment needs
 - The need for a platform to support existing application(s) off-premise
 - Disaster Recovery, VDI access from cloud

Use Case

- Plans to use VMware vCloud Hybrid Service for Disaster Recovery (DR). The hybrid cloud will be used during testing and actual disaster duration.
- Realized the following distinct advantage(s) with VMware vCloud Hybrid Service:
 - Compatibility with the current on-premise workloads
 - Support for both existing as well as new applications
 - Fully allocated cloud environment with resource isolation
 - More control to customer

Results

- Achieved the following with VMware vCloud Hybrid Service:
 - Complete compatibility with the current on-premise workloads
 - Built-in, high availability used to support traditional apps
 - Secure capacity based computing for projects such as DR, remote desktop access
- Very strongly agrees that VMware vCloud Hybrid Service will make it simple to leverage resources off-premise while maintaining the option to move that workload back on-premise or to another public cloud in the future.
- Expects to realize an ROI of 100 to 200% with VMware vCloud Hybrid Service.

“vCloud Hybrid Service can greatly reduce IT capital expenditure by removing the need for remote offsite location for DR/CO-OP operations. IT departments can simply scale up the capacity during disaster operations, greatly reducing the operational cost for maintaining a DR site.”

– Sam Lee,
Lead Solution Architect,
Force 3

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