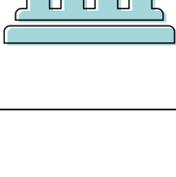
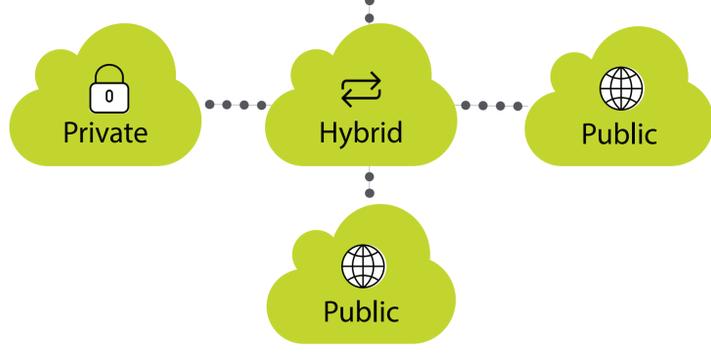


Deloitte's Integrated Multi-Cloud Management (iMCM) for the Federal Government



By delivering fully integrated multi-cloud analysis & orchestration, Deloitte's iMCM solution helps drive greater value and flexibility than single-cloud deployments

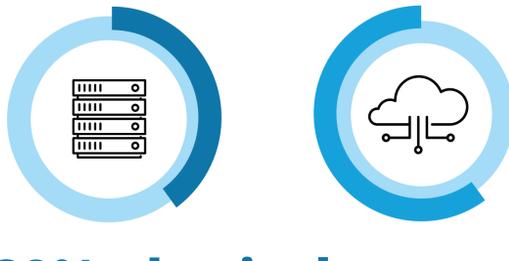


What is Integrated Multi-Cloud Management?

An **effectively designed** multi-cloud management approach that categorizes functions and capabilities into a **layered model** supported by common security policies & governance

Hybrid Cloud Takes Center Stage

Federal IT managers want to move more of their infrastructure from physical servers to cloud – but not all of it. **Feds say their ideal mix includes**



39% physical servers and 61% cloud

70% believe that in 10 years, the majority of **Federal agencies will rely on hybrid cloud** environments for core applications

In the long run, Feds believe successful hybrid cloud adoption will **reduce their agency's security spending (70%)** and **strengthen their overall security posture (69%)**

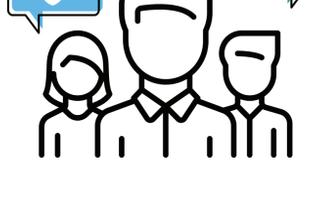


Source: Meritalk, "To Cloud or Not to Cloud? That Isn't the Question...", October 2017

Managing Across Multiple Clouds is Not Easy



Security Concerns



Federal IT managers say their **#1 cloud challenge** is **expanding security measures and policies** to cover cloud environments

More than 50% say their current level of complexity and lack of visibility make them a **significant risk for Security breach**

Source: Meritalk, "To Cloud or Not to Cloud? That Isn't the Question...", October 2017

Deloitte's Multi-Cloud Management Solution



Deloitte Facilitates Successful Business and IT transformation

- Accelerate IT transformation** from strategy direction to tactical technical implementation of the cloud management stack as well as extending them into the cloud provider environment
- Modernize their data centers** through Deloitte Cloud Migration Services, running on VMware hybrid cloud technologies
- Achieve faster time to value** by transforming legacy environments to new VMware-enabled hybrid cloud environments

Why Choose Deloitte?

Deloitte sees the full cloud picture, helping federal enterprise map their cloud journey for the present and future, while mitigating risk at every step

- 70** Former senior government executives
- 4,500+** Employees with security clearances
- Top 100** Military-Friendly Employer
- #20** Washington Technology's Top 100 list