



Formed by physicians over ten years ago, National Physician Services (NPS) is a healthcare technology company headquartered in Hartford, CT. The culture at NPS is practice-centered; we believe healthcare providers can improve the quality of care their patients receive by using technology NPS provides — “Best-of-Breed” technology solutions to support the workflow of practices to increase efficiencies, fulfill regulatory requirements, maximize revenue, and enhance patient care.

VMware vCloud Air

Challenges

- Purchased hybrid cloud solution to solve the following challenges:
 - Develop and test applications more efficiently and cost effectively
 - Implement a disaster recovery plan
 - Reduce CapEx of their infrastructure
 - Increase scalability and geographical diversity

Use Case

- Used VMware vCloud® Air™:
 - For application development and testing
 - For moving existing packaged applications to the cloud
 - For disaster recovery
 - For modernizing current business applications to run in the cloud
- Is integrated with the following platforms:
 - Citrix
 - Microsoft

Results

- Purchased vCloud Air over any competing offerings for the following reasons:
 - Its location of the data center
 - Its seamless networking/interoperability
 - Its cost optimization and TCO
 - Its HIPAA/HITECH Compliance
- Expects the following benefits from the hybrid cloud:
 - Cost reduction-CapEx to OpEx
 - Ease of use
 - Increase in reliability
 - Faster time to market
 - The ability to scale seamlessly with other applications

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INDUSTRY

Healthcare

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“Using the VMware vCloud Air platform, we now have the cutover capabilities to a mirror disaster recovery environment to ensure uptime for those critical systems our physicians use to treat their patients. This improves our ability to recover quickly from outages and allows us to reduce expenses from other technologies we used as contingency for any system issues. By utilizing the vCloud Air Disaster Recovery technologies, we have reduced our existing RPO by 74 percent and our RTO by 90 percent.”

Bryan Graven
Chief Executive Officer,
National Physician Services

For more information,
please visit **VMware vCloud Air**