



# Stonewall Kitchen Transforms Their Security Stack with VMware Carbon Black



## INDUSTRY

Retail

## COMPANY SIZE

201-500 employees

## SECURITY CHALLENGES

False positives  
AV not stopping threats  
Too many security solutions

## PRODUCT

VMware Carbon Black Cloud Endpoint Standard  
VMware Carbon Black App Control

## KEY BENEFITS

Consolidated security stack  
Stops malware and non-malware attacks  
Strategic partnership with VMware Carbon Black

Stonewall Kitchen is a specialty food company headquartered in York, Maine. With several different facilities, many employees and a large customer base, Stonewall Kitchen's IT team is very focused on maintaining the highest possible security posture.

The Stonewall Kitchen IT team secures the business from manufacturing to distribution to retail and wholesale across 11 facilities. To ensure visibility across all endpoints among their 11 facilities, including retail storefronts, Stonewall Kitchen purchased VMware Carbon Black Cloud Endpoint™ Standard to consolidate their multiple security systems into a single, lightweight product.

## Traditional AV no longer sufficient

Prior to Carbon Black, Stonewall Kitchen's previous antivirus (AV) was producing more false positives rather than actually blocking anything malicious, according to Systems Administrator Chris Morris. Malware attacks continued to effect Stonewall Kitchen's environment, and Morris knew Stonewall Kitchen needed to improve their security posture to keep their environment protected. Compliance standards such as PCI were also a driving force in replacing AV and played a role in the evaluation process, according to IT Manager William Bocash.

## Upgrading to Next-Gen AV with VMware Carbon Black

VMware Carbon Black's commitment to innovation was one of the driving forces in Stonewall Kitchen's decision to purchase. Carbon Black Cloud Endpoint Standard also allowed Stonewall Kitchen to consolidate their multiple systems across the company into one solution. According to Bocash, by being able to consolidate multiple systems, Stonewall Kitchen saw a significant return on investment with Carbon Black Cloud Endpoint Standard. "By consolidating [our] security products, we'll be able to eliminate at least three servers and all the overhead that goes with it."

## Building a valued partnership

The team at Stonewall Kitchen values the level of expertise that VMware Carbon Black offers through their services and support organization as well as the recurring opportunity to talk to engineers at VMware Carbon Black when resolving issues. "Stonewall Kitchen, as a company, and especially IT, values partnerships. And we've had that with VMware Carbon Black. Straight out of the gate it's been a true partnership" said Bocash.

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WILLIAM BOCASH  
IT MANAGER, STONEWALL

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