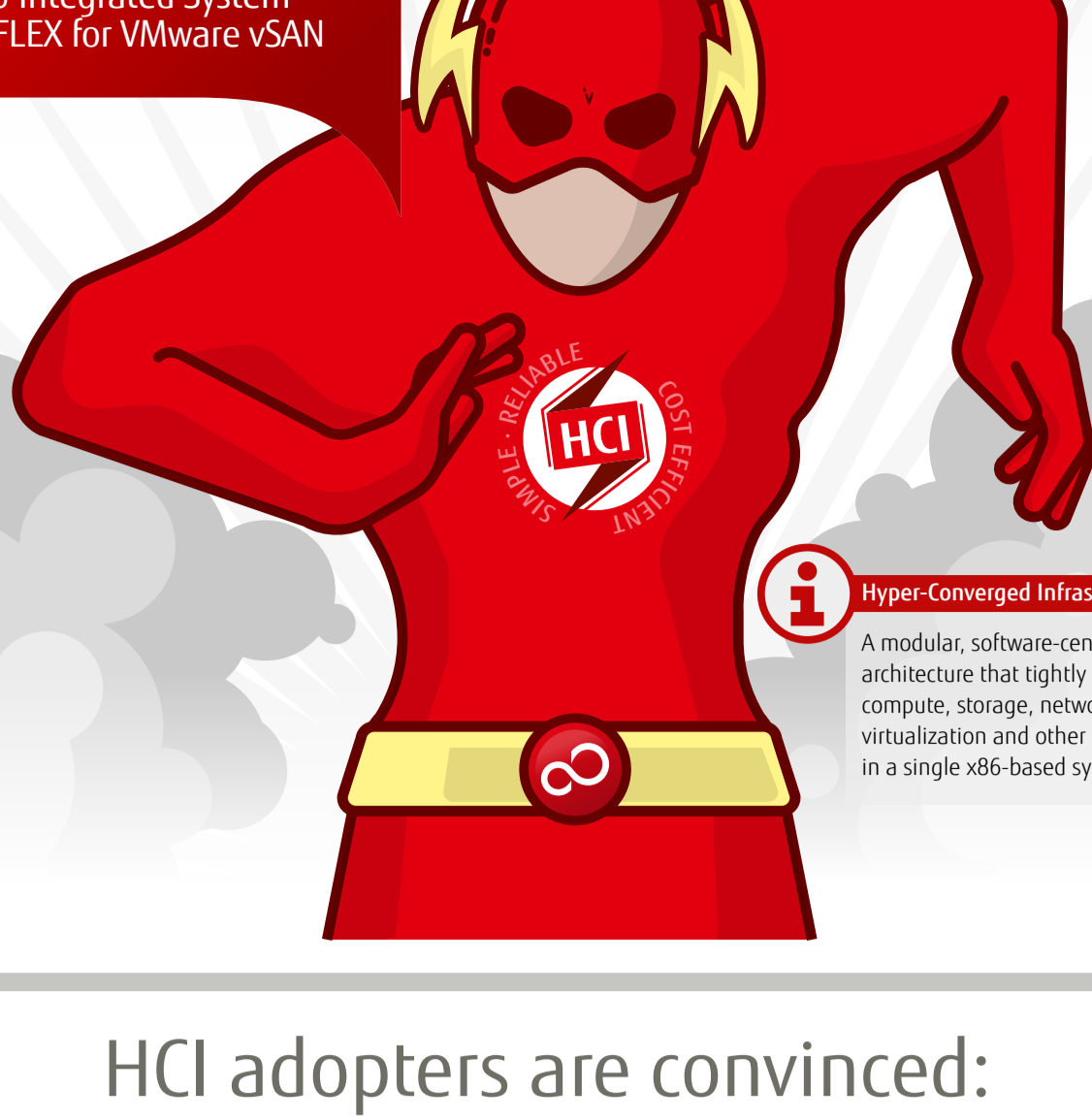


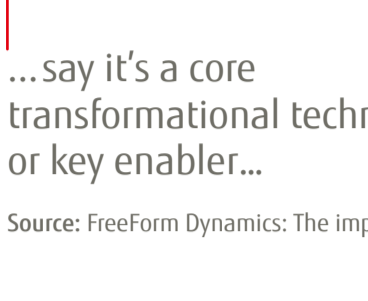
# Looking for a fast track to VMware HCI?

