VMware Cloud on Equinix Metal

A Distributed Cloud Service in Prime Metro Locations



Meeting today's data demands requires distributed applications with stringent controls.



Introducing: VMware Cloud on Equinix Metal For mission critical & latency-sensitive applications



Cloud Economics

- As-a-service efficiency
- Predictable costs
- Fully managed



Local Cloud Performance

- 25+ metro locations
- < 10ms latency¹
- Assured response times



Trusted Cloud Control

- VMware cloud foundation
- Data residency
- Security consistency

VMware Cloud on Equinix Metal delivers a lower total cost of ownership compared to on-premises deployments²



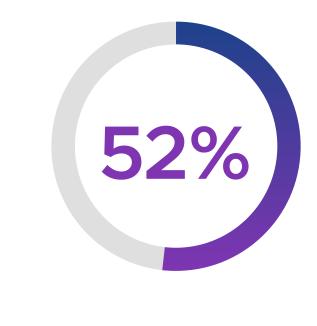
Resource

Consolidation



Managed Service

TCO reduction



Reduction in Co₂ emissions **Energy Efficiencies**

CUSTOMER USE CASES



Cloud operating model for traditional enterprise applications

Manage mission critical data

balancing cost, performance and control needs



Performance for edge workloads Support latency-sensitive apps & data intensive workloads and

reduce replicated site footprint



Data residency mandates Comply with government & industry regulations to keep data

in specific countries, states or municipalities and approved cloud providers Multi-Cloud application flexibility



Local cloud solution with accessibility to cloud-native services of any hyper-scaler

VMware Cloud on Equinix

Metal - Lower costs, local cloud performance, and trusted cloud control.



1. Equinix "Are Social Media Companies Getting into the Data Center Business?" Jeff Bender, April 2022 2. VMware "VMware Cloud Economics Analysis" August 2023

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