RailTel Partners With VMware To Spearhead E-Governance Program In India And Develop Managed Services Platform

INDUSTRY
Government

HEADQUARTERS
Gurgaon, Haryana, India

RailTel Corporation is one of the largest neutral telecom infrastructure providers in India. With rich experience in Telecom and ICT, RailTel has successfully deployed several mission mode Government initiatives, NIC e-Office was one such initiative that provisions a Digital workspace solution for central, state and district level governments and PSUs to facilitate effective inter and intra-government processes. To lead the e-Office initiative, part of the wider National e-Governance Programme, RailTel was looking for an efficient partner to scale and modernize its data center for efficient delivery of cloud-enabled services. VMware, in association with SISL Infotech, was eventually chosen as RailTel's partner-of-choice, for its comprehensive understanding and proposed solution to address the client's requirements and challenges.

Business needs

- Overcome challenges in resource scalability to offer e-Office as a cloud service.
- Shorten and improve long manual cycles to provide necessary IT resources to users.
- Improve siloed operations to allocate compute and network resources more efficiently.
- Adopt multi-site, active-active architecture for data recovery.

"Cloud adoption helped us accelerate and deepen our participation in our customer's digital transformation journeys. Our collaborative approach with VMware during deployment helped in faster adoption. The team has delivered excellent work that matched our exact specifications."

C. K. PRASAD
REGIONAL GM & HEAD - IT,
RAILTEL CORPORATION

vmware®

STRATEGIC IT PRIORITIES

Multi-Cloud

VMWARE FOOTPRINT

VMware vSAN™

VMware vSphere®

VMware vRealize® Automation™

VMware vRealize® Business™ for Cloud

VMware NSX® for vSphere®

VMware vRealize® Operations Manager™

VMware vRealize® Log Insight™

VMware Site Recovery Manager™

VMware vRealize® Lifecycle Manager™

VMware Professional Services

@RailTel successfully leads Government #eOffice initiative with modernized data center, in partnership with @VMware

Impact

- Successful implementation of solution proposal - VMware Professional Services proactively engaged with the client from the start of the project and undertook solution validations against client requirements successfully.

- Hyper-converged data center that is cloud-ready, scalable and agile to enable RailTel's delivery of e-Office services.

- Elimination of dependence on external storage vendors with VMware vSAN.

- Reduction of provisioning time from days to minutes.

- Improved efficiency and consistent operations across RailTel's environment with vRealize Operations Manager.

- Real-time movement of workloads across primary and secondary data centers, ensuring robust business continuity.