FUJITSU Integrated System PRIMEFLEX for VMware vSAN

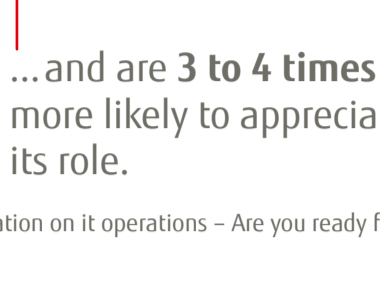


**Hyper-Converged Infrastructure (HCI)**  
A modular, software-centric architecture that tightly integrates compute, storage, networking and virtualization and other technologies in a single x86-based system.

## HCI adopters are convinced:



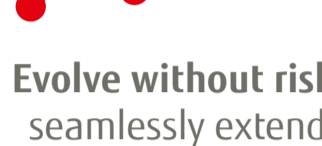
...say it's a core transformational technology or key enabler...



...see opportunities to refocus ops staff on higher value activities

Source: FreeForm Dynamics: The impact of automation on it operations – Are you ready for the software-defined datacentre? (July 2017)

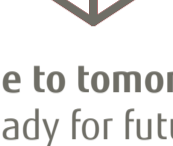
## 3 reasons why your HCI needs VMware vSAN:



**Evolve without risk:** seamlessly extend virtualization to storage



**Reduce your TCO:** make budgets go further with 50% lower TCO



**Scale to tomorrow:** be ready for future IT needs in cross-cloud era



## Already virtualized your servers with VMware vSphere?

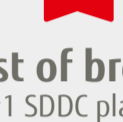
The next step is easy...

Take your IT to the next level with vSAN – and build on expertise you already have to virtualize your storage.



