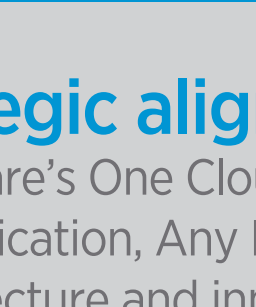


# DRIVE TRANSFORMATIONS AND DELIVER BUSINESS OUTCOMES

DIFFERENTIATED JOINT OFFERINGS ACROSS CLOUD, NETWORKING, SECURITY AND APPLICATION TRANSFORMATION

## WHY VMWARE & ACCENTURE?



### Strategic alignment

VMware's One Cloud, Any Application, Any Device architecture and innovative technology are enablers of Accenture's "Leading in the New" strategy: A combination of digital-, cloud- and security-related services



### Accelerate transformation

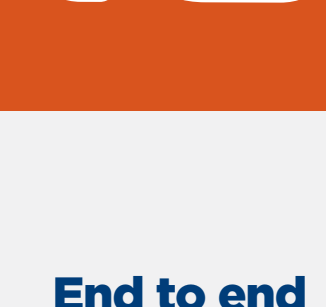
with VMware's proven technology platforms, and Accenture's proven methodology and highly skilled resources, Accenture de-risks digital transformations and enables customers to meet market demands without compromising quality and compliance

### Unlock power in core data and applications

VMware's software-defined solutions, combined with Accenture's deep vertical and technical knowledge helps customers to improve their ability to develop, deploy and run applications

### 10+ years proven experience

Helping clients with cost reduction, enhanced compliance, higher quality service delivery, and greater innovation



Deliver the **agility, efficiencies, and cost saving** demanded by businesses

**End to end industry-specific solution delivery** and enterprise-grade capability

**Transformational and tactical guidance** on journey to cloud

Unlock applications to **spur productivity and growth**

**Respond faster to new market opportunities** without putting the business at risk

Unmatched capability of hardware, software, and services integration, **solving business problems** with cutting-edge technology



## VMWARE & ACCENTURE SOLUTIONS



### PRIVATE CLOUD/SOFTWARE DEFINED DATA CENTER (SDDC)

Agility and cost savings

### CLOUD NETWORKS

eliminate network bottleneck and increase security

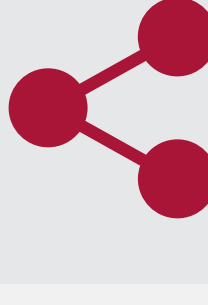
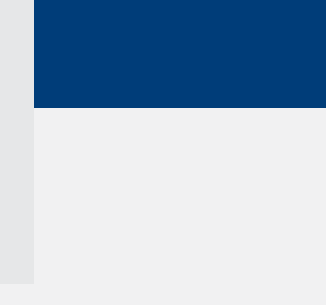


