Hitachi Enterprise Cloud: The Right Cloud for VMware Environments
Accelerate VMware Cloud Initiatives and Lower Costs

Companies are looking to lower the cost of IT management. They want to accelerate their time to value, and guarantee business outcomes and service levels for their VMware-based mission-critical applications and workloads. Located on-premises or in the public cloud, Hitachi Enterprise Cloud (HEC) is a fully managed cloud solution for VMware environments that is pre-engineered to meet these requirements and minimize risks. Companies need to manage costs across multiple clouds, and deploy their apps to any cloud. And they want to do this with a single operational model, delivering interoperability while ensuring security across their enterprise. HEC provides guaranteed business outcomes and service levels for mission-critical applications and workloads and integrates implementation and cloud-optimized software and infrastructure to deliver rapid business value. HEC provides a complete cloud solution for your VMware environments, to save you time and money, and ensure that you avoid risk.
The Right Time, Right Place and Right Cloud

Getting your hybrid cloud configuration right is much easier said than done. The market has no shortage of solutions that promise agility and lower costs. Yet most also come with hidden tradeoffs that limit access, visibility and control into your data or integration complexities that do not become apparent until your migration is well underway. Can you can build it yourself? Of course you can, with the right tools, skill sets, time and budget.

Hitachi Enterprise Cloud fully supports VMware and cloud-native environments.

Hitachi Enterprise Cloud Accelerates Your Time to Value and Minimizes Your Risk for VMware Environments.

What if you could have a pre-engineered, pre-designed platform for your VMware cloud environments? A platform that utilizes the VMware tools and capabilities that you already know and love? One that comes with guaranteed SLAs from Day 1? One that reduces your costs, risk and time to cloud?

Hitachi Enterprise Cloud provides an unparalleled speed-to-cloud experience, allowing VMware customers to achieve public cloud experience within your firewall with greater ease, flexibility and control than ever before. By providing end-to-end pre-engineered and designed solutions, HEC lowers management costs with standard prebuilt compute and storage templates that deliver unprecedented operational and management simplicity. Additionally, to deliver best-in-class private and hybrid cloud capabilities, HEC combines advanced cloud technologies, industry-leading components and professional services from Hitachi Vantara, lowering your costs and risk.

See Hitachi Enterprise Cloud solutions for VMware environments
Hitachi Enterprise Cloud: Complete Hybrid and Multicloud Infrastructure as a Service

**Broad Support for VMware Environments**
HEC serves VMware environments by accelerating your cloud deployment, lowering the cost of operations and management, and delivering best-in-class multicloud capabilities. It supports VMware vRealize, VMware Cloud Foundation, all VMware container services, VMware Cloud on AWS and more.

Realize faster time to value for your VMware environments, and meet your business outcome goals.

**Elastic Consumption and Rate Care Pricing**
Consumption-based pricing ensures that you only pay for the services you use, at predetermined, published prices, and with elastic availability to meet your evolving needs now and in the future. Stop overbuying capacity that you may not use for years.

Reduce your risks and costs while improving your ability to plan effectively.

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**Complete Prevalidated and Engineered Solution**
HEC delivers validated and pre-engineered technical integration, life-cycle management and commercial engineering, plus back-end run and operate activities for a complete, end-to-end solution.

Reduce cost and risk, meet SLAs, and improve both agility and productivity.

**Comprehensive Cloud-to-Core-to-Edge Solutions**
Achieve the data management, security, auditability and availability that works from the edge, through the data center, to the cloud, with unified operational tools, monitoring and management across all three.

Unify management across your cloud and other environments.

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**Fully Managed and Delivered as a Service**
This fully managed private, hybrid or multicloud solution empowers your developers, on premises and/or in the public cloud. With a rich catalog of turnkey services, HEC delivers a predictable and simple, yet powerful and complete, cloud experience, focusing on achieving your targeted business outcomes.

Reduce your cloud deployment risks and accelerate your cloud implementation with our as-a-service delivery.
Prebuilt Catalogs and Templates Speed Deployment
HEC comes with pre-engineered, prebuilt service catalogs, rate card and compute and storage templates to deliver unprecedented operational simplicity. It frees up IT resources for higher-value activities, and speeds your cloud deployment.

Pre-engineered catalogs and templates reduce management costs and operational risk, while accelerating time to value.

Prebuilt Service Catalogs Speed Deployment
With a comprehensive pre-engineered, prebuilt service catalog, HEC aligns to your specific business practices, policies and security dictates, eliminating guesswork and speeding your cloud deployment.

Pre-engineering, based on your requirements, reduce risk and cost, while accelerating your time to value.

Lower Management Costs Through Automation and Simplified Experience
HEC automates and simplifies the cloud experience for all VMware cloud environments, as well as cloud-native DevOps, microservices architectures and data analytics.

The automated and pre-engineered cloud solution reduces deployment risks as well as management costs.

Accelerated and Repeatable Approach to Cloud Deployment
Pre-engineering and automation create a repeatable approach to cloud design, deployment and application transitioning services, reducing your cloud deployment time to within 90 days.

Achieve faster time to value, reduced risk and lowered costs.
Hitachi Enterprise Cloud: The Complete Solution for Your Business Needs

Hitachi Enterprise Cloud includes advanced professional services, as well as an integrated development platform that provides a standardized, repeatable and predictable way to create the right cloud platform for your environment. Each cloud platform offers the flexibility of private cloud or multivendor, multicloud and multi-environment support. And, the consumption-based pricing means you only pay for what you actually use.

Regardless of how your cloud platform is designed, Hitachi Enterprise Cloud reduces your costs through improved IT service delivery capabilities. It increases your control over cloud resources and management of resources for applications and the deployment processes. By automating IT service delivery to support your diverse set of business requirements, your organization will achieve far greater agility in delivering the infrastructure and application services it needs, without compromising on service levels.

80% of U.S. companies are planning to increase their use of cloud managed services. Why? Cloud computing is more complex, and the stakes are now higher than ever.*

Lynda Stadtmueller
Vice President of Cloud Services
Frost & Sullivan

*Recent cloud survey of US-based IT decision-makers
Next Steps

Have you standardized on cloud with VMware and want to improve your infrastructure management with cloud? Choose Hitachi Enterprise Cloud to provide complete support for your cloud environments. HEC helps you modernize your data center and unify your private, hybrid and cloud-native environments as you simplify operational complexity and improve performance, security and control.

- Accelerate time to market with pre-engineered templates to reduce risks.
- Consolidate billing for all your cloud services — private, hybrid and public — for improved control and management.
- Deploy apps to any cloud with a cloud-agnostic solution, to ensure your apps are in the right place at the right time.
- Reduce need for specialized staffing, costs and risks with single operational model and interoperability across your cloud environments.
- Integrate security across your cloud environment to meet your data location, business process, corporate governance and compliance requirements.

Learn more about Hitachi Enterprise Cloud: the right data, right place, right time and right cloud for your VMware environments.

We Are Hitachi Vantara

Get Your DataOps Advantage, connecting data consumers with data creators. Accelerate your collaboration and digital innovation with one great solution partner.