Carbon Black.

Core-Mark International Gains Complete Visibility and Control

INDUSTRY

Manufacturing

COMPANY SIZE

5,000+ employees

SECURITY CHALLENGES

+ Staying ahead of the threat landscape

+ Lack of visibility into environment

PRODUCT

CB Protection

CB Response

KEY BENEFITS

+ Comprehensive protection

+ Awareness and control over their environment

Summary

As one of the largest and most valued distributors of consumer goods to convenience stores throughout North America, Core-Mark International is very invested in having a strong security posture. Director of Network Systems Ken Merrigan and his team chose Carbon Black to meet various security needs within the organization and have found the visibility and control into their environment unmatched.

Expanding Their Security Footprint

Several years ago when high profile company breaches became increasingly news-worthy, Core-Mark received a mandate from their executives to increase the security footprint of the organization. With the very basic antivirus product that they had, the security team set out to upgrade to a solution that would provide them both visibility and protection.

"We didn't have that comprehensive protection that traditional antivirus doesn't give," said Julian Alexander, Network Analyst. "We needed visibility into our environment that we didn't have in the past."

After evaluating several vendors they found Carbon Black's products best met the needs of the security team and the organization.

Gaining Control Over Their Environment

After deploying both CB Protection and CB Response, Core-Mark International gained both the insight into their environment and the application whitelisting capabilities they had been looking for.

"By having chosen Carbon Black we now have visibility, awareness and control over our environment," said Alexander. "When we looked into the Carbon Black

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>
> *Julian Alexander*
> *Network Analyst*
> *Core-Mark International*

technology we wanted the change control approach which Carbon Black definitely had. We looked at other vendors in the space and Carbon Black was definitely the best choice."

Conclusion

As strong believers in the whitelisting approach to security for their critical systems the team has found Carbon Black continues to prevent unwanted files from running and gives them the insight they need into what is happening on their endpoints.

"Carbon Black has a wide variety of products that could fit the need of almost any company," concludes Merrigan.

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About Carbon Black

Carbon Black is a leading provider of next-generation endpoint security. Carbon Black serves more than 3,700 customers globally, including 30 of the Fortune 100. As a cybersecurity innovator, Carbon Black has pioneered multiple endpoint security categories, including application control, endpoint detection and response (EDR), and next-generation antivirus (NGAV). Leveraging its newly introduced big data and analytics cloud platform – the Cb Predictive Security Cloud – Carbon Black solutions enable customers to defend against the most advanced cyber threats, including malware, ransomware, and non-malware attacks. Deployed via the cloud, on premise, or as a managed service, customers use Carbon Black solutions to lock down critical systems, hunt threats, and replace legacy antivirus. For more information, please visit www.carbonblack.com or follow us on Twitter at @CarbonBlack_Inc.

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