



***“We will be initially using the VMware vCloud Hybrid Service to host our test and development workloads and as a secondary data center to extend our existing on-premise capacity.”***

— IT Architect, Educational Institution

## A Large Public University

### Challenges

- Adopted VMware vCloud® Hybrid Service™ to address the following challenges:
  - An infrastructure capacity shortage
  - Test/Dev/QA environment needs
  - A corporate initiative to adopt public/hybrid cloud
  - A platform to support new application(s) off-premises

### Use Case

- Looking at hybrid clouds to move Test/Dev virtual machines off-site to increase production capacity on-site.
- Their organization values the cost savings that comes from using their existing tools and IT personnel to manage both on-premises and off-premises workloads.
- Plans to use VMware vCloud Hybrid Service as their preferred public cloud solution.

### Results

- Achieved the following benefits with VMware vCloud Hybrid Service:
  - Complete compatibility with current on-premises workloads
  - Built-in high availability to support traditional applications
  - Have a single point of contact for support
  - Overall ease of on-boarding/adoption
- Realized the following distinct advantage(s) with VMware vCloud Hybrid Service:
  - Compatibility with the current on-premises workloads
  - Trustworthy highly available infrastructure
  - Ability to use the existing tools and concepts that are already customary
- Felt it was very important for a cloud service provider to be compatible to on-premise IT and was very satisfied with vCloud Hybrid Service in this regard.
- Satisfied with vCloud Hybrid Service in the following areas:
  - Ease of management and use
  - Speed of onboarding/adoption
  - High performing infrastructure
  - Quality of technical support
- VMware vCloud Hybrid Service will make it simple to leverage resources off-premise while maintaining the same level of performance, availability, and security required.

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