

Azure VMware Solution

The most cost-effective cloud destination for Microsoft workloads



Accelerate cloud migration and modernize applications at your pace with Azure VMware Solution.

Run VMware as a native Azure service and capitalize on your existing VMware investments, skills, and tools. Maintain operational consistency while leveraging the scale, performance, and innovation of Azure. Keep costs low with exclusive Azure savings for Microsoft workloads.

Fast, affordable, and simple cloud migrations with Azure VMware Solution



AVERAGE TCO SAVINGS 22%

Cut costs and shift to

Compared to

on-premises data centers

OpEx by migrating



AVERAGE TCO SAVINGS

32%

Compared to native public cloud

Get better VM density and right-sized instances with Azure **VMware Solution**



AVERAGE TIME SAVINGS

31 Months

Migrate workloads in minutes with no replatforming to meet demanding project schedules



AVERAGE MICROSOFT WORKLOAD SAVINGS

\$384K

Keep legacy Windows Server and SQL Server apps protected with free Extended Security Updates



AVERAGE HOST REDUCTIONS

40%

Compared to on-premises data centers

High-performance on-demand Azure bare-metal servers let you scale up and down to match requirements

VMware as a native Azure service, built and operated by Microsoft, verified by VMware

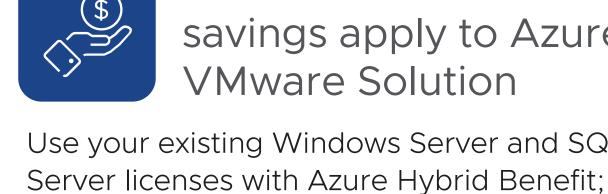
Quickly deploy a VMware environment on bare-metal Azure hardware and rapidly move your workloads to the Azure cloud with bulk and live migration, requiring no replatforming.



projects on schedule and within budget No replatforming needed; migrate apps

Keep cloud migration

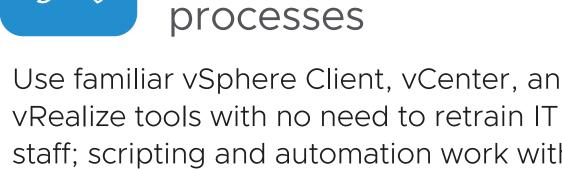
in minutes vs. weeks with HCX



savings apply to Azure **VMware Solution** Use your existing Windows Server and SQL

keep legacy Windows Server and SQL Server apps protected with free Extended Security Updates; pay using your Azure credits

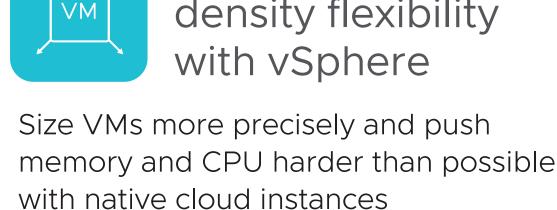
Exclusive Azure



in skills and operational processes Use familiar vSphere Client, vCenter, and

Preserve investments

staff; scripting and automation work with no changes



density flexibility with vSphere Size VMs more precisely and push

Workload sizing and



Use VMware Site Recovery Manager or

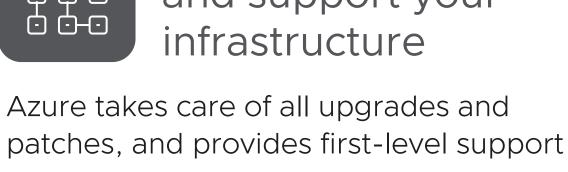
Azure VMware Solution:

Replace dedicated

workloads; scale up Azure VMware Solution quickly to handle large failovers

other DR tools to recover critical

DR facilities



and support your infrastructure Azure takes care of all upgrades and

Let Microsoft manage

Run, manage, and modernize your vSphere-based apps in the Azure cloud with access to a broad range of native Azure services.

The Best of Azure and VMware

Azure is the best cloud destination for your Windows workloads



Build powerful solutions with VMware

Exclusive license savings and extended support policies

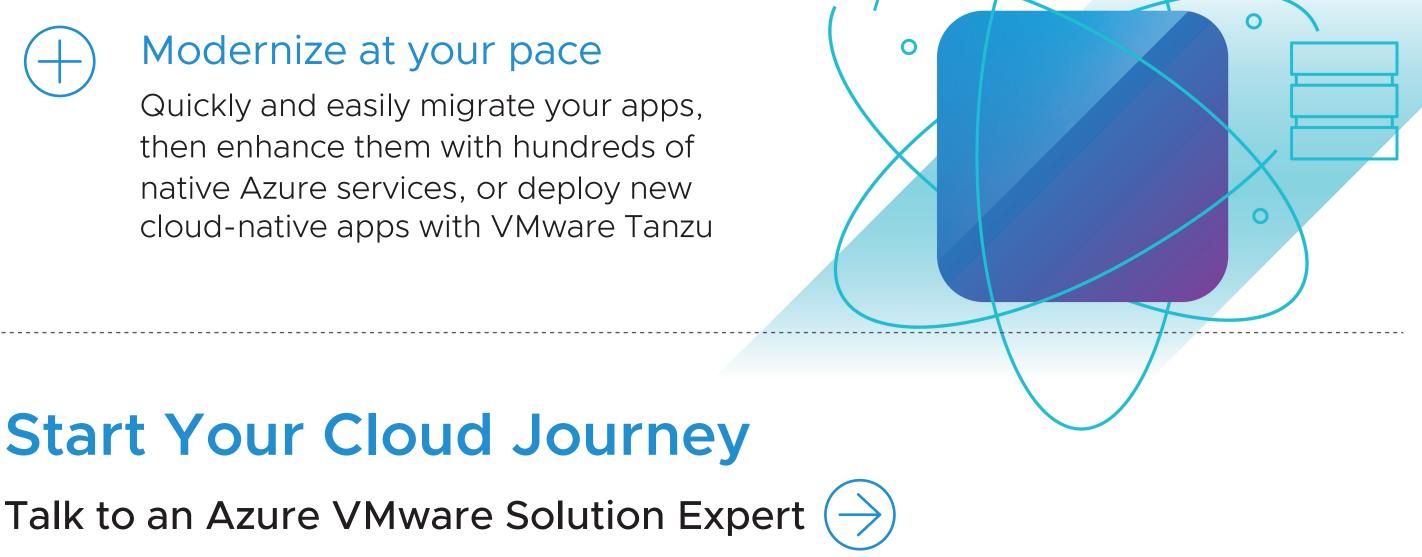
attached services VMware Horizon, vRealize, SD-WAN,

NSX Advanced Load Balancer, and more



Modernize at your pace

Quickly and easily migrate your apps, then enhance them with hundreds of native Azure services, or deploy new cloud-native apps with VMware Tanzu



Start Your Cloud Journey



Sources: 2021 TCO Assessment Studies over 4-Month Period ending August 2021, VMware Cloud

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Economics Team