

VMware Google Rebate Program 2Q14

Customer FAQ

Q. What is the Google and VMware Offer?

A. Google has partnered with VMware to provide secure, cloud access to Windows desktops, applications, and data on Google Chromebooks using VMware Horizon DaaS. When a customer purchases the Google Chrome OS Management Console with a one-year subscription of Horizon Desktop as a Service (DaaS), the customer will receive a \$200 rebate through their channel partner.

Q. Where can I buy this bundle?

A. The bundle is valid from any Google Chrome OS Management Console reseller, VMware Horizon DaaS solution provider partner or VMware Service Provider Partner. [List of Google OS Mgmt partners](#)

Q. When does the promotion start and expire?

A. The Google and VMware promotion starts on April 14, 2014 and expires on June 30, 2014.

Q. What is the minimum requirement?

A. Customers must purchase at least ten (10) Google Chrome OS Management licenses with a minimum of ten (10) one-year subscriptions of Horizon DaaS cloud-hosted virtual desktops.

Q. What GEO's are supported?

A. This promotion is only available in North America.

Q. How do customers receive the \$200 rebate for the bundle?

A. The Google and VMware channel promotion is managed by the channel partner. Please contact your channel partner for details on how you can benefit from combining your purchase of Google Chrome OS Management Console licenses and VMware Horizon DaaS.

Q. Do customers need to buy a Chromebook in order to qualify?

A. Customers only need to purchase the Google Chrome OS Management licenses and VMware Horizon DaaS subscription service. The purchase of a Chrome Device is not required.

Q. Can customers ask their channel partner to apply the credit towards a free Chromebook or reduce the purchase price of a higher priced Chromebook device?

A. The \$200 credit can be used towards a free Chromebook or to subsidize the purchase of a higher priced Chromebook. Please contact your channel partner for more details.

Q. Do customers need to purchase the same volumes of each line item?

A. Customers can purchase different volumes of each SKU. The rebate applies to the overlapping number of Google Chrome OS Management licenses and Horizon DaaS virtual desktop subscriptions. For example, customers who purchase 100 Google Chrome OS Management licenses and 50 Horizon DaaS virtual desktops, will be eligible for a rebate on quantity 50.

Q. Can customers purchase a six (6) month subscription of Horizon DaaS with the Google Chrome OS Management console?

A. Customers must purchase a minimum one-year subscription of Horizon DaaS virtual desktops.

Q. Can customers mix this discount with other purchases?

A. The rebates only apply to the overlapping number of Chromebooks and Horizon DaaS virtual desktops. Please contact your reseller for further details.

Q. How can customers learn more about the Google Chrome OS Management?

A. Customers can learn more about Google Management OS Software at <https://www.google.com/intl/en/chrome/business/devices/features-management-console.html>

Q. How can I learn more about VMware Horizon DaaS?

A. Customers can learn more about VMware Horizon DaaS at <http://www.vmware.com/ca/en/products/daas>

Q: Can I use the rebate to pay for Google Chrome OS Management or VMware Horizon DaaS?

A: The rebate can be applied on any product based on the customer and partner discretion. We encourage the rebate to be used towards the purchase of a Chrome device or Partner services. Please contact your preferred partner for more details.



Your Cloud Advantage

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