Expectations around how and where we work have changed
Since the pandemic, employees want flexibility.

Of those able to work remotely: 1

- 9% want to go back to a traditional commute and work environment full time
- 72% say they prefer a mixture of in-person and remote working
- 19% want to work remotely permanently

And they’re ready to try new technologies to get it: 2

- 80% are confident about adapting to new workplace technologies

Our customers tell us they want to retain their workforce by enabling them to be productive from anywhere while ensuring VDI scalability, security, and streamlined business – all while reducing cost and inefficiencies.

However, they’re worried about disrupting services during migration, extra setup costs, and the impact on IT staff.

With VMware and Microsoft, you can modernize desktop and app delivery, building on the features and value of Azure Virtual Desktop with VMware Horizon’s platform for secure delivery, advanced management capabilities and an enhanced user experience across the hybrid cloud.

1. PWC Upskilling Hopes and Fears 2021, February 2022
2. PWC Upskilling Hopes and Fears 2021, February 2021
### What’s the best VDI solution for your needs?

<table>
<thead>
<tr>
<th><strong>Horizon on Azure VMware Solution (IaaS)</strong></th>
<th><strong>Horizon Cloud on Microsoft Azure (PaaS / DaaS)</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Your priority:</strong> Time to value and minimizing change</td>
<td><strong>Your priority:</strong> Reducing costs</td>
</tr>
<tr>
<td><strong>Solution benefits:</strong> Redeploy ‘as is’ to the cloud, minimizing alterations to take advantage of cloud capabilities</td>
<td><strong>Solution benefits:</strong> Refactoring, rearchitecting and rebuilding portions of the VDI can help replace legacy environments, reduce costs, and improve experience, management and security</td>
</tr>
<tr>
<td><strong>The outcome:</strong> Modernized data center</td>
<td><strong>The outcome:</strong> Modernized data center and VDI environment</td>
</tr>
<tr>
<td><strong>Best for:</strong> Customization and control of VDI environment</td>
<td><strong>Best for:</strong> Desktop-as-a-service and multi-session economics</td>
</tr>
<tr>
<td><strong>Considerations:</strong> Not able to take advantage of multi-session economics</td>
<td><strong>Considerations:</strong> Requires transition to different infrastructure or delivery model</td>
</tr>
</tbody>
</table>

Or, your best option could be taking more than one path:

**Horizon on Azure VMware Solution and Horizon Cloud on Microsoft Azure together**

- **Solution benefits:** Choose the best path for your VDI infrastructure
- **The outcome:** Address short and long term goals and unique business needs
- **Best for:** Ability to move to Horizon environment immediately, beginning to identify VDI environments to take advantage of multi-session economics

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**Tap into powerful usability features, both on-premises and cloud**

All VMware Horizon environments, including on-premises, use the VMware-managed Horizon Control Plane for single pane of glass management. With features like advanced monitoring and power management, application management, and brokering, it reduces the burden on IT admins and lowers your costs.

Plus, to deliver the best possible user experience, our Blast Extreme protocol adapts to changing network conditions to ensure user productivity, wherever they work. It features optimizations for Microsoft Teams, broad support for all major client devices and operating systems, and an impressive list of peripherals.
Empower your anywhere workforce with two of the most trusted names in cloud

The leaders in private (VMware) and public (Microsoft) cloud have come together to offer a secure foundation for digital transformation through a powerful solution portfolio – so you can deliver the best Windows desktop and application experience in the cloud.

Migrate with confidence:
Hundreds of thousands of VMware and Microsoft’s top customers have successfully leveraged this secure, best-in-class joint platform.

- Intrinsic security is built-in, not bolted on, boosting our excellent track record in protecting data
- Many successful joint projects were implemented in just a few weeks
- One customer deployed 30,000 seats in a net-new VDI environment in just 5 days

Immediate ROI:
Our solutions deliver immediate value by optimizing management and cloud resource consumption and removing the need to buy additional third-party tools.

- A Microsoft and VMware Horizon solution can save organizations:
  - Up to 70% in infrastructure costs
  - Up to 60% in licensing costs
  - Up to 60% on total cost of operation
- With multi-session economics, you won’t find a more efficient or cost-effective way to deliver Windows 10/11 from Azure at scale
- With the hybrid architecture of VMware Horizon, you don’t need to move all your workloads to the cloud – just the ones that make the most sense

Next level UX:
Take advantage of an adaptive protocol that automatically optimizes to network conditions.

- Real-time audio/video support (with specific optimizations for Microsoft Teams)
- Broad support for thin clients and other endpoint operating systems
- An impressive array of supported peripherals

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3 Internal VMware stats (Executive Alignment Presentation)
<table>
<thead>
<tr>
<th>Challenge:</th>
<th>Solution:</th>
<th>Impact:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Faced pressure from the Japanese government to work from home ahead of the Tokyo Olympics</td>
<td>VMware Horizon Cloud on Microsoft Azure</td>
<td>Secure, remote and flexible access to office systems for employees working from home</td>
</tr>
<tr>
<td>Wanted to build a secure remote work environment for employees</td>
<td></td>
<td>Reduced VDI maintenance costs while it started to implement remote work environments on a small scale</td>
</tr>
<tr>
<td>Needed a cloud-based solution to provide better services with less maintenance and without compromising security</td>
<td></td>
<td>Provided security as a built-in distributed service to confidently, quickly and precisely respond to incidents</td>
</tr>
</tbody>
</table>

- **Challenge:**
  - COVID-19 significantly impacted the bank's productivity
  - The bank needed to empower its employees and deliver favorable response times to the large volume of requests being received from customers

- **Solution:**
  - VMware Horizon Cloud on Microsoft Azure

- **Impact:**
  - Immediate and lasting impact with a deployment of 15-20 days and minimal post-deployment changes
  - Increased productivity amongst more than 800 employees in 4 countries
  - Simplicity, security and savings through transforming the virtualization of desktops and applications
  - Hybrid work was so successfully implemented that it underpins the company's innovation strategy
  - Secure, remote and flexible access to office systems for employees working from home
  - Reduced VDI maintenance costs while it started to implement remote work environments on a small scale
  - Provided security as a built-in distributed service to confidently, quickly and precisely respond to incidents
  - Migrated all 4,500 Office Automation (OA) terminals which run general office applications
  - Improved the use and efficiency of cloud apps like Microsoft 365 which no longer rely on on-premises data center

**Learn more**
About enabling your remote workforce with VMware Horizon on Microsoft Azure.