

# VMware P2V Accelerator Services

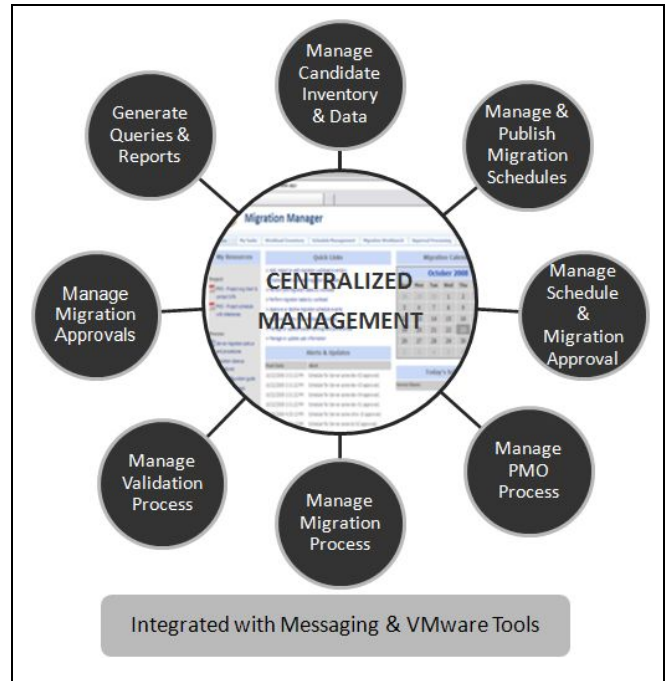
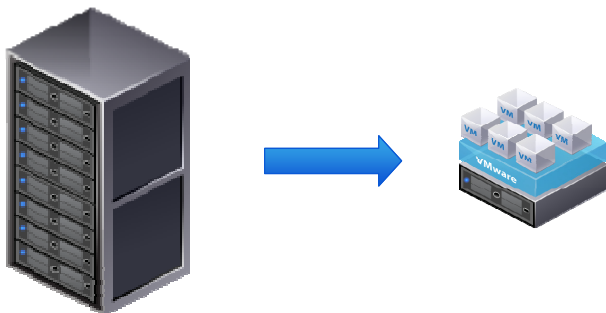
## Overview

VMware® offers a menu-based set of physical to virtual (P2V) services and tools that enable customers to realize savings from VMware products significantly more rapidly and cost-effectively than they can on their own. By migrating physical systems to virtual machines two to three times faster and at a fraction of the cost of more traditional methods, VMware delivers tangible value to our customers. From hundreds of desktops to 10,000 or more servers, VMware can deliver the services you need to rapidly and cost-effectively architect and manage P2V migrations, complete with change management, application validation, and auditable accountability.

## Key Program Features

VMware P2V Accelerator Services offer significant advantages and flexible options to facilitate the success of your P2V migration process:

- Multi-shift teams capable of delivering 400 or more migrations per month
- On-site or remote delivery teams (or both)
- An extremely powerful, next-generation migration management and collaboration suite, including P2V accelerator tools
- End-to-end P2V migration services including planning, execution, enterprise communications and project management
- Experienced professionals using proven P2V accelerator methods and best practices
- Robust and effective change-management, PMO and outreach programs to identify and abate internal resistance



## Benefits

- Dramatic cost savings over traditional P2V migration methods
- Dramatic acceleration of your VMware deployment to get to your savings faster
- Ability to migrate workloads between data centers
- Tiered pricing options available per migrated workload
- Avoid costs associated with overloading your in-house IT resources or hiring expensive consultants
- Maintain detailed system configuration and migration activity logs from an easy-to-use, web-based interface
- Leverage trained consultants and best practices.

## Getting Started

For more information or to get started with your P2V migration, please contact your authorized VMware representative.

## For More Information

More information about VMware software and services is available from [www.vmware.com](http://www.vmware.com) and from your local VMware representative.

## About VMware Professional Services

VMware Professional Services helps IT departments in companies of all sizes accelerate time to market, reduce deployment risk and maximize ROI as they adopt virtualization. VMware Professional Services and its extensive partner ecosystem comprises experienced IT professionals who provide consulting, technical account management, integration and deployment services, and education services for VMware products and solutions. As the largest services organization focused solely on virtualization, our consultants have in-depth expertise and use proven, repeatable delivery methodologies that have helped thousands of customers energize IT while saving energy—financial, human and the earth's—through virtualization.

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