**No risk:**

No new SW, no new management tool, no new solution ecosystem

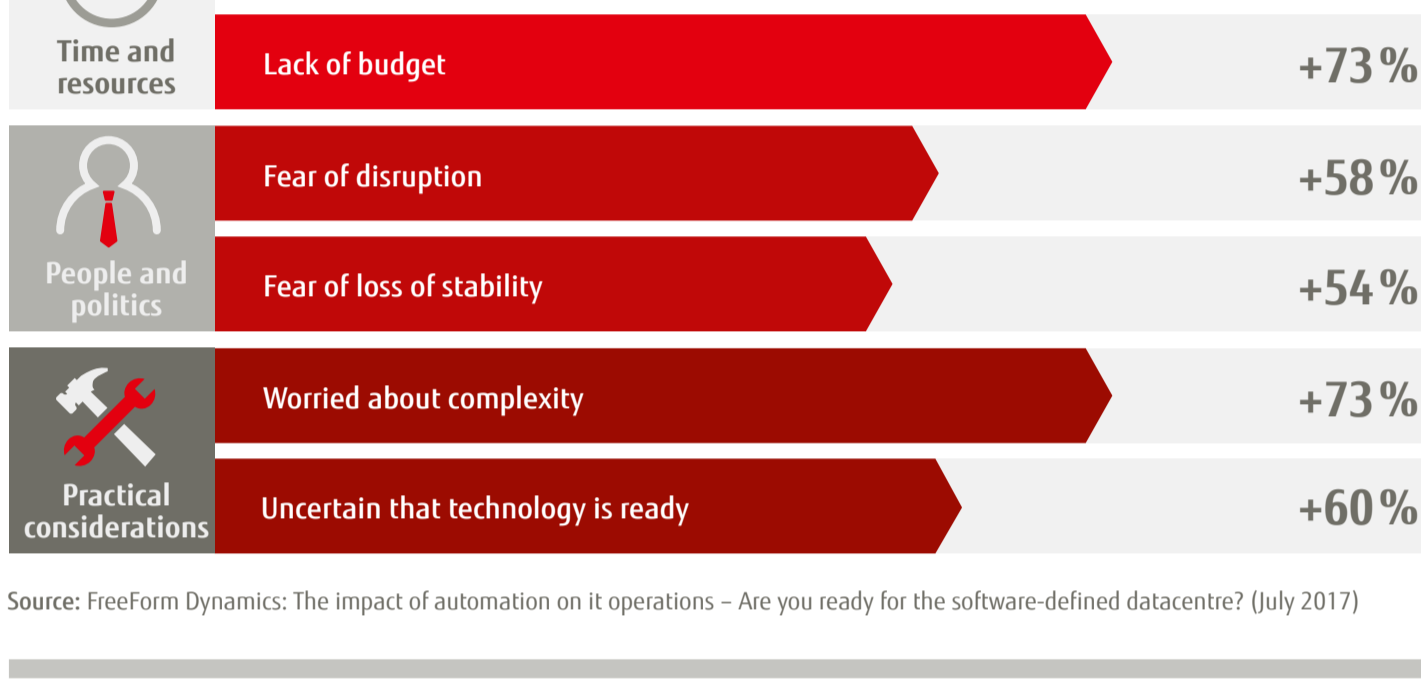


**Best of breed:**

VMware is the #1 SDDC platform provider – 81% of SDDC solutions are built on VMware\*

\*Source: FreeForm Dynamics: The impact of automation on it operations – Are you ready for the software-defined datacentre? (July 2017)

## So what's holding companies back?

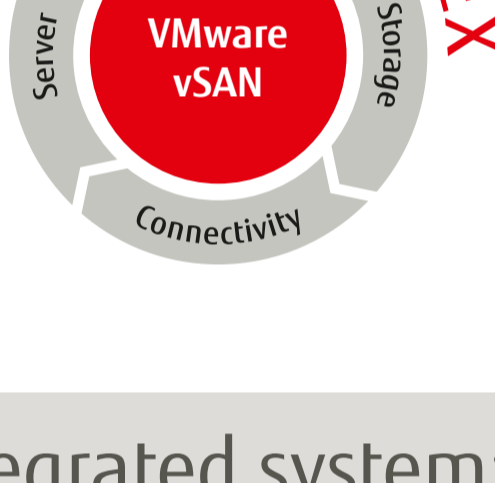


Source: FreeForm Dynamics: The impact of automation on it operations – Are you ready for the software-defined datacentre? (July 2017)

## Discover FUJITSU Integrated System PRIMEFLEX for VMware vSAN

An integrated system for rapidly deploying a VMware hyper-converged infrastructure

- High-performance and energy-efficient Fujitsu PRIMERGY servers
- Pre-installed VMware vSphere and vSAN software
- Broad range of validated and certified server configurations
- End-to-end infrastructure support with single point of contact

