

The Total Economic Impact™ Of VMware Cloud Foundation Operations

Through four customer interviews and data aggregation, Forrester concluded that VMware Cloud Foundation Operations has the following three-year financial impact.

FINANCIAL SUMMARY



20% reduction in issue resolution time



5X reduction in relative downtime



100% reduction in last-minute hardware costs

“Infrastructure issues don’t just go away, but the difference with VMware Cloud Foundation Operations is getting notified ahead of time instead of being woken up at night and having to worry about those fires without any predictability.”

Director of systems engineering, global financial services company

INVESTMENT OBJECTIVES



Gain visibility into physical, virtual, and cloud infrastructure



Integrate into existing toolsets with minimal onboarding time



Improve scenario planning and intelligent issue remediation

FINANCIAL SUMMARY



\$15.1M Benefits (present value)

VOICE OF THE CUSTOMER

“With more proactive infrastructure management, we’ve been able to reduce issues by 10% to 15%, time-to-issue-resolution by 20% to 30%, and overall operational workload by 35% to 40%. Managing our virtual and physical environments has become more effective and smoother.”



Senior IT infrastructure analyst, South American education company



Read the full study

This document is an abridged version of a case study commissioned by VMware titled: The Total Economic Impact™ Of VMware Cloud Foundation Operations, April 2024

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