



Accelerate Your VMware Technology Adoption

Get the expertise, advocacy, and advice to keep your IT initiatives on track with VMware Technical Account Management Services.



Optimize Operations and Keep Pace with Technology Change

Embrace a collaborative partnership with someone who understands your environment, applications and challenges. Technical Account Managers are focused on helping you achieve your outcomes.

Technology Roadmaps and Assessments



Solution Guidance



Operations Optimization



Industry Insights and Benchmarking



Technology Experts Aligned by VMware Solutions

Customers with complex environments, multiple sites, or business units may benefit from multiple Technical Account Managers (TAMs). Choose the TAM services based on your technology needs.

DEEP TECHNOLOGY FOCUS



Multi-Cloud TAM



Virtual Cloud Network TAM



Digital Workspace TAM

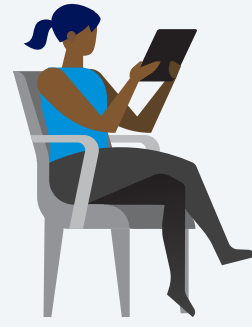


App Modernization TAM



Lead TAM

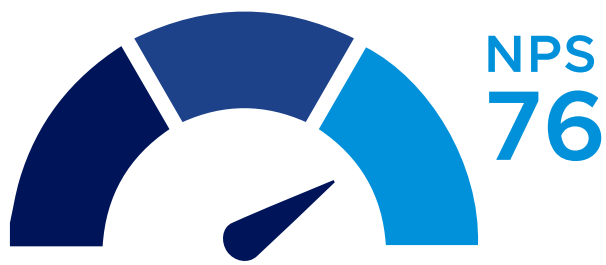
Drives broad technical strategy and engagement of all TAMs
Provides consistent focal point across all customer sites, regions, and subsidiaries



Virtual TAM

Documents virtual infrastructure and recommends technical improvement plan
Helps improve operational efficiencies and recommends best practices

Realize the Benefits Our Customers Have Experienced



- ✓ Accelerate solution time to value
- ✓ Leverage best practices to mitigate risk
- ✓ Optimize operations to realize cost savings
- ✓ Keep pace with technology changes

PERSONALIZED EXPERIENCE

“ By personalizing the experience, TAMs become **an extension of our team.** ”

CUSTOMER SUCCESS

“ Champion our needs ensuring **holistic visibility and engagement.** ”

PRODUCT ENABLEMENT

“ Tailored technical guidance empowers our growth. ”

TIME-TO-VALUE

“ Our TAMs allow us to accelerate our **business objectives.** ”

Choose the Right Fit

Select the service size that best meets the scale and complexity of your organization.



Take the Next Step

Contact **VMware** today to accelerate your VMware Tanzu technology adoption and value realization through a collaborative partnership.

Learn more [now](#).

