

Gain new powers with a Software-Defined Data Center



Application provisioning in minutes



The right availability and security for every application



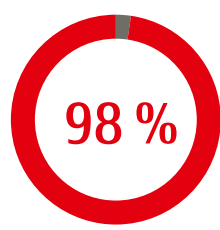
Dramatically higher productivity and lower costs

Get rid of your data center challenges:

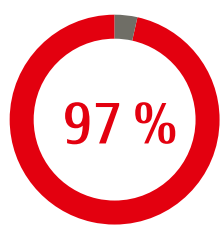
- Inflexible IT silos
- Complex to deploy, manage and scale
- High capital and operational costs
- Specialized administrative domains with highly skilled staff
- Time-consuming manual effort
- Slow IT resource provisioning
- Low IT resource utilization
- Multiple support contracts

What's holding you back?

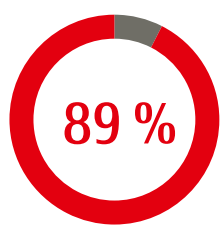
What inhibits adoption of a new data center platform¹:



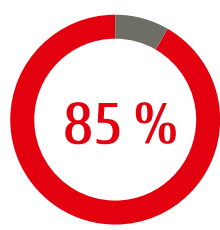
Risk



Cost



Skills



Resources

What the best performers* do:



2x more likely to try new platform capabilities quickly¹



2.6x more likely to choose a pre-integrated system¹

*IT organizations scoring best on a performance scorecard based on the following criteria: meeting service level expectations, response to new or changing needs, management of costs and overheads, control of IT related risks.

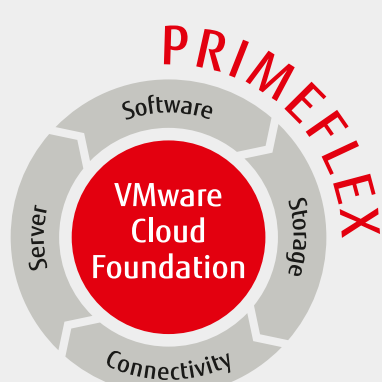
¹ User survey by FreeForm Dynamics, sponsored by Fujitsu, April 2017



Looking for a fast track to the Software-Defined Data Center?

Discover FUJITSU Integrated System PRIMEFLEX for VMware Cloud Foundation

A turnkey integrated system including Fujitsu/Cisco®/QCT™ hardware and VMware Cloud Foundation™ software for rapidly deploying a large-scale hyper-converged software-defined data center infrastructure.

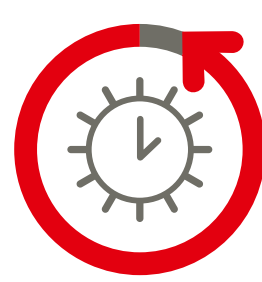


Key features of VMware Cloud Foundation™

- **Compute virtualization**
VMware vSphere® virtualizes any application with highly available, resilient, on-demand infrastructure
- **Storage virtualization**
VMware vSAN™ provides enterprise-class storage services delivering elastic storage scalability and simplified storage management
- **Network virtualization**
VMware NSX® drastically simplifies network management and enables higher levels of security
- **Automated Lifecycle Management**
VMware SDDC Manager automates the deployment, configuration, patching and upgrading of the entire VMware stack

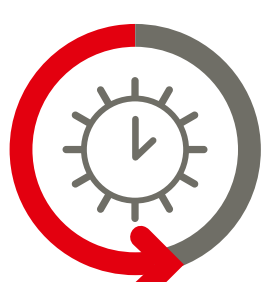
Why invest in VMware Cloud Foundation™

Get fast time to production



90%+ time savings on planning and deployment efforts²

Increase agility and productivity



58% less time on routine IT activities²

Save costs



45% reduction in TCO over a traditional 3-tier alternative²

² Taneja Group Technology Analysts, For Lowest TCO and Maximum Agility Choose VMware Cloud Foundation, The SDDC Platform For Hybrid Clouds, October 2016

Why Fujitsu?



Best VMware virtualization platform

Get maximum performance and energy efficiency with Fujitsu x86-servers, the most powerful VMware virtualization platform leading 16 out of 21 VMmark benchmark categories



Turnkey delivery

Mitigate risk with turnkey factory-integrated delivery dramatically reducing deployment risk



Trusted platform

PRIMEFLEX for VMware Cloud Foundation is engineered, manufactured, managed, supported, and sustained as ONE product



First class support

Fujitsu provides a single point of contact for support for the complete hardware and software stack



Experience

Benefit from Fujitsu's strategic partnership with VMware and a track record of over a decade in deploying large VMware infrastructure projects

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Discover the benefits of a software-defined data center with FUJITSU Integrated System PRIMEFLEX for VMware Cloud Foundation:

<http://www.fujitsu.com/global/products/computing/integrated-systems/vmware-vcf.html>