### WORKPLACE AS A SERVICE

Agile, elastic and cost-effective Workplace-as-a- Service solution

### APPLICATION ASSURED PLATFORM WITH OPTIMIZED BLUEPRINTS

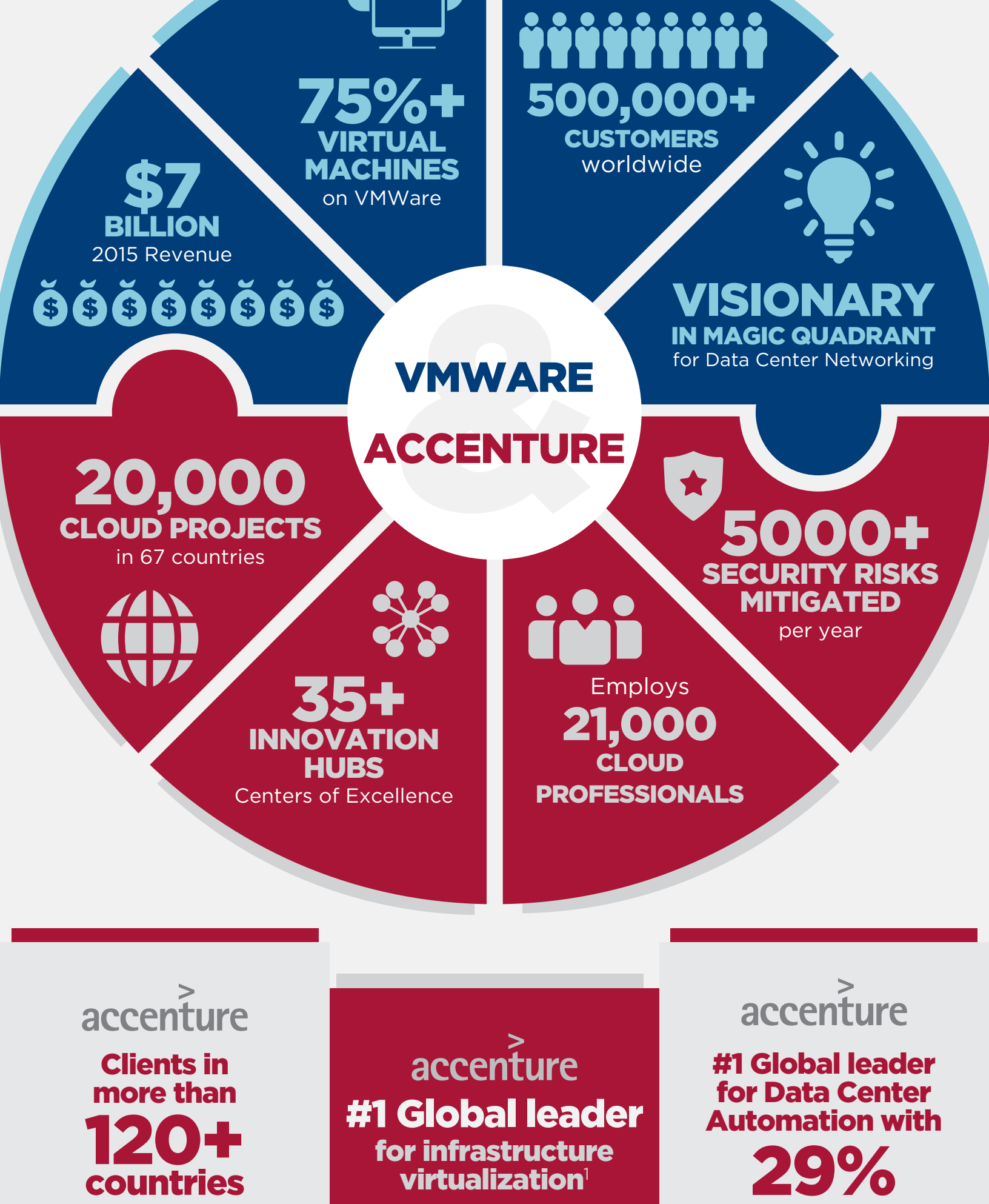
Optimized, automated and efficient platform for mission-critical applications as SAP



### NETWORK FUNCTION VIRTUALIZATION

Multi-Domain, Hardware Agnostic Platform Carrier grade support

## BETTER TOGETHER



accenture  
**Clients in more than 120+ countries**

accenture  
**#1 Global leader for infrastructure virtualization<sup>1</sup>**

accenture  
**#1 Global leader for Data Center Automation with 29%**

**More customers worldwide use VMware to manage their private, hosted and public cloud environments than any other vendor<sup>2</sup>**

**Leading cloud management vendor<sup>3</sup>**

## VMware Global System Integrator Partner of the Year 2015

Source<sup>1</sup>: Gartner Magic Quadrant      Source<sup>2</sup>: IDC      Source<sup>3</sup>: InfoTech

## OUR JOINT WINS

The results represented in the wins below are for specific customer situations and are not representative of vertical or generic customer situations. Results will vary based on specific situation and environment for customers



MANUFACTURING  
**23% TCO REDUCTION**

Provisioning time from 6 weeks to 90 minutes

**1000+** APPLICATIONS/WORKLOADS migrated

GOVERNMENT  
IAAS

**< 45 MIN** OPERATING SYSTEM DEPLOYMENT REDUCED

from 6 weeks  
MS SQL DB < 30min  
SQL Server database provisioning reduced from 1 week to less than 30 minutes PaaS



\*Data based upon customer-specific results, future results may vary based upon individual company needs and vertical.

## KEY RESOURCES

<http://www.vmware.com/partners/siso/accenture.html>  
<https://vault.vmware.com/group/vault-main-library/siso-accenture>

