

VMWARE TAP PROGRAM NOT FOR RESALE (NFR) AND EVALUATION SOFTWARE AND HOSTED SERVICES GUIDE

V.3.5 RELEASED IN OCTOBER 2018

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Not for Resale Software and Hosted Services

As part of the TAP Program, partners receive access to a limited number of licenses for VMware Not for Resale (NFR) software and hosted services. The current list of NFR licenses provided to TAP partners is shown in the [NFR Software and Hosted Services table](#) at the end of this guide.

Partners at the Standard, Advanced, or Strategic tiers receive NFR software and hosted services licenses solely for the purposes of demonstrating, developing, testing, internal training, and supporting integrated and interoperable joint solutions.

The NFR software and hosted services provided to TAP partners includes the following:

- **Standard Badge-in-Process Partners** – Partners who have joined the Standard tier but have not yet achieved a badge will receive a limited allocation of NFRs by solution area via the On-Demand NFR Partner Portal, plus two 5-packs of combined software development kit (SDK) and break/fix technical support.
- **Standard partners** – Access additional NFR licenses by solution area via the On-Demand NFR Partner Portal, plus two 5-packs of combined SDK and break/fix technical support.
- **Advanced partners** – Access additional NFR licenses by solution area above the Standard allotment via the On-Demand NFR Partner Portal, plus three 5-packs of combined SDK and break/fix support.
- **Strategic partners** – Access additional NFR licenses by solution area above the Advanced allotment via the On-Demand NFR Partner Portal, plus four 5-packs of combined SDK and break/fix support. Strategic partners also have access to the [TAP NFR/Request Form](#) where they can request additional NFR/Evaluation licenses to develop joint solutions with VMware. Strategic partners should utilize the licenses available in the On-Demand NFR Partner Portal prior to requesting licenses in the TAP NFR/Evaluation Request Form.

Specific solution areas provide partners with the opportunity to access NFR hosted services. This includes the following:

- Partners enrolled in the Public Cloud solution area are eligible for a free, limited-time access to a testing environment of VMware Cloud on AWS, as well as discounted development/testing instances of VMware Cloud on AWS. Discounted licenses to hosted services are still subject to the NFR license restrictions stated in this document and the TAP Agreement. For more information, and to apply for access, please contact vmciv@vmware.com.
- Digital Workspace and Networking and Security partners who have selected Workspace ONE in their TAP application are eligible for access to the Workspace ONE cloud environment. Primary Contacts of organizations who have selected Workspace ONE will receive details via email on how to access the environment. For additional information or further instruction, please contact gposaas@vmware.com.

VMware Partner Portals for NFR License Access and Management

Listed below are the four distinct portals that partners use to access and manage their licenses.

- **Partner Central:** VMware's site for VMware Partner Network members
- **On-Demand NFR Partner Portal:** Use to request NFRs from an available quantity based on the partner's tier and solution area(s)
- **My VMware™ Portal:** Use to manage fulfilled or existing NFR licenses
- **NFR/Evaluation Request Form (for Strategic Partners only):** Use to request additional licenses above allotment provided in the On-Demand NFR Partner Portal

Acceptable NFR Uses

All software and hosted services licenses provided through the TAP Program are considered NFR licenses. Acceptable uses of TAP NFR licenses are solely for the purposes of demonstrating, developing, testing, training (internal only), and supporting interoperability and integrations between partner products and VMware software and hosted services.

TAP NFR licenses can be used in the following ways:

- The development of an integration between partner products and VMware software or hosted services
- Testing the interoperability between partner products and VMware software or hosted services
- The demonstration of partner products integrated with VMware software, hosted services, or interoperability capabilities
- The training of partner employees on the interoperability between partner products and VMware software or hosted services
- Providing support to joint VMware-partner customers inquiring about challenges involving partner product interoperability with VMware software or hosted services

Unacceptable NFR Uses

TAP NFR licenses are not available for production use. Production uses of the licenses include, but are not limited to, using VMware NFR software or hosted services for the Partner's own information processing or computing needs, or the demonstration, development, testing, training, or support of partner products that have not been developed or integrated with VMware software or hosted services, pursuant to the TAP Program. Any production use of TAP NFR licenses is strictly prohibited and may result in termination of your TAP Agreement.

Unacceptable uses of the TAP NFR licenses include, but are not limited to:

- Partner internal product development that is not specifically focused on integration with VMware software or hosted services
- Testing of partner products not focused on interoperability and integration with VMware software or hosted services
- General partner product demonstration or training that is not focused on interoperability and integration with VMware software or hosted services

- Using VMware software or hosted services to provide support to partner customers who are not seeking support for partner product integration or interoperability with VMware software or hosted services, even if such support is provided at no charge
- Demonstration, development, testing, training, or support activities that are provided to partner customers or reseller partners as a revenue-generating professional service

Finally, under no circumstances, shall the partner distribute the NFR software or hosted services to third parties.

