

Special Offer for NAMER Partners

Promotion runs November 1, 2020 to January 22, 2020

Earn an additional 10% discount off popular VMware Carbon Black™ courses

The threat landscape continues to escalate from the data center through the endpoints. VMware's approach to intrinsic security is to integrate threat intelligence with your infrastructure and control points. Carbon Black is a cloud-native endpoint and workload protection platform. It combines the intelligent system hardening and behavioral prevention to keep emerging threats at bay, using a single lightweight agent and an easy-to-use console.

VMware Learning (formerly VMware Education Services) is pleased to offer our valued North American Partners the opportunity to receive an additional 10% discount off our most popular Carbon Black courses.

[Here is how the discount works:](#)

Enroll your student in any of our qualifying courses, in any modality, for the 10% discount offer.

ENTER REFERRAL CODE : SAVE10 at the time of purchase.

Qualifying Carbon Black Course	Course Curriculum	Registration SKUs
VMware Carbon Black Cloud Endpoint Standard <i>also available On-Demand</i>	Data Sheet	Open Enrollment: EDU-VCBCES-OE On-Demand: EDU-VCBCES-EL
VMware Carbon Black EDR Advanced Analyst	Data Sheet	Open Enrollment: EDU-VCBEDRAAN-OE
VMware Carbon Black EDR Advanced Administrator	Data Sheet	Open Enrollment: EDU-VCBEDRAA-OE
VMware Carbon Black Cloud Enterprise EDR <i>also available On-Demand</i>	Data Sheet	Open Enrollment: EDU-VCBCEEDR-OE On-Demand: EDU-VCBCEEDR-EL
VMware Carbon Black Cloud Audit and Remediation <i>also available On-Demand</i>	Data Sheet	Open Enrollment: EDU-VCBCAR-OE On-Demand: EDU-VCBCAR-EL

Thank you for being a valued VMware Partner.

Please contact your [Americas Learning Specialist](#) for additional information.



Promotion Terms and Conditions

1. Promotion Period

The Promotion shall begin on November 1, 2020 and shall end on January 22, 2021 (“**Promotion Period**”).

2. Participant Eligibility

The VMware Education 10% Discount off Select Courses Program (“**Promotion**”) is a limited time offer extended to VMware VERPs (“**Partner**”) authorized in **North America only**. Partner must have the following capabilities in the Territory:

- Partner must have a valid contract and must be in good standing to be eligible to participate in the Promotion.
- Partners in good standing are those meeting all (1) Programmatic requirements designated in the applicable VMware Program Guide and (2) VMware Partner Program contractual requirements, during the Promotion Period.

The following categories of persons shall not be eligible to participate in the program under any circumstances:

- Predominantly (50% or more) state-owned entities or governmental bodies, and any employees thereof; or
- Citizens or residents of Cuba, Iran, North Korea, Sudan, or Syria.

3. Rewards

Eligible Partners may earn the additional 10% discount off eligible courses as defined in this promotion

4. To Dispute the Status of a Claim:

Partner has 14 days following the Promotion period to dispute the status of a claim. Requests should be submitted to the regional VMware Education Partner Manager.

Any disputes or credit requests under this Promotion will be reviewed in good faith by VMware and a final determination will be made by VMware in its sole discretion.

5. Exam Voucher Validity

For eligible Fast Track courses that provide a free exam voucher, the exam voucher will be valid for up to 12 months from the date of issue which is stated on the voucher. Vouchers will be issued via email once the class has been completed. Remote certification exam proctoring is available in your area. Please contact the [VMware Certification Operations Team](#) for additional details or [click here](#) for additional details.

6. Reporting

We may ask you for sales allocation to confirm bookings.

Partner Participation Program Terms & Conditions

1. Participation in the Promotion constitutes full and unconditional agreement to these Terms and Conditions.

2. All federal, state, provincial and local laws and regulations apply. This Promotion is void where prohibited by applicable laws or by your organization’s policies.

3. In no event will VMware (including its subsidiaries and affiliates, and their respective directors, officers, employees, contractors, vendors and agents) be liable to Partner or any other party for any claim for loss, including without limitation, time, money, goodwill, any lost or damaged data (including, without limitation, the loss of or damage to any user content) and any consequential damages, which may arise from Partner’s participation in this Promotion or Partner’s use or misuse of any benefits received hereunder, even if VMware has been advised of the possibility of such damages.

4. The decision of VMware is final on all matters relating to this incentive and these terms and conditions, and no correspondence will be entered into in this regard.

5. If any provision of these Terms & Conditions is declared void, invalid or unenforceable by law by a competent court of jurisdiction, such declaration shall in no way affect the other provisions contained herein.

6. Any delay or omission by VMware in enforcing its rights under, or the fulfillment of any requirement contained in these Terms & Conditions shall not be interpreted as a waiver of such right or requirement.



7. Ethics and Compliance: Any payment received by a Partner under this Promotion must not be used to offer, pay, promise or authorize any direct or indirect payments or provide anything of value (including, but not limited to, gratuities, gifts, favors, entertainment, loans) to any person, including government official or employees, for the purpose of obtaining business.
8. VMware reserves the right to change the terms of or cancel this Promotion at any time.
9. If Partner's Program Agreement with VMware is terminated for any reason, VMware will pay any outstanding claims, if already approved by VMware up to the date of actual termination. Termination as a VMware Partner results in immediate ineligibility in this Promotion as of the date of termination.
10. VMware is not responsible for: (1) any incorrect or inaccurate information, whether caused by printing errors or by any of the equipment or programming associated with or utilized in the Promotion; (2) technical failures of any kind, including, but not limited to malfunctions, interruptions, or disconnections in phone lines or network hardware or software; (3) unauthorized human intervention in any part of the promotion; (4) technical or human error which may occur in the administration of the promotion; or (5) any injury or damage to persons or property which may be caused, directly or indirectly, in whole or in part, from participation in the promotion or receipt or use or misuse of any reward.
11. This Promotion (This Promotion (including these Terms and Conditions) and Partner's participation therein are governed by the laws of California and the parties submit to the non-exclusive jurisdiction of the California courts. Should any provisions herein be held by a court of law to be illegal, invalid or unenforceable, the legality, validity and enforceability of the remaining provisions shall not be affected or impaired thereby. A person who is not a party to these Terms and Conditions has third party beneficiary or any other rights to enforce any term thereof (including but not limited to rights under the Contracts (Rights of Third Parties) Act 1999). In particular, and to the extent legally possible, the parties specifically exclude the application of any law in England or elsewhere which provides that any third party has the right to enforce these Terms and Conditions.
12. With respect to all personally identifiable information that it collects from its resellers or customers (including prospective resellers or customers, if any), Partners should understand and follow all applicable privacy laws and regulations. VMware expects Partner to have a posted privacy policy that governs its treatment of such information and is followed by Partner, honor any opt-out requests in accordance with applicable law, and contact resellers or customers (including prospective resellers or customers, if any) only in accordance with applicable law.
13. There may be tax consequences that result from Partner's participation in this Promotion. Partner is solely responsible for ensuring that any taxes arising from its participation in this Promotion are reported and paid to the appropriate tax authority.
14. Notwithstanding anything herein, VMware's aggregate liability under this Promotion, regardless of the form of action, will not exceed the lesser of the benefit amount available hereunder or the sum of United States Dollars One Thousand (USD \$1,000) only.
15. In the event that Partner fails to comply with these Terms and Conditions, VMware reserves the right to: (a) reclaim any incorrect claims and the costs of an audit; (b) exclude Partner from this Promotion or any other applicable programs and/or (c) take any other action permitted under their Partner Program Agreement with VMware.

