

Lower Your Data Center Costs with VMware vSAN

Reduce your total cost of ownership by more than 45% with capital and operational savings



Lower CapEx

Reduce CapEx by 62% through server-based storage and software-provided data services.



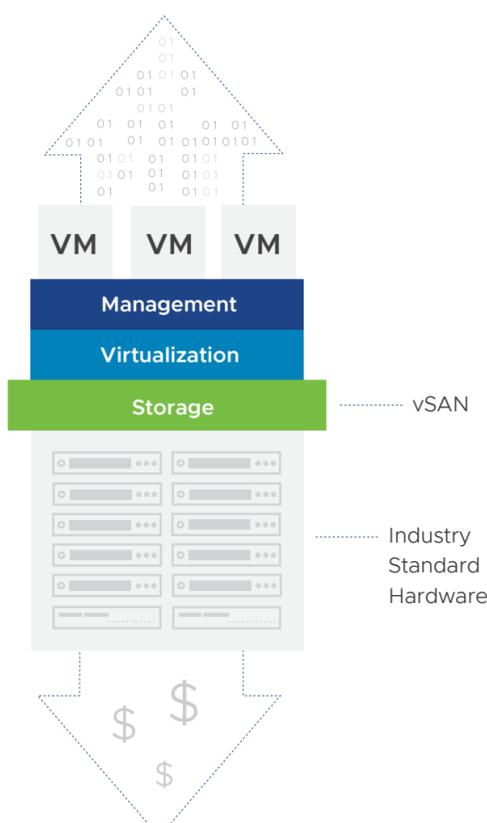
Run hyperconverged infrastructure (HCI) on servers from all major server vendors using the latest storage technologies



Avoid purpose-built hardware costs, such as self-encrypting drives, via software-based data services



Scale out, scale up, or add storage-only servers with VMware HCI Mesh™ to buy only what you need



“Moving to a hyperconverged and cloud infrastructure in one year, we’ve reduced [costs] by multiple, multiple millions.”

— Sentara Healthcare

Lower OpEx

Reduce OpEx with rapid application deployment and easy ongoing management.



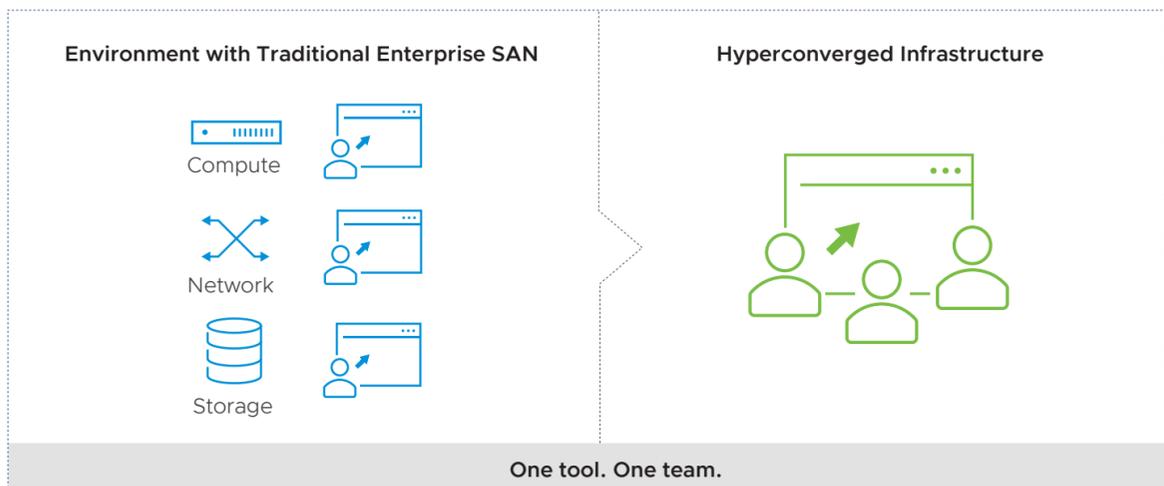
Reduce time provisioning and managing storage by up to 50%¹



Reduce operations and maintenance work, freeing up staff for strategic projects



Reduce real estate, power and cooling costs by moving storage into servers



Up to 50% less time for storage tasks²



“The [VMware vSAN™] solution proved to be 30 percent faster to build, deploy and optimize than the competitor.”

— William Hill

“It takes about 25 to 30 seconds to configure one [VMware vSphere®] host with vSAN, allowing our customers to deploy field-ready systems approximately four times faster than before.”

— Cubic Mission Solutions

“From an operational point of view, [the common set of management tools from vSAN] make day-to-day administration much simpler. Convergence and simplicity are critical.”

— Rentokil Initial

Real-world customers save with vSAN

66%

Reduction in costs to support new, member-facing branch services

— United States Senate Federal Credit Union

40%

Lower Operation costs after moving to virtualized storage

— Sky

80%

Reduction in rack space & 60% reduction in cooling costs by moving to HCI

— Hong Kong Cancer Fund



HCI powered by vSAN adopted by 30,000 customers

Market leader of HCI Systems by System Software since 2018, according to IDC.³

Named as a Leader in the [2021 Gartner Magic Quadrant for Hyperconverged Infrastructure Software](#).⁴

To learn more about VMware vSAN, visit vmware.com/products/vsan.

¹ Forrester Consulting. “The Total Economic Impact of VMware vSAN.” Dean Davison and Mark Lauritano. September 2019.

² Compass Partners. “VMware HCI Applications Study.” Radu Delacroix and Susan Wright. September 2020.

³ Market share by revenue. IDC’s Q32021 Worldwide Quarterly Converged Systems Tracker, December 13, 2021. Tied for first in 2020/2018.

⁴ Gartner, Inc. “Magic Quadrant for Hyperconverged Infrastructure Software.” Jeffrey Hewitt, Philip Dawson, Julia Palmer, Tony Harvey. November 17, 2021.

Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner’s research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.