



Virtual VMware Technical Adoption Management Services

Accelerate solution time to value

At a glance

Virtual VMware Technical Adoption Management Services provide your organization with a VMware subject matter expert, advocate and advisor who will help keep your VMware initiatives on track.

Key benefits

- Focus on achieving your IT outcomes.
- Transition your IT operations from reactive to proactive.
- Achieve a stable and operationally efficient environment.
- Smoothly transition to new VMware technologies.

Business challenge

Business stakeholders are challenging IT organizations to identify, utilize and prove how technology are helping them drive business outcomes. IT organizations are being driven to move away from operating in a reactive mode and focus on strategic projects that propel the business forward. That is why you have invested in VMware technology – to help you innovate faster, reduce costs and gain efficiencies. Your organization must determine the best way to accelerate VMware solution time to value and optimize current and future technologies, while reducing risk and cost. Virtual VMware Technical Adoption Management Services™ can help.

Overview

Virtual VMware Technical Adoption Management Services are designed with smaller IT organizations in mind. They provide you with a go-to VMware expert who helps ensure that your VMware investments deliver ongoing value. Provided remotely for up to a half day per week during their local business hours, Virtual Technical Adoption Management Services activities include:

- A review of your virtual environment
- Alignment through bi-weekly online meetings
- Access to vLink by Slack for instant engagement and interaction with you and other members of the Virtual Technical Adoption Management community
- Collaboration on important projects and issues, file sharing, news, and alerts via vLink by Slack
- Answering your advanced technical questions before a break/fix event occurs
- Upgrade plan reviews to reduce risk before your production environment goes live.

Learn more

Visit vmware.com/services.

- Helping you navigate the planning and technical requirements necessary for deploying new software successfully.
- Guidance for upgrading your existing infrastructure.
- Identifying best practices for improving your environments stability and operational efficiency
- Periodic check-ins and impact reports to highlight progress to your key stakeholders.

Benefits

With Virtual Technical Adoption Management Services, your cloud--related projects can be completed faster and with less risk, accelerating your time-to-value. IT operations can be made more effective and efficient to help you achieve cost savings and reduce operational risk. You will have better access to VMware resources and improved visibility into VMware solutions to help you plan for and adopt new technology faster. Finally, you will have a VMware expert embedded within your team, someone who is focused on helping you maximize your VMware investment and improving your IT performance.

Terms and conditions

All VMware service engagements are governed by the VMware General Terms and Professional Services Exhibit on the [VMware ONE Contract Center](#). If you are located in the United States, the VMware contracting entity for the service will be VMware, Inc. If you are outside the United States, the VMware contracting entity will be VMware International Limited.

This service must be delivered and accepted within the first 12 months of purchase, or the service will be forfeited. Pricing for this service excludes travel and other expenses. For detailed pricing, contact your local VMware representative.