



SGB-SMIT Powers Global Growth with Multi-Cloud Strategy Built on VMware

Industry

Manufacturing

“VMware is the glue that holds our multi-cloud strategy together. It allows us to share resources, tools, and data between Amazon, Google, and our own private cloud environments.”

Salvatore Cassara
CIO
SGB-SMIT Group

Strategic priorities

- Anywhere Workspace
- Multi-Cloud

Partner

Bechtle AG is the largest IT system house in Germany with 70 locations in the DACH region and trading companies in 14 European countries.

VMware footprint

- VMware Cloud on AWS™
- Google Cloud VMware Engine
- VMware Cloud Foundation™
- VMware Horizon®

Collaboration to unite a global workforce

SGB-SMIT Group has doubled in size in five years, thanks to acquisition and organic growth. Europe’s largest independent manufacturer of power transformers, the group wanted to differentiate itself from competitors through its ability to provide customized solutions on short lead times. However, the group’s fragmented global IT infrastructure was slowing down operations and preventing it from being able to scale at speed.

Enabling the benefits of a multi-cloud strategy

A long time VMware customer, SGB-SMIT had already deployed VMware Cloud Foundation™ to create its own private cloud environment. It turned to VMware Cloud on AWS™ and Google Cloud VMware Engine to realize its multi-cloud ambitions with help from Bechtle, a VMware Principal Partner.

Underpinning workplace agility across three continents

Now, the company’s multi-cloud environment delivers the scale and flexibility needed to support continued business growth, with connections between head office and the cloud data center less than four milliseconds. Fewer delays allow SGB-SMIT to speed time to market of new solutions and support new locations remotely, allowing it to keep pace with international rivals.

