VMware Cloud Activation Standard
For Azure VMware Solution

Service overview
VMware Cloud Activation™ Standard for Azure VMware® Solution provides rapid creation of your first Azure VMware Solution SDDC and deployment of VMware HCX® product components, preparation of VMware NSX® segments in the target SDDC with an overview of network security capabilities, and successful migration of virtual machines (VMs) from your on-premises environment to Azure VMware Solution.

VMware Professional Services will demonstrate how to use VMware vRealize® Network Insight Cloud™ to get insight into virtual machine traffic flows and better understanding of application dependencies.

To ensure your team is fully enabled to perform additional workload migrations, this service includes a knowledge transfer workshop that provides an overview of the VMware application migration methodology, best practices, and Information resources.

The following activities are included in this service:

- Validation of requirements and creation of your first VMware SDDC in Azure
- Deployment of HCX on-premises components and pairing with VMware SDDC in Azure
- The migration of up to fifteen (15) low-complexity virtual machines in a single event
- Enablement session on how to use vRealize Network Insight Cloud for application dependencies mapping
- An NSX distributed firewall and security policies workshop and knowledge transfer
- A VMware Migration Methodology knowledge transfer session

This service requires the following VMware on-premises and VMware SaaS products, with vendor-supported versions as agreed to by VMware and Customer at project kickoff, but limited to those that are in general availability (GA):

- Azure VMware Solution (2.0 or later)
- Azure ExpressRoute
- VMware HCX (on-premises requires VMware vSphere® 6.0 or higher) (*)
- vRealize Network Insight Cloud (requires vSphere 6.5 or higher)

(*) Note 1: please check the VMware Requirements and Product interoperability matrix links in the Appendix

Service Delivery Description
Service activities will be entirely delivered remotely by VMware Professional Services. Due to the nature of some on-premises components and security aspects we require Customer to join virtual sessions and engage their infrastructure, network and security teams when appropriate to execute required actions (i.e., firewall port configurations or appliance deployments) under VMware Team supervision. The delivery team will also

SKU
PS-AVS-ACT-STD-C
require validating the proper configurations and requirements are in place before proceeding with the remote installation.

Service Capabilities
This service contributes to the full development of the following capabilities:

- Provide a VMware SDDC in Microsoft Azure
- Ability to migrate VMs for Azure VMware Solution
- Get started with NSX for application security and isolation

Project scope
The scope of the service is defined in the following tables.

### VMWARE SDDC IN AZURE VMWARE SOLUTION

<table>
<thead>
<tr>
<th>SPECIFICATION</th>
<th>PARAMETERS</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Review Azure VMware Solution SDDC requirements and validate user accounts</td>
<td>Review and validation of Azure VMware Solution requirements</td>
<td></td>
</tr>
<tr>
<td>Create an Azure VMware Solution SDDC</td>
<td>Up to one (1)</td>
<td>Execute the deployment of the planned VMware Cloud SDDC through the Azure Cloud portal</td>
</tr>
<tr>
<td>Configure gateway firewall Rules</td>
<td>Up to five (5)</td>
<td>Configure NSX firewall rules for the workload to be migrated within the Azure VMware Solution SDDC</td>
</tr>
</tbody>
</table>

### VMWARE HCX

<table>
<thead>
<tr>
<th>SPECIFICATION</th>
<th>PARAMETERS</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Azure VMware Solution vCenter® Instances</td>
<td>Up to one (1)</td>
<td>Azure VMware Solution SDDC VMware vCenter instance where to pair VMware HCX</td>
</tr>
<tr>
<td>On-Premises VMware vCenter Instances</td>
<td>Up to one (1)</td>
<td>On-premises VMware vCenter instance where to deploy VMware HCX for pairing</td>
</tr>
<tr>
<td>On-premises Layer 2 networks extended</td>
<td>Up to one (1)</td>
<td>On-premises Layer 2 networks to extend with VMware HCX</td>
</tr>
<tr>
<td>Additional VMware HCX Activities</td>
<td>Review of the on-premises VMware HCX integration (plug-in) with VMware vCenter and standalone interfaces, verification of migration capabilities.</td>
<td></td>
</tr>
</tbody>
</table>
### VMWARE NSX

<table>
<thead>
<tr>
<th>SPECIFICATION</th>
<th>PARAMETERS</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of Applications to be Secured</td>
<td>Up to three (3)</td>
<td>Target applications identified for micro-segmentation; each application comprised of up to (5) virtual machines.</td>
</tr>
<tr>
<td>Number of NSX Segments</td>
<td>Up to three (3)</td>
<td>Number of NSX Network segments created with NSX in Azure VMware Solution.</td>
</tr>
<tr>
<td>Number of Infrastructure Service Policies</td>
<td>Up to five (5)</td>
<td>Security rules that contain mutually agreed upon widely used core &amp; foundation services (e.g., NTP, Active Directory, DNS, etc.).</td>
</tr>
</tbody>
</table>

