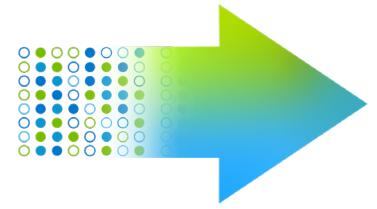


Dell Technologies + VMware: Moving forward and committed to creating innovative solutions together.



As global leaders in the technology world, we serve hundreds of thousands of organizations globally and sell to 96% of the recognized Fortune 500 companies.¹ With a customer-first mindset, we have become the trusted advisor to our partners and end-users, all the way from the small business owner to the largest banks, Telcos, engineering, logistics and manufacturing giants worldwide.

As leaders in our respective fields, customers get the best of what both organizations offer. VMware and Dell Technologies provide a seamless, secure, and flexible platform for navigating change and accelerating digital transformation. Organizations worldwide rely on VMware and Dell Technologies to drive deeper engagement with their customers, empower their employees and capture competitive advantage.

Dell Technologies provides the essential infrastructure and aaS solutions for organizations to build their digital future, transform IT, and protect their most important asset—information.

- FY21 GAAP revenue of \$94.2 billion; Q3 FY22 GAAP revenue of \$28.4B
- Serving 96% of Fortune 500 companies in FY22 Q3
- Approximately 130,000 employees
- 20+ global manufacturing locations (10 Dell Technologies-owned)
- Over 50 distribution and fulfillment centers
- 760+ global parts distribution centers
- 25,715 patents & patent applications as of Q3 FY22
- #2 in Newsweek’s Most Loved Workplaces 2021
- Named one of Forbes 2021 America’s Best Employers for Diversity
- Named one of Forbes 2021 Best Employers for Diversity and Best Employers for Women

VMware is the leading provider of multi-cloud services for apps, enabling digital innovation with enterprise control and delivers the freedom and flexibility businesses need to build the future.

- \$11.8B in revenue (USD) in FY2021
- Hundreds of thousands of customers worldwide
- Chosen by over 99% of Fortune 1000 and over 98% of Forbes Global 2000 companies
- 36,000+ employees
- Offices in 50+ countries
- Owns or controls 4,764 patents
- Recognized on the 2020 Dow Jones Sustainability Indices for leadership in corporate sustainability

1.5M

Apps launched on VMware Tanzu each month²

85M

Enterprise workloads on VMware²

30,000+

Combined Dell Technologies and VMware patents ^{3,4}

#2

Dell Technologies named in the computer industry on Fortune’s Most Admired Companies 2021⁴

87%

of Dell Technologies’ packaging was made from recycled or renewable materials⁴

1. [Investor Relations | Dell Technologies](#), 2021
 2. Burt, Jeffrey, et al. “VMware Unifies Its Cloud Front.” *The Next Platform*, 14 Apr. 2021
 3. VMware patent count as of August 31, 2021
 4. [Q2 FY22 Dell Technologies Key Facts](#), Sept. 2021