

REGION FOCUS: WORLDWIDE

The Business Value of Azure VMware Solution

IDC's study shows how Azure VMware Solution generates value for organizations by providing an **efficient and cost-effective path to the Azure cloud for VMware-based workloads**. Further, study participants reported benefiting from **enhanced manageability, agility, and performance** with Azure VMware Solution.

Key Results

37%
lower three-year cost of operations

357%
3-year return on investment

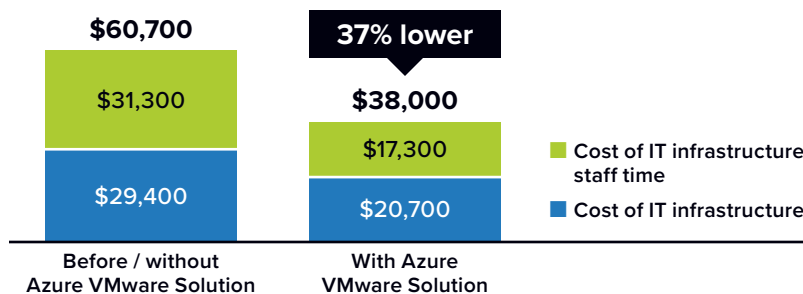
9 months
payback

CUSTOMER QUOTE:

"If we weren't using Azure VMware Solution, migration would take a lot longer, two to three times longer at least."

IT Operations: Cost and Staff Time Requirements

(Cost per VM, 3 years)



- 42% faster migrations of applications to the cloud
- 30% lower infrastructure costs
- 45% more efficient IT infrastructure and administration teams

Business Operations Benefits

Agility and Performance

- 86% faster deployment, new compute/storage
- 91% less unplanned downtime

Development

- 48% higher developer productivity
- 40% faster delivery of new applications

Risk and Business Gains

- \$70.0M higher revenue per year per org, business enablement
- \$4.80M higher revenue per org per year, reduced downtime