VMware Success 360™
Ongoing Adoption Guidance and Design Workshops

Expertise is all around you
You’re surrounded by expertise.

VMware Success 360 provides specialized assistance through all the stages of your journey with VMware solutions. Ongoing Adoption Guidance delivers self-service resources to help you address a variety of challenges – from onboarding and adoption to consumption and optimization.

You can also leverage VMware expertise through live remote Design Workshops. These workshops with one of our expert engineers will lead you through, or implement for you, a new feature, capability or configuration in your system.

Modular and easy to access, Ongoing Adoption Guidance and Design Workshops provide a personalized, frictionless, efficient way to get to your desired outcomes.
Get as much or as little help as you need

Ongoing Adoption Guidance and Design Workshops offer varying levels of support so you get the right amount of help in the right format.

**Inform**
Self-service resources such as videos or white papers you can use to learn about VMware product features, capabilities, and use cases.

**Enable**
On-demand instructional webinars, up to 1 hour long, that empower you to deploy, configure, and integrate your products yourself.

**Guide**
Live online workshops of up to 4 hours in which a Certified Specialist leads you through deployment, integration, and configuration of your VMware product. The Certified Specialist answers any questions in an optional follow-up call.

**Build**
Hands-on remote delivery services lasting up to 5 days with a Certified Specialist who helps you implement new capabilities.
### Customize your way to success

Ongoing Adoption Guidance and Design Workshops are organized into Success Pathways that will get you to your desired outcomes faster.

This example is a Success Pathway to move a business-critical application from an on-premises data center to AWS. The first step is to deploy VMware Cloud on AWS and configure VMware HCX® and VMware vRealize Network Insight™. Afterward, determine your application dependencies, then plan and execute the migration. As demand for the application grows, you may need to optimize your environment.

There are multiple types of assistance available for each of these activities. Click on each box to see why you might select that specific type of assistance.

#### Success Pathway for VMware Cloud on AWS Activation and Workload Migration

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<th>Lifecycle Stage</th>
<th>Type of Assistance</th>
<th>Onboard VMware Cloud on AWS</th>
<th>Adopt VMware HCX</th>
<th>Adopt VMware vRealize Network Insight</th>
<th>Plan Application Migration</th>
<th>Discover App Dependencies</th>
<th>Optimize SDDC for Scale</th>
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#### Lifecycle Stage

- **ONBOARD**
- **ADOPT**
- **CONSUME**
- **OPTIMIZE**
Find the right assistance

Hundreds of specialized resources are available to help you with onboarding, adopting, consuming, and optimizing your VMware technology. Click on a product below to see example pathways.

Select a Product

- VMware Cloud on AWS
- VMware vRealize Automation
- VMware Workspace ONE Unified Endpoint Management
- VMware Cloud Foundation
- VMware vRealize Operations
- VMware NSX-T Data Center
VMware Cloud on AWS

**ONBOARD**
- Onboard VMware Cloud on AWS

**ADOPT**
- Adopt VMware Cloud on AWS - Adopt VMware HCX
- Adopt VMware Cloud on AWS - Adopt VMware vRealize Network Insight

**CONSUME**
- Consume VMware Cloud on AWS - Discover App Dependencies
- Consume VMware Cloud on AWS - Plan Application Migration
- Consume VMware Cloud on AWS - Consume Migration Wave

**OPTIMIZE**
- Optimize VMware Cloud on AWS - Optimize SDDC for Scale

**Success Pathway**
VMware Cloud on AWS Activation and Workload Migration
VMware Cloud Foundation

- Onboard VMware Cloud Foundation Deployment

ADOPT

- Adopt VMware Cloud Foundation
- Adopt VMware Cloud Foundation Security
- Adopt VMware Cloud Foundation Managing Hosts and Workload Domains
- Adopt VMware Cloud Foundation Lifecycle Management and Maintenance Procedures
- Adopt VMware Cloud Foundation - Use Cases

CONSUME

- Consume VMware Cloud Foundation Migration Strategy

OPTIMIZE

- Optimize VMware Cloud Foundation

Success Pathway

HCl Private Cloud with VMware Cloud Foundation

1. Onboard VMware Cloud Foundation Deployment
2. Adopt VMware Cloud Foundation
3. Adopt VMware Cloud Foundation Security
4. Adopt VMware Cloud Foundation - Use Cases
VMware vRealize Automation

ONBOARD
Onboard vRealize Automation - Getting Started

ADOPT
Adopt vRealize Automation - Blueprints
Adopt vRealize Automation - Tagging
Adopt vRealize Automation - Service Catalog

CONSUME
Consume vRealize Automation - Day 2 Actions
Consume vRealize Automation - Integrate with Infoblox for IPAM

OPTIMIZE
Optimize vRealize Automation - Guest Customization with Advance Blueprints
Optimize vRealize Automation - Integrate with NSX-T Data Center for On-Demand Networking in Blueprints

Success Pathway
Self-Service Provisioning in VMware Cloud Foundation

VMware Workspace ONE®
VMware NSX-T™ Data Center
VMware vRealize Operations

- vRealize Operations Getting Started
- vRealize Operations Common Use Cases
- vRealize Operations Day 2 SDDC Operations
- vRealize Operations Optimization of a Top-3 Use Case

Success Pathway
Operations Management for VMware Cloud Foundation
VMware Workspace ONE Unified Endpoint Management (UEM)

**ONBOARD**
- Onboard Workspace ONE UEM Installation Process
- Onboard Workspace ONE UEM Getting Started Wizard
- Onboard Workspace ONE UEM On-Premises Installation
- Onboard Workspace ONE UEM Installation Basics

**ADOPT**
- Adopt Workspace ONE UEM Organization Groups and Smart Groups
- Adopt Workspace ONE UEM Enterprise Integration
- Adopt Workspace ONE UEM MDM Basics

**CONSUME**
- Consume Workspace ONE UEM Windows 10 Modern Management
- Consume Workspace ONE UEM Mobile Email Management
- Consume Workspace ONE UEM Unified Access Gateway

**OPTIMIZE**
- Optimize Workspace ONE UEM Intelligence
- Optimize Workspace ONE UEM High-Availability
- Optimize Workspace ONE UEM Disaster Recovery

**Success Pathway**
Unified Endpoint Management
VMware NSX-T Data Center

ONBOARD
- Onboard VMware NSX® Data Center

ADOPT
- Adopt NSX Data Center for Micro-Segmentation

CONSUME
- Consume NSX Data Center for Security

OPTIMIZE
- Optimize NSX Data Center Security

Success Pathway
VMware NSX Micro-Segmentation

1. Onboard VMware NSX® Data Center
2. Adopt NSX Data Center for Micro-Segmentation
3. Consume NSX Data Center for Security
4. Optimize NSX Data Center Security

VMware Cloud™ on AWS
VMware Cloud Foundation™
VMware vRealize® Automation™
VMware vRealize Operations™
VMware Workspace ONE®
VMware NSX-T™ Data Center
Ongoing Adoption Guidance and Design Workshops are key components of VMware Success 360.

To learn more about how VMware Success 360 can help you get continuous value from your VMware investments, visit VMware.com/Success360