

The Solution: VMware Cloud™ on AWS

Extend on-premises data centers to the cloud with a consistent operational model, retaining your familiar VMware tools, policies, and management as well as investments in third-party tools. Leverage AWS services to extend the value of enterprise applications over their lifecycle.



VMware Cloud™ on AWS

More than half of cloud customers today use more than one cloud and IDC expects that nearly



85% of customers will ultimately use **MULTIPLE CLOUDS**

Most enterprise data centers are heavily virtualized, with the latest IDC data showing



80% workload **VIRTUALIZATION RATES**

WHY SHOULD YOU CONSIDER A HYBRID CLOUD?



Cost efficiency and resource optimization



Accelerate business agility without compromising on security, compliance and regulatory requirements



Increase employee productivity with improved accessibility



Drive innovation

Use Case for Enterprises



Application Migration



New Application Development



Capacity Management



Data Center Consolidation



Geo Expansion



Disaster Recovery

VMWARE CLOUD™ ON AWS: KEY FEATURES

Simple and Consistent Operations

Protect, extend, or consolidate on-premises data center investments



Operational consistency



Consistent & secure network



Hybrid cloud management



Unified control and management



Avoid integration overhead for 3rd-party tools

Flexible to Suit Your Business Needs

Optimize resource utilization



Use existing resources



Cost-savings and attractive TCO



Scalability without disruption



Manage costs

Enterprise-Grade Capabilities for Your Applications



High-performance compute



Efficiency and performance



Accessibility

WHAT THE INDUSTRY SAYS ABOUT VMWARE CLOUD™ ON AWS

MOODY'S

"The VMware Cloud on AWS provides us with a good landing spot for migrating workloads that are not yet cloud ready."

Rajiv Doshi

Senior Vice President of Infrastructure Services, Moody's



"We'll be able to use VMware Cloud on AWS and leverage NSX to extend to the public cloud across a common operating environment. This gives us public cloud agility and economics with proven enterprise-class virtualized infrastructure."

Michael Allison

Chief Technology Officer, Division of Administration/OTS, State of Louisiana



"This technology shows VMware's commitment to helping customers embrace hybrid cloud by running VMware workloads out of the data center in the best-fit location."

Peter FitzGibbon

Vice President and General Manager of VMware, Rackspace

*IDC VENDOR SPOTLIGHT sponsored by VMware, Leveraging the Public Cloud for Datacenter Extension and Replacement, June 2016. Adapted from Worldwide Virtual Machine and Cloud System Software Forecast, 2016-2020 by Gary Chen.

Why VMware & Accenture



Accelerate transformation

Mitigate your digital transformation and enable an agile IT infrastructure



Increase IT efficiencies while reducing IT operating costs

Harness the expertise developed with 10+ years of joint experience



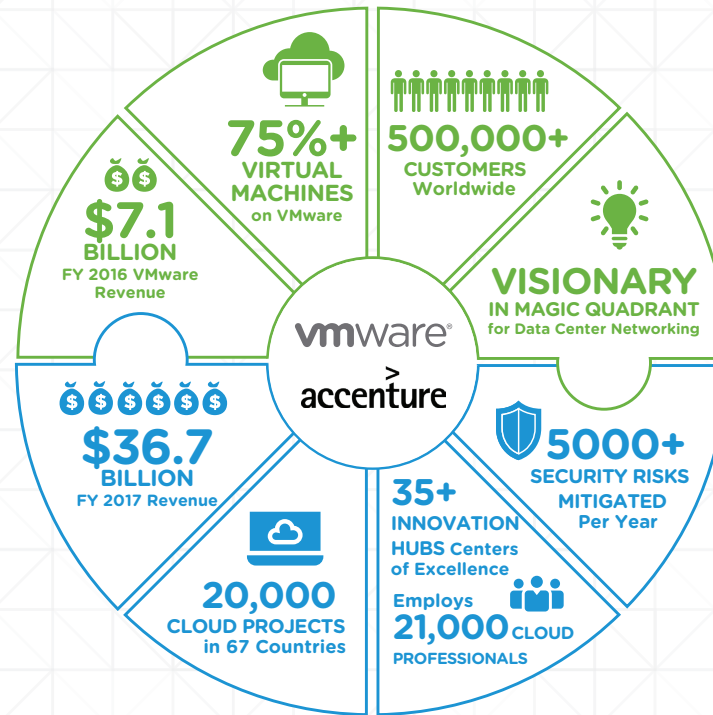
Result-driven engagement

Strategic alignment between Accenture and VMware make complex process fast, secure and hassle-free



Unlock power in core data and applications

VMware's software-defined solutions, combined with Accenture's deep vertical and technical knowledge, helps customers improve their ability to develop, deploy, and run applications



Joint Customer Wins*

AUTOMOTIVE AND MFG

30 days

Time to expand and deploy applications in production

FINANCIAL SERVICES

90%

Reduction in development time for new applications

TECHNOLOGY

20,000

Virtual machines relocated within 4 months

MEDIA AND ADVERTISING

8

Regional hubs consolidated

VMware & Accenture Joint Solutions

VMware Cloud™ on AWS

- Seamlessly integrate on-premises data center environments with AWS
- Existing tools based on familiar VMware software

Private Cloud / Software-Defined Data Center (SDDC)

- Leverage industry-leading VMware Software-Defined Infrastructure (SDI) and virtualization solutions
- Combine Accenture's experience in infrastructure strategies, transformations, and managed services for true digital transformation

Accenture's VMware Validated Design

- Minimize time to value
- Simplify user experience through automated provisioning and management

Cloud Networks

- Eliminate network bottlenecks and increase security
- Get cost-savings and flexibility while drastically improving the provisioning process

Workplace as a Service

- Deploy virtual desktop infrastructure (VDI) without owning infrastructure