Requesting and Receiving NFR Licenses

Each TAP partner must remit the partnership fees before the Partner is authorized in Partner Central to receive access to the On-Demand NFR Partner Portal. The Partner's Primary Contact will receive access after the partnership has been authorized.

All NFR licenses are assigned to the Partner's Primary Contact. The Primary Contact is designated by the partner on the TAP application. The Partner's Primary Contact will receive an email containing the information about how to log in to the On-Demand NFR Partner Portal and manage the licenses once the partnership has been authorized.

The email originates from the VMware Partner Network team at partnernetwork@vmware.com. Please ensure that the email system is not blocking messages from these sources.

Using the On-Demand NFR Partner Portal

NFR licenses can be requested via the On-Demand NFR Partner Portal. Key benefits of the portal include:

- An improved partner experience
- Product and service availability to partners through an on-demand model
- Structured NFR entitlements based on partner tier and solution area achievement
- Increased visibility and tracking of licenses issued

The On-Demand NFR Partner Portal is accessible via Partner Central on the Program Forms page.

The Primary Contact will receive an allotment of licenses by solution area and tier and will need to request the licenses from their available quantity on the On-Demand NFR Partner Portal. Once fulfilled, the license administrator will be able to access the licenses from the [My VMware portal](#).

Initially, only the Primary Contact assigned to the TAP account and license administrator, as designated by the Primary Contact, will have the ability to request and receive NFR licenses via the portal. Once available in the My VMware portal, the Primary Contact may assign access rights to additional users. Once those access rights have been provided, any user designated by the Primary Contact will have the ability to request NFR licenses.

Primary Contacts have the ability to request additional licenses for a secondary location of for other business needs through the On-Demand NFR Partner Portal. To add a secondary location, submit the form available under the Program Forms page.

Any questions about the process of using the On-Demand NFR Partner Portal should be directed to taptech@vmware.com.

Managing NFR Licenses

License management occurs within the My VMware portal. Within the My VMware portal, the Primary Contact is called the super user.

The super user and procurement contact can manage the NFR license keys within the My VMware portal.

More information about license management is provided at the [VMware Licensing Help Center](#).

Super User and Procurement Contact Within the My VMware Portal

A super user can manage license keys and users on behalf of an account, manage account user permissions, and add or remove users.

However, the procurement contact is the Primary Contact for the account. They act on behalf of the partner organization for ordering and managing licenses. Although their primary responsibilities can be procurement tasks, the procurement contact can also manage license keys and support on behalf of a specific account, as well as manage account user permissions.

Both the super user and procurement contact roles have the following permissions:

- Manage license keys and users on behalf of an account
- Manage account user permissions
- Add or remove users

There can be only one super user and one procurement contact for each account. However, the same person can serve as both roles when there are multiple accounts.

We recommend that the TAP partner designate separate partner contacts as the super user and procurement contact. Both user roles can be reassigned to any contact that is associated with the account.

The TAP partner can also assign global permissions to a user. This provides permissions similar to those of the super user and procurement contact. However, a user with global permissions does not serve as a replacement for these roles.

NFR License Expiration and Renewal

NFR licenses are not perpetual and expire upon termination of the TAP Agreement. Partner's use of any NFR software or hosted services shall be subject to the partner's compliance with the terms and conditions of the TAP Program Agreement.

Information on renewing the TAP Agreement is sent to the TAP Primary Contact 90 days before renewal. Upon successful renewal of the TAP Agreement, the Partner's NFR grant will remain in effect and access to the On-Demand NFR Partner Portal will continue. The Partner will not receive a new NFR grant; however, if all of the keys have not been consumed they will still be available in the portal.

For any NFR-related questions, contact the TAP team at taptech@vmware.com.

NFR/Evaluation Request Form for TAP Strategic Partners

TAP Strategic partners have access to an NFR/evaluation Request Form to quickly and easily submit additional requests for NFR/evaluation software licenses. The form allows partners to request VMware software for internal projects that are conducted jointly with VMware. Strategic partners should utilize the licenses available in the On-Demand NFR Partner Portal prior to accessing any licenses in the TAP NFR/Evaluation Request Form.

The NFR/evaluation license request form for Strategic partners can be accessed through [Partner Central](#).

NFR Audits

All TAP partners are subject to an audit of their TAP NFR licenses. To ensure compliance, please take the following steps:

1. Read the [TAP Program Guide](#) and the TAP NFR Software and Hosted Services Guide carefully to understand the allowable uses of NFR licenses.
2. Create a separate "TAP" folder in your My VMware® account to ensure that you utilize these licenses separately from any commercial-use licenses you might have purchased.
3. Contact taptech@vmware.com with any questions about allowable NFR use.

Partners who are found to be out of compliance may be required to purchase commercial licenses.