### WORKLOAD MIGRATION

<table>
<thead>
<tr>
<th>SPECIFICATION</th>
<th>PARAMETERS</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Virtual Machines Included in Migration</td>
<td>Up to fifteen (15)</td>
<td>This is the total number of Virtual Machines in scope for this migration effort. These will be done in one (1) migration wave.</td>
</tr>
<tr>
<td>Configure Migration Waves</td>
<td>Up to one (1)</td>
<td>Configure workload migrations in HCX with proper resource selections for the target site. This includes monitoring and management of workload replication to ensure synchronization prior to the migration wave.</td>
</tr>
<tr>
<td>Run Migration Wave</td>
<td>Up to one (1)</td>
<td>During the scheduled migration window, the VMware Consultant will operate the HCX console to ensure a secure and seamless migration process. This includes facilitating failback if necessary.</td>
</tr>
<tr>
<td>Additional Activities</td>
<td></td>
<td>Review of the exists list of workloads planned for migration to the new SDDC.</td>
</tr>
</tbody>
</table>

### VMWARE VREALIZE NETWORK INSIGHT CLOUD

<table>
<thead>
<tr>
<th>SPECIFICATION</th>
<th>PARAMETERS</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>VMware product required</td>
<td></td>
<td>A vRealize Network Insight Cloud subscription through <a href="http://cloud.vmware.com">http://cloud.vmware.com</a>. Customer must provide access user account if Customer subscription is used.</td>
</tr>
<tr>
<td>VMware vCenter Server(^*) instances</td>
<td>Up to one (1)</td>
<td>VMware vCenter Server instances used during the application discovery process.</td>
</tr>
</tbody>
</table>
### Applications

<table>
<thead>
<tr>
<th>Applications</th>
<th>Up to three (3)</th>
<th>Unique application instances discovered and mapped, across all vCenter instances (total).</th>
</tr>
</thead>
</table>

### Out of scope

The following are out of scope items for this project.

**General**

- Installation and configuration of custom or third-party applications and operating systems on deployed virtual machines
- Operating system administration including the operating system itself or any operating system features or components
- Management of change to virtual machines, operating systems, custom or third-party applications, databases, and administration of general network changes within Customer control
- Remediation work associated with any problems resulting from the content, completeness, accuracy, and consistency of any data, materials, or information supplied by Customer
- Installation or configuration of VMware products not included in the scope of this document
- Installation and configuration of third-party software or other technical services that are not applicable to VMware components
- Installation and configuration of Customer-signed certificates
- Configuration of VMware products used for the service other than those implemented for the mutually agreed-to-use cases
- Customer solution training other than the defined knowledge transfer session

**Azure VMware Solution**

- Creation of user roles and groups
- Creation of local accounts
- Configuration of LDAP/Active Directory sources
- vCenter content library creation, OS images creation/Copy/Sync
- Creation of networking segments, VPNs, and additional firewall rules not included in the specific service scope
- Azure ExpressRoute configuration and troubleshooting
- Connectivity between on-premises and Azure VMware Solution using Azure ExpressRoute
- Design or configuration of interconnectivity between different SDDCs or other native cloud services

**VMware HCX**

- Creation of additional network extensions or stretched networks
- Deployment of additional target or source endpoints
- Deployment and configuration of Enterprise features like OSAM, MON, RAV or Mobility Groups
- Bandwidth available and size of VMs will affect the time to replicate; the group of VMs that doesn't fit in an up to two (2) days of replication time will not be included.
Workload Migration
- Pre and post application validation
- Backup/restore of virtual machines
- Multi-instances databases and/or part of database clusters will not be migrated
- No specific application dependency will be analyzed
- Virtual machines with raw device mappings (RDM) in physical compatibility mode cannot be bulk migrated.
- Virtual machines with SCSI bus sharing cannot be migrated.
- NSX security tags and configurations related to the virtual machine will not be migrated. vSphere tags will be migrated
- Virtual machine (with) Snapshots cannot be migrated. HCX bulk migration will remove the snapshot.

vRealize Network Insight Cloud
- Valid product license/subscription must be provided by the customer
- Configuration of customer’s physical devices
- Applications that consume only physical resources may not be recognized by the discovery process.
- Troubleshooting of Customer’s networking and devices

NSX for application security and isolation
- Applications hosted on physical workloads or containers.

