

# Multipartner increases performance by 40% and improves safety and reliability

## ABOUT MULTIPARTNER

Multipartner is an innovative SME that has been operating for over 15 years in the advanced Virtual Data Room services with high security standards.

The scope is control and data protection. Multipartner's VDR services are addressed to advisors, banks, law firms, professional firms, institutions, small and large companies and are applied in various sectors such as Corporate Governance, Real Estate, Industrial, Legal, Financial / Banking.

The company was among the first in Italy to focus on this specific market segment: to internally and globally promote an exclusive secure, modular, multilingual, customizable and multimedia web platform, ideal for managing, exchanging and sharing data and confidential documents, in security.

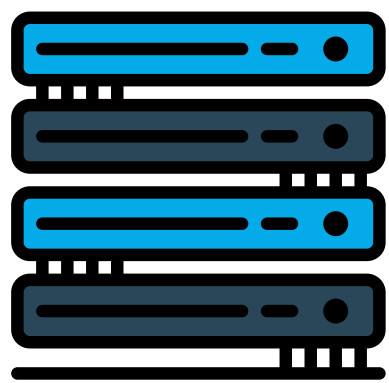
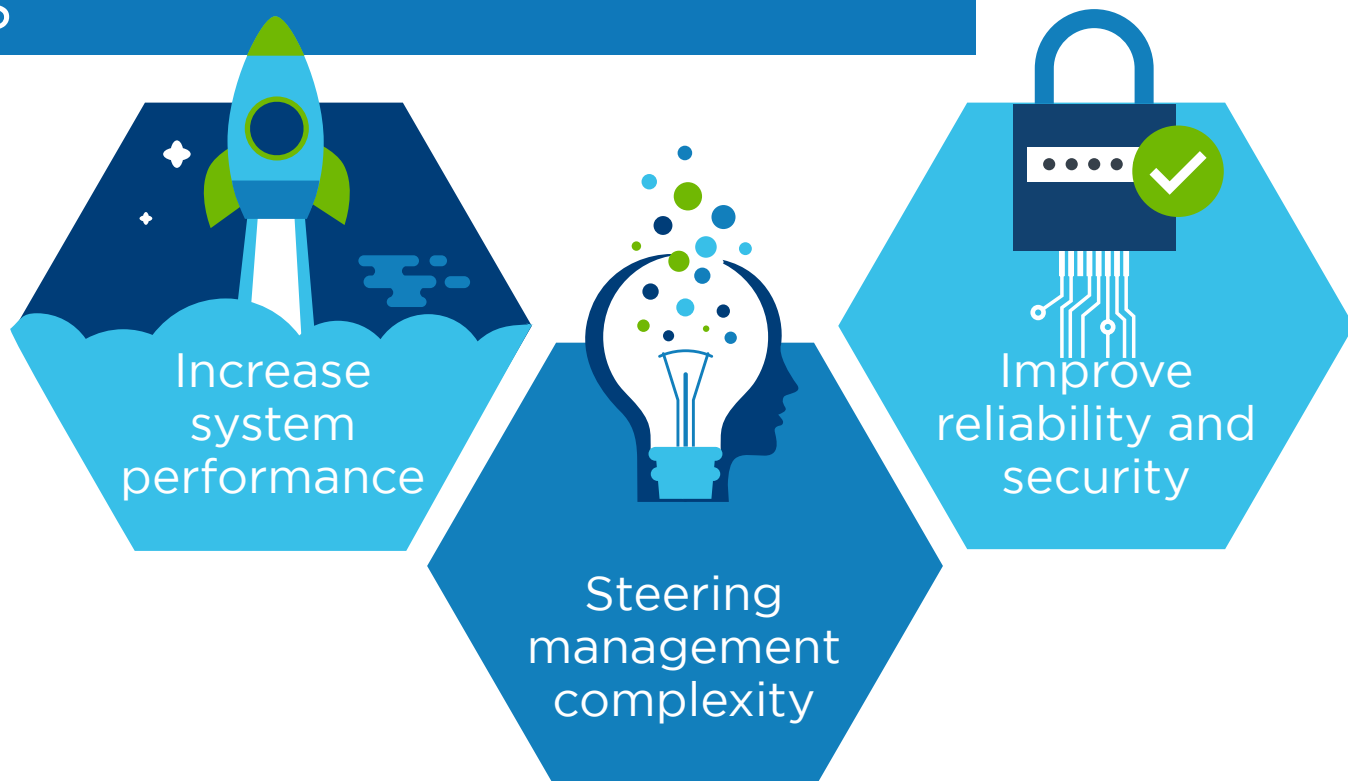
**Customer**  
Multipartner S.p.A.

**Web Site**  
www.multipartner.com

**Industry**  
Advanced ICT services

**Location**  
Rome, Italy

## CHALLENGES



## THE SOLUTION

Multipartner has redesigned its IT infrastructure, adopting an hyperconvergent architecture and virtualizing the entire Data Center infrastructure with VMware, including the storage with VMware vSAN and Fujitsu PRIMEFLEX that guaranteed performances and reliability.

## BUSINESS BENEFITS



**40%**

Increase in performance



Quadrupling of storage availability



Improvement in the speed and reliability of disaster recovery and business continuity services



Systems management simplification

*"The new machines and virtualized systems with VMware respond very well, they are 40% faster. The storage availability is at least quadrupled and we have improved the features of the disaster recovery services and the overall security and reliability of the entire infrastructure."*

**Renzo Grandi**, ICT Systems Manager at Multipartner