

Carbon Black.

SUCCESS STORY

Slipstream Provides Top-Notch Security to Australian Enterprises with Carbon Black



LOCATION

Perth, Western Australia

COMPANY SIZE

11-50 employees

INDUSTRIES SERVED

- + Oil & Gas
- + Pharmaceuticals
- + Government & Defense
- + Technology

SPECIALISATIONS

- + Managed SOC for Endpoint Protection
- + CASB & SIEM
- + Incident Response

Summary

Slipstream Cyber Security is a managed cyber-security service provider enterprise with a Cyber Security Operations Centre (CSOC) located in Perth, Western Australia. Staffed by experienced security professionals with backgrounds in cyber operations, anti-fraud, intelligence and more, the team draws on their various industry experiences to benefit the company and its customers. Slipstream's CEO Brian Smith knows the security industry well with a background in the military and federal government, in addition to being the CISO for an ASX Top 10 corporation. Slipstream partners with Carbon Black to use the CB Predictive Security Cloud (PSC), a cloud-native endpoint protection platform, to replace legacy AV solutions for Australian customers and utilise the open APIs to integrate with other security solutions to provide an end-to-end security SOC service.

We sat down with Smith to learn more about Slipstream and to get his thoughts on providing enterprise-grade security to Australian organisations.

How did you get started with Slipstream Cyber Security?

From my experience in large organisations, I saw how the ever-growing security tool stack and complexity, combined with limited human resources made a compelling case for managed security services. I also saw a growing gap between the cyber haves and have-nots – with SMEs losing the battle because best in class technology was too expensive or complex to deploy at a smaller scale. I founded Slipstream Cyber in 2017 to harness enterprise security capabilities and use them cleverly for SMEs in Australia and abroad. I'm proud to say Slipstream Cyber is also the first SOC in Australia to receive accreditation by the International Council of Certified Ethical Security Testers (CREST). We live, eat and breathe security – and it's the sole measure of our business.

With Slipstream's work in Incident Response, can you share how Australian organisations are being compromised?

The main attack vectors we are seeing are phishing and inadequate perimeter controls. Unfortunately, simple attacks like RDP brute force, default password attacks and open ports are featured heavily in our incident response work. On the endpoint, Ransomware and cryptomining attacks are also prevalent. Often the one root cause is inexpensive



“ Carbon Black ticked the boxes in terms of best in class technical capabilities, excellent support and wide third-party integrations - it is unique amongst its peers.”

Brian Smith

CEO

Slipstream Cyber Security

signature-based AV that is simply letting customers down. What is most disappointing is the still significant time delays we see between the actual compromise, point harm occurs and eventual discovery. It makes a strong case for our active monitoring capabilities.

What should Australian customers look for in their MSSP?

Customers need to understand what tools their MSSP uses, if they are up to the task and how they are best orchestrated for their circumstances. Client visibility into that technical stack is increasingly important – can, for example, the customer access their own individual SIEM instance? Another major consideration is the sovereignty of client data and the capability working on it. We pride ourselves on a 100% Australian-based team – 24/7.

How do you use your partnership with Carbon Black to help your customers?

We have clients in upstream oil and gas, cutting edge pharmaceuticals, technology and finance sectors with significant risk profiles. They face operational imperatives, regulatory issues, advanced persistent threats and have significant reputational issues to manage. We rely on Carbon Black because our clients have a high-trust expectation in their business, and that is why we need to bring the best tools to the task.

We like the flexibility that Carbon Black gives us as we are working alongside in-house IT or third-party IT MSSPs. Carbon Black helps us to empower the IT functions to do their job and help keep them secure while minimising friction. Capabilities like Carbon Black's LiveResponse gives us the ability to actively tackle cyber incidents. We appreciate the granularity Carbon Black provides; it shows every behavior, every API call, how programs integrate and gives us a view of behaviours on the endpoint. Carbon Black's User Exchange community typifies the company's approach to collaboration, allowing Slipstream to use it actively to track threats and responses, while also learning and adapting.

Discover more companies who have partnered with Carbon Black visit: <https://www.carbonblack.com/partners/connect-program/>

About Carbon Black

Carbon Black (NASDAQ: CBLK) is a leader in cloud endpoint protection dedicated to keeping the world safe from cyberattacks. The CB Predictive Security Cloud (PSC) consolidates endpoint security and IT operations into an end-point protection platform (EPP) that prevents advanced threats, provides actionable insight and enables businesses of all sizes to simplify operations. By analyzing billions of security events per day across the globe, Carbon Black has key insights into attackers' behaviors, enabling customers to detect, respond to and stop emerging attacks.

More than 5,600 global customers, including approximately one third of the Fortune 100, trust Carbon Black to protect their organizations from cyberattacks. The company's partner ecosystem features more than 500 MSSPs, VARs, distributors and technology integrations, as well as many of the world's leading IR firms, who use Carbon Black's technology in more than 500 breach investigations per year.

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