Estimated Schedule
VMware estimates that the duration of this project will not exceed 3 weeks. VMware Professional Services will operate according to a schedule agreed to by both parties. Typically, professional services are performed during normal business hours and workdays (weekdays and non-holidays).

Project Activities
Phase 1: Initiate
VMware hosts a project initiation call with key Customer and VMware stakeholders.
Topics to be discussed include:
- Project business drivers, scope, and objectives
- Project deadlines, timelines, scheduling, and logistics
- Identification of key Customer team members who VMware will work with to accomplish the tasks defined in this project
- Technology prerequisites necessary for a successful project, including review of the Service Checklist for the VMware solution
- Confirmation of team members and contact details will be exchanged to schedule the project kickoff meeting

Deliverables include:
- Initial pre-engagement call
Phase 2: Plan
VMware leads a project kickoff meeting with Customer to assess prerequisite completion readiness, review the VMware standard architecture, and confirm project milestone dates.

The objectives of the meeting are as follows:

• Introducing the VMware team, roles, and responsibilities
• Describing the project goals, phases, and key dates
• Explaining the expected project results and deliverables
• Agreeing on communication and reporting process
• Validating the project expectations and clarifying roles and responsibilities

After Customer and VMware agree on project expectations, the VMware Project Manager and the Customer Project Manager work together on the detailed project plan.

Deliverables include:

• Project kickoff meeting minutes
• Azure VMware Solution Cloud activation kickoff presentation

Phase 3: Execute
The key activities for this phase are organized into Deploy and Knowledge Transfer subphases.

In the Deploy subphase VMware deploys, documents, and validates the technology components according to the specifics. VMware does the following:

• Installs and configures the VMware technologies according to the specifics
• Finalizes the Configuration Workbook
• Executes 1 migration wave (up to 15 VMs) and service component functional test validation
• Configure vRealize Network insight Cloud
• Executes service and service component functional test validation

In the Knowledge Transfer subphase, VMware conducts knowledge transfer sessions covering the design, deployment procedures, and operations procedures relating to the technologies in the scope of this project. VMware does the following:

• Conducts technical knowledge transfer sessions for administrators and operators
• Conducts up to 4 hours of knowledge transfer sessions, including fundamental operational discussions

Phase 4: Close
VMware conducts a closure meeting of up to 2 hours with the Customer covering project status, reviewing completions, next steps and how to engage with VMware support.
Appendix

The Azure VMware Solution SDDCs should have been already created and activated together with the request to Microsoft Azure Team to enable VMware HCX in the Azure VMware SDDC.

The following Customer stakeholders are required to deliver this service:

• VMware operations team leads
• Application operations leads
• Security policy team leads
• Enterprise Architect
• Infrastructure Architect
• Network Operations team leads
• Network Architecture team leads

The following are the technical prerequisites to deliver this service:

• VMware vCenter Server version 6.0 or higher for on-premises HCX Components
• Virtual machines must be running hardware version 9 or higher
• 3+ on-prem IP addresses from management network for HCX service installation
• Virtual machines must have VMware tools installed
• Virtual machines must reside in a service cluster (defined in the compute profile)
• Each virtual machine overall allocated disk size should not exceed more than 250 GB
• Distributed vSwitch for networks that has to be extended
• The availability of the NTP service is critical to system operations.
• Migration potential throughput can vary depending on bandwidth available for migrations, latency, available CPU/MEM/IOPS, and disk read speed. For successful switchover phase, the bandwidth and network conditions must be sufficient to satisfy the operation considering the dataset and virtual machine data change rate. For more information about how to determine bandwidth requirements, see Bandwidth Requirements for vSphere Replication.

Please verify product requirements with the following:

• VMware Products interoperability matrix for HCX
• System Requirements for HCX
• Software Version Requirements for HCX
• Azure VMware solution documentation
• System Requirements for vRealize Network Insight Cloud

TERMS AND CONDITIONS

This datasheet is for informational purposes only. VMware MAKES NO WARRANTIES, EXPRESS OR IMPLIED, IN THIS DATASHEET. All VMware service engagements are governed by the VMware Professional Services General Terms and Conditions. If you are located in the United States, the VMware contracting entity for the service will be VMware, Inc. If you are outside the United States, the VMware contracting entity will be VMware International Limited.

This service must be delivered and accepted within the first 12 months of purchase, or the service will be forfeited. Pricing for this service excludes travel and other expenses. For detailed pricing, contact your local VMware representative.