

PeoplesBank Defeats Emerging Attacks with VMware Carbon Black Endpoint Standard

PeoplesBank, a premier bank in Holyoke, Massachusetts, prides itself on having a strong security posture. Network Security Engineer Christopher St. Amand is part of the security team that maintains it, utilizing VMware Carbon Black Cloud Endpoint™ Standard to transform the way the organization prevents advanced threats.

What did they need

PeoplesBank had done its research and knew that traditional antivirus (AV) was not preventing all types of attacks. St. Amand and team looked for a product that would protect them against zero-day attacks. The team whiteboarded out all the possible companies they could work with and the key features they needed. They also assessed specifically how each solution stopped different types of advanced threats. After evaluating several different solutions, St. Amand and the team chose Carbon Black Cloud Endpoint Standard for its robust prevention capabilities.

How did it help

St. Amand refers to Carbon Black Cloud Endpoint Standard as his “sleeping pill.” Since using Carbon Black Cloud Endpoint Standard, St. Amand says, “I can sleep well knowing I do not have to worry about what a user is going to do on the internet [or] click on, because it doesn’t really matter... Carbon Black Cloud Endpoint Standard will catch it.”

Carbon Black Cloud Endpoint Standard not only stops attacks, it also empowers the team at PeoplesBank to investigate why the attack happened. This further analysis has allowed the company to shore up its other defenses. For example, enhancing its firewall configurations so these attacks don’t happen again. This was not a capability of its prior solution, and the team has found it immensely valuable.



INDUSTRY

Finance

COMPANY SIZE

201-500 employees

SECURITY CHALLENGES

Traditional AV was not preventing all types of attacks

Needed protection against zero-day attacks

PRODUCT

VMware Carbon Black Cloud Endpoint Standard

KEY BENEFITS

Stops attacks and empowers team to conduct further analysis

Simple, easy-to-use interface

The security team at PeoplesBank loves how “easy to use and simple the VMware Carbon Black interface is.” They spend more time in this interface than others because they “enjoy using it, and digging in and seeing what’s going on.” For St. Amand, an hour passes by when using Carbon Black Cloud Endpoint Standard without him realizing, because he now uses it to see what is happening throughout his entire network. Carbon Black Cloud Endpoint Standard is providing information he was not getting anywhere else.

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CHRISTOPHER ST. AMAND
NETWORK SECURITY ENGINEER, PEOPLESBANK

Engaging with VMware Carbon Black

Along with finding value in the product, St. Amand has personally found that the support with Carbon Black Cloud Endpoint Standard has been very helpful. Questions are answered promptly and informatively; no question is too difficult. Within the support forums, St. Amand is able to talk to product managers directly, and has found that by working with the VMware Carbon Black Design Partner Program, a customer such as PeoplesBank can have a say in design meetings and help influence the look and feel of the final product.

PeoplesBank has taken full advantage of VMware Carbon Black and all it has to offer. As a result, the company has peace of mind knowing it is secure.



Discover more companies who have found success with VMware Carbon Black. Visit: carbonblack.com/why-cb/customer-success.
