

# Accelerate Your VMware Technology Adoption

Get the expertise, advocacy, and advice to keep your IT initiatives on track with VMware Technical Adoption Management Services™



## Optimize Operations and Keep Pace with Technology Change

Embrace a collaborative partnership with someone who understands your environment, applications and challenges. Technical Adoption Management Services are focused on helping you achieve your outcomes.



Success Planning



Technology Assessment



Solution Guidance



Operations Optimization



Peer Insights

## Technology Experts Aligned by VMware Solutions

Customers with complex environments or more than one site/business unit may benefit from multiple Technical Adoption Management Services based on your technology needs.

### DEEP TECHNOLOGY FOCUS



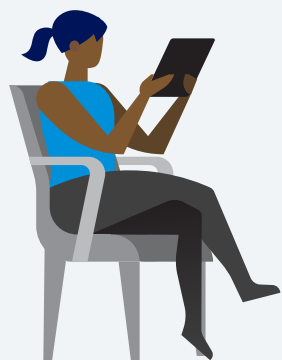
Multi-Cloud TAM



Network and Security TAM



End User Computing TAM



### Virtual TAM

- ✓ Documents virtual infrastructure and recommends technical improvement plan
- ✓ Helps improve operational efficiencies and recommends best practices

## Realize the Benefits Our Customers Have Experienced



\*Source: VMware TAM Customer Satisfaction Survey October 2022

- ✓ Accelerate solution time to value
- ✓ Leverage best practices to mitigate risk
- ✓ Optimize operations to realize cost savings
- ✓ Keep pace with technology changes

### PERSONALIZED EXPERIENCE

“ By personalizing the experience, TAMs become **an extension of our team.** ”

### CUSTOMER SUCCESS

“ Champion our needs ensuring **holistic visibility and engagement.** ”

### PRODUCT ENABLEMENT

“ **Tailored technical guidance** empowers our growth. ”

### TIME-TO-VALUE

“ Our TAMs allow us to accelerate our **business objectives.** ”

## Choose the Right Fit

Select the service size that best meets the scale and complexity of your organization.



## Take the Next Step

Contact **VMware** today to accelerate your VMware technology adoption and value realization through a collaborative partnership.

Learn more [now](#).