

HP and VMware – 360-degree partnership

VMware overview

- \$ 5.2 billion USD in revenue with approximately 13,000 employees supporting clients in all regions of the world
- Global leader in virtualization technologies

HP – 360-degree partner

Go-to-market partner	Jointly investing in IT infrastructure, cloud, and mobility solutions
Joint customers	HP uses VMware software; VMware uses HP Converged Infrastructure
Preferred infrastructure provider	15-year track record with more than 500,000 customers. Largest percentage of VMware customers run on HP hardware.

Delivering more for you

- 15-year strategic alliance
- Tight integration and management simplicity, leading to lower total cost of ownership (TCO)
- Innovation and industry leadership
- Faster time-to-value