



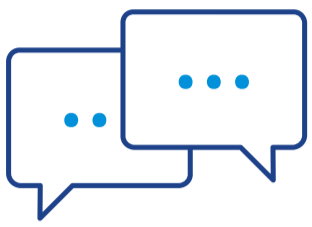
# Accelerate Your VMware Tanzu® Technology Adoption

Get the expertise, advocacy, and advice to keep your modern application initiatives on track with VMware Tanzu Technical Account Management Services.



## Optimize Operations and Keep Pace with Technology Change

Embrace a collaborative partnership with someone who understands your environment, applications, challenges and desired outcomes.



### CUSTOMER ADVOCACY

Deep product expertise helps you quickly realize the full benefits of your VMware Tanzu investments.



### TECHNOLOGY FAST-PASS

Industry best practices guidance help you plan, scale, optimize, and adopt VMware Tanzu technology faster.



### RISK MITIGATION

Prevent outages with upgrade guidance, identification of trouble spots and proactive notification of known issues.



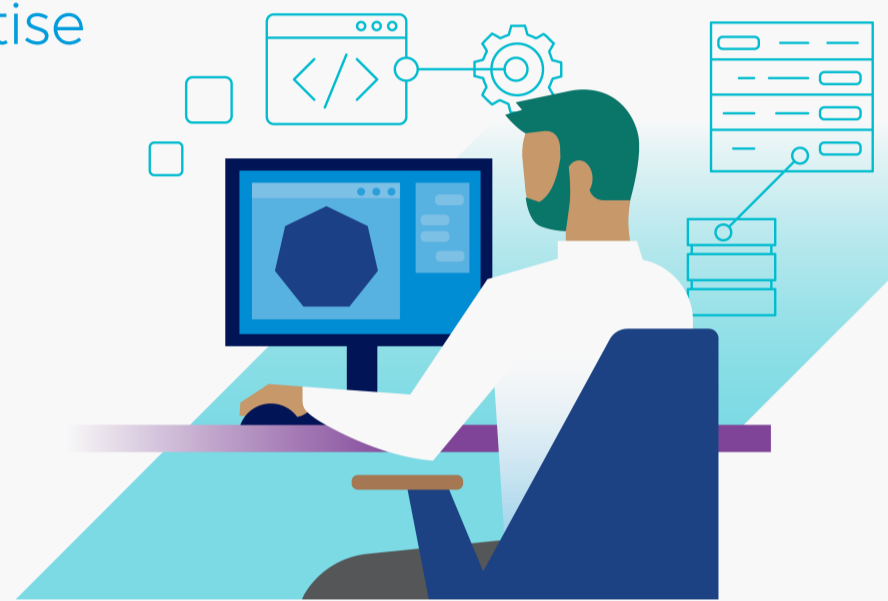
### ENABLEMENT

Close skill gaps with knowledge transfers and product enablement to accelerate self-sufficiency.

## Benefit from Our Technology Expertise

- ✓ VMware Tanzu® Application Platform™
- ✓ VMware Tanzu® Application Service™
- ✓ VMware Tanzu® Kubernetes Grid™
- ✓ VMware Data Solutions™

We collaborate with your VMware Tanzu platform and application development teams to help with your unique requirements.



## Realize the Benefits Our Customers Have Experienced

Successfully build, run, and manage modern applications.



Tanzu TAM Global NPS Score

\*Source: VMware Tanzu TAM Bi-Annual Customer NPS Survey May 2022.

### PERSONALIZED EXPERIENCE

“By personalizing the experience, TAMs become **an extension of our team.**”

### CUSTOMER SUCCESS

“Champion our needs ensuring **holistic visibility and engagement.**”

### PRODUCT ENABLEMENT

“**Tailored technical guidance** empowers our growth.”

### TIME-TO-VALUE

“Our TAMs allow us to accelerate our **business objectives.**”

## Choose the Right Fit

Select the service size that best meets the scale and complexity of your organization.



## Take the Next Step

Contact **VMware** today to accelerate your VMware Tanzu technology adoption and value realization through a collaborative partnership.

Learn more [now](#).

