

# Carbon Black. CB CUSTOMER SPOTLIGHT

## Q&A With Project Worldwide's Thomas Munson

Featuring Thomas Munson, Information Security Manager at Project Worldwide



### INDUSTRY

Business Services

### COMPANY SIZE

2,000+ employees

### SECURITY CHALLENGES

- + AV not stopping threats
- + Unable to see capabilities had access to

### PRODUCT

CB Defense

### KEY BENEFITS

- + Visibility into endpoints
- + Time saved researching issues

### Tell us about the process for choosing Carbon Black.

I was introduced to Carbon Black at the RSA conference in 2017. I sat down and had a Cb Defense demo and wondered whether it would work because we're a global company in one of the most hostile networks in APAC. We began a proof of concept (POC) and ran it side by side with our AV vendor at the time. The POC lasted 30 days and we were impressed with Cb Defense. Today, we have completely replaced our old AV vendor with Cb Defense. Cb Defense was able to find everything that we were unable to see with our previous AV vendor, especially fileless malware. It really opened our eyes to a whole new attack vector we were missing.

### How would you describe the value you have received from Carbon Black's User Exchange community?

The User Exchange has saved me more than once when I needed quick answers. The community members are intelligent and post technical responses that are incredibly beneficial to members like myself. There's a post within the community titled "Good, Better, Best" referencing Cb Defense policies that has strengthened our position while shrinking our attack surface greatly. From this post, we were able to fine-tune our policies within Cb Defense. This not only opened our eyes to the capabilities we have access to, but also to the attack vectors that adversaries are using.

*"CB Defense was able to find everything that we were unable to see with our previous AV vendor, especially fileless malware."*

*- Thomas Munson, Information Security Manager*

### How have the opinions of other security professionals within the User Exchange community impacted your knowledge of threat intelligence?

The opinions of other security professionals within this community have been some of the most helpful within the security industry that I have come across. The User Exchange community has replaced a few sites that I used to visit for threat intelligence. The fewer sites we have to navigate through, the better as it saves us time researching.

### Do you have your own security philosophy?

The number one phrase I tell everyone, regardless of their age, is "Slow down, read, and know what you are clicking. When in doubt, just delete."

### Last comments regarding your experience with Carbon Black?

I have been in information technology for almost 20 years and my experience with Carbon Black has been great. Carbon Black, as a company, has given us way more attention than we ever received from our previous AV vendor, or any other AV vendor I've worked with. The User Exchange community has been amazing and helpful. I have only opened two tickets in the last 12 months because the community has been so helpful with the questions I ask. When I have a problem now, the first place I turn to is the User Exchange, because I know within no time I'll have my answer.

### About Carbon Black

Carbon Black (NASDAQ: CBLK) is a leading provider of next-generation endpoint security delivered via the cloud. Leveraging its big data and analytics cloud platform – the CB Predictive Security Cloud – Carbon Black consolidates prevention, detection, response, threat hunting and managed services into a single platform with a single agent and single console, making it easier for organizations to consolidate security stacks and achieve better protection. As a cybersecurity innovator, Carbon Black has pioneered multiple endpoint security categories, including application control, endpoint detection and response (EDR), and next-generation antivirus (NGAV) enabling customers to defend against the most advanced threats. More than 4,300 global customers, including 35 of the Fortune 100, trust Carbon Black to keep their organizations safe.

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