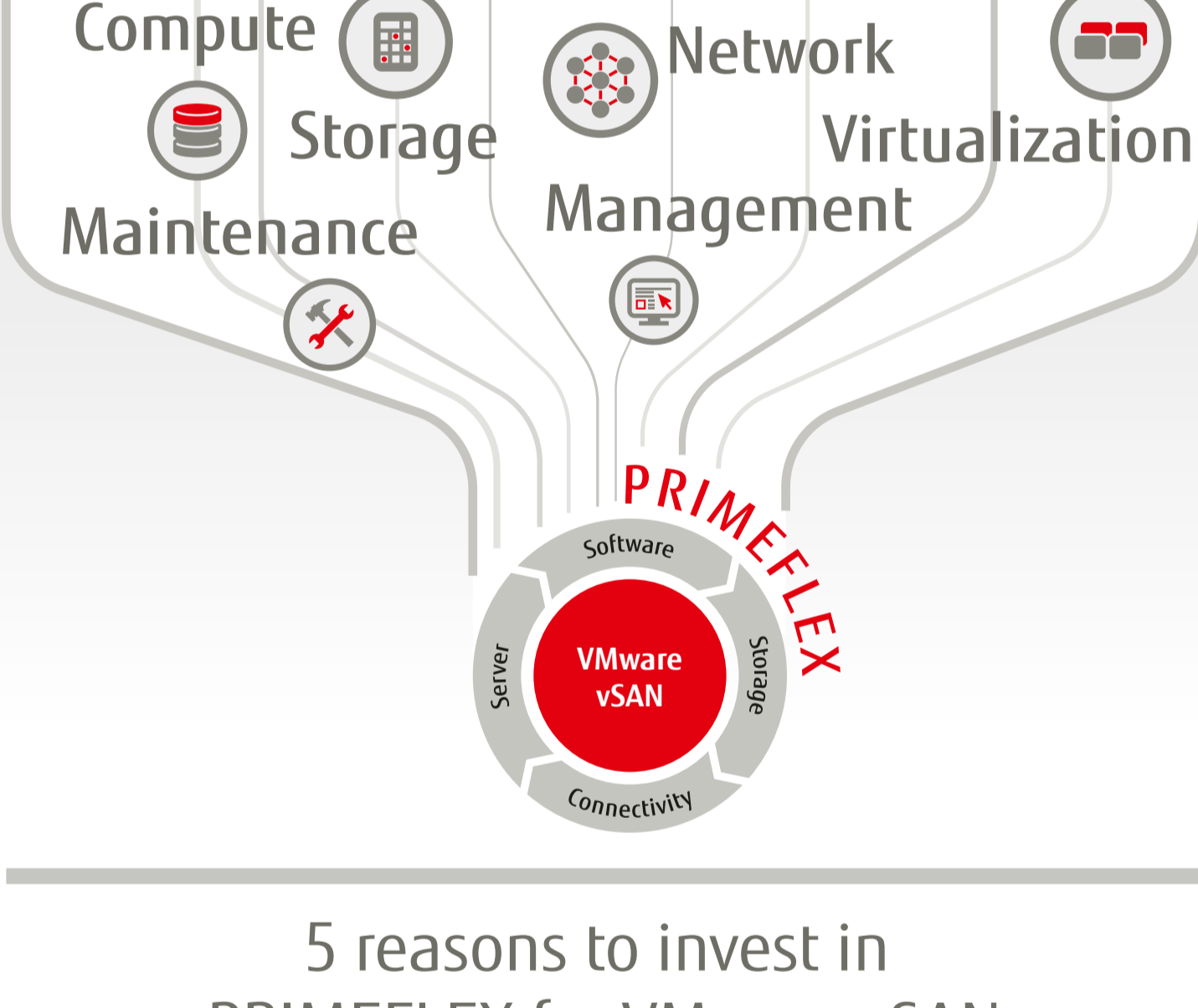


## Why users choose a pre-integrated system:



\*Source: FreeForm Dynamics: The impact of automation on it operations – Are you ready for the software-defined datacentre? (July 2017)

→ You can move quickly, with less risk, and enjoy single vendor support!



## 5 reasons to invest in PRIMEFLEX for VMware vSAN

- Best VMware virtualization platform**  
Fujitsu x86 PRIMERGY servers #1 in 70% of all VMmark 2.x benchmark categories, continue to lead in VMmark 3.
- Management integration free of charge**  
Fujitsu ServerView Integration Packs for VMware – 1-click firmware update and advanced monitoring for all critical HW components in vSAN cluster
- First class support**  
Fujitsu provides a single point of contact for support for the complete hardware and software stack
- VMware experience**  
Strategic partnership with VMware, one-stop shop for entire VMware portfolio, over 300 certified VMware professionals across EMEA
- Seamless path to SDDC and Cloud**  
Grow easily to a completely software-defined data center (on-premises and public cloud) based on Fujitsu Integrated System PRIMEFLEX for VMware Cloud Foundation

"The platform created as a result of this project puts the Mediterranean University at the cutting edge in terms of facilities and infrastructure for food and agriculture research."

Santo Marcello Zimbone  
Director General,  
Mediterranean University of Reggio Calabria

"The raw performance of PRIMEFLEX for VMware vSAN is extraordinary and we now supply Cloud services to five different media companies who each have their own virtual data center. This enables them to broadcast valuable content in a totally secure and seamless fashion."

Martin Bradburn  
CEO, Pea Soup



"Out of the options available, Fujitsu installed machines with the best price/performance ratio, and more importantly, was the only supplier to offer us equipment already natively certified for VMware vSAN."

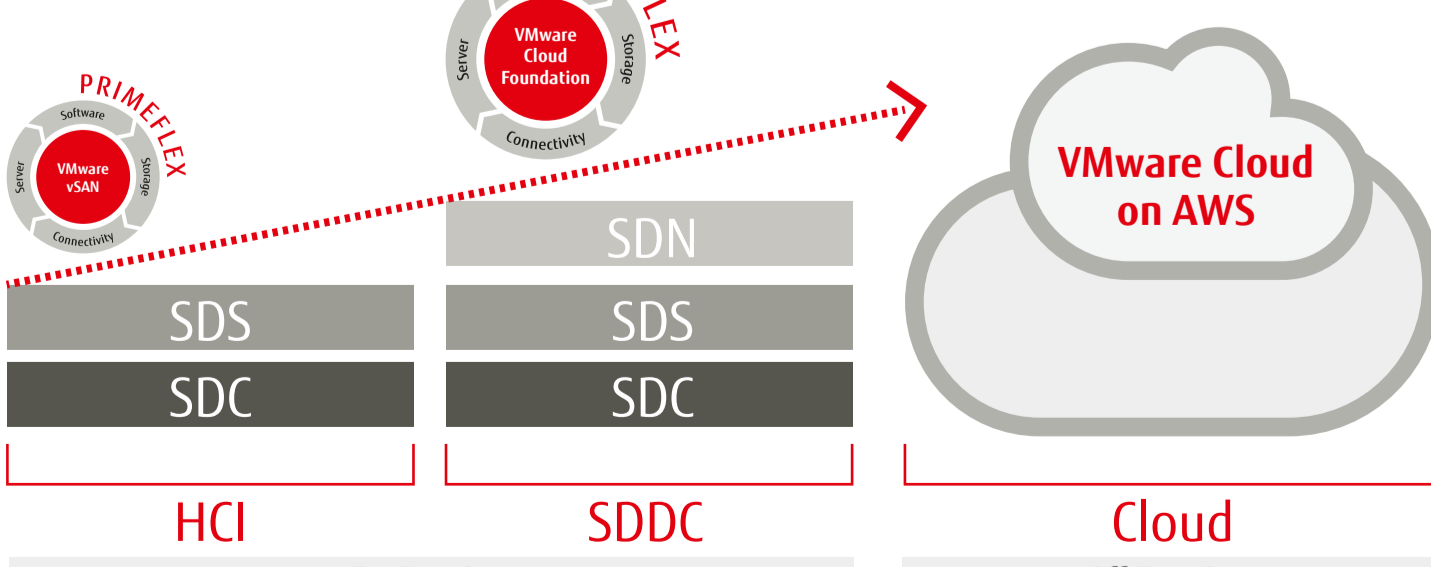
Renzo Grandi  
Head of ICT Services,  
Multipartner S.p.A.

"The benefits include scalability, the long-lasting protection of the investment that we have made, and Fujitsu's openness to configuring the system according to our demands."

Djordje Preradovic  
IT Manager,  
JKP Gradska Čistoća

## Take advantage of full SDDC and Cloud

Scale to full SDDC and Cloud with Fujitsu Integrated System PRIMEFLEX for VMware Cloud Foundation



SDC: Software-Defined Computing    SDN: Software-Defined Networking    SDDC: Software-Defined Data Center  
SDS: Software-Defined Storage    HCI: Hyper-Converged Infrastructure

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**Take the next step!**  
Discover the benefits of a hyper-converged infrastructure with FUJITSU Integrated System PRIMEFLEX for VMware vSAN:

[www.fujitsu.com/global/products/computing/integrated-systems/vmware-vsan.html](http://www.fujitsu.com/global/products/computing/integrated-systems/vmware-vsan.html)

shaping tomorrow with you