Technical Support on NFR Software and Hosted Services

NFR licenses for TAP Standard, Advanced, and Strategic partners include NFR technical support. The Primary Technical Contact, designated through the TAP application process, is the individual authorized to call VMware Global Support Services.

Technical support services offered through the TAP program are applicable to all NFR software and hosted services except VMware Cloud on AWS.

Support is offered as 5-packs, with different amounts at various tiers of the program. Each 5-pack may be used either to address an issue related to developer (SDK) support or a break/fix or install/config issue. For more information about how to access Global Support Services for NFR software and hosted services, see the Support Benefits section of the [TAP Program Guide](#).

Partners at any tier can also purchase an unlimited standard development/SDK support package for an additional USD \$3,850, or premium development/SDK support for USD \$10,000. Please visit the [TAP Partner Store](#) for more information.

NFR Software Subscription

Subscription services consist of updates of any major, minor, and maintenance releases to the software, as well as corresponding documentation, throughout the duration of the TAP Agreement. All TAP partners accessing NFR licenses will receive a subscription with their licenses.

NFR Licenses for New VMware Products

New VMware products can be selected for NFR licensing via the On-Demand NFR Partner Portal after TAP partners have joined the program.

TAP NFR Software and Hosted Services List

Below is the TAP license allocation by solution area and tier. Partners enrolled in multiple solution areas will receive an NFR allotment for each solution area.

TAP NFR SOFTWARE	DATA CENTER			
	Standard Badge-in-Process	Standard Badged	Advanced	Strategic
VMware Fusion 7 Pro, ESD	2	3	9	15
VMware NSX® Data Center Enterprise Plus (per CPU)	12	60	90	120
VMware Site Recovery Manager™ 8 Standard - 25 VM pack	1	4	10	15
VMware vCloud Director® - 25 VM pack	5	5	12	14
VMware vRealize® Automation™ 7 For Desktop - 25 pack	1	1	2	4
VMware vRealize Automation Enterprise - 25 OSI pack	1	2	4	6
vRealize Business™ 8 Advanced for Suites - 25 OSI pack	1	1	2	3
vRealize Code Stream™ 2 (per CPU)	1	1	1	2
vRealize Log Insight™ - 25 OSI pack	1	1	2	3
vRealize Operations™ 7 Advanced - 25 VM pack	2	2	4	6
vRealize Operations 7 Enterprise - 25 OSI pack	2	2	4	6
vCenter Server	1	6	7	9
vRealize Operations 7 Standard - 25 VM pack	2	2	4	6
vRealize Operations for Horizon - 100 CCU pack	1	1	6	8
vRealize Suite 7 Enterprise	1	2	4	6
VMware vSAN™ Enterprise (per processor)	6	16	24	32
VMware vSphere® 6 Enterprise Plus Edition™	12	60	120	180
vSphere 6 with Operations Management Enterprise Plus Edition™ for 1 processor	4	4	16	20

TAP NFR Software and Hosted Services List (Continued)

	PUBLIC CLOUD			
TAP NFR SOFTWARE	Standard Badge-in-Process	Standard Badged	Advanced	Strategic
VMware vCloud Director® - 25 VM pack	5	12	15	20
VMware vCenter Server		3	6	9
vSphere 6 Enterprise Plus Edition™	12	12	60	120

	DIGITAL WORKSPACE			
TAP NFR SOFTWARE	Standard Badge-in-Process	Standard Badged	Advanced	Strategic
VMware App Volumes™ Enterprise - 10 CCU pack	1	1	1	2
VMware Fusion 11 Pro, ESD	2	3	6	9
VMware Horizon® 7 Enterprise Edition - 100 CCU pack	1	1	1	2
Horizon 7 Standard Edition - 100 CCU pack	1	1	1	2
VMware Horizon FLEX™ - 10 pack (per device)	1	1	1	2
VMware Mirage™ 6 - 100 pack	1	1	1	2
vRealize Code Stream 2 (per CPU)	1	1	1	2
VMware vCenter Server®		3	6	9
vRealize Operations for Horizon - 100 CCU pack	1	3	6	9
vSphere 6 Enterprise Plus Edition	12	12	60	120
VMware Workstation 15 Pro		3	6	9

TAP NFR Software and Hosted Services List (Continued)

TAP NFR SOFTWARE	NETWORKING AND SECURITY			
	Standard Badge-in-Process	Standard Badged	Advanced	Strategic
VMware App Volumes Enterprise - 10 CCU pack	1	1	1	2
VMware Fusion 7 Pro, ESD	2	3	9	15
VMware NSX Data Center Enterprise Plus (per CPU)	12	60	90	120
vRealize Code Stream 2 (per CPU)	1	1	1	2
vCenter Server	1	3	6	9
vRealize Suite 7 Enterprise	1	1	2	3
VMware vSAN Enterprise (per processor)	6	16	24	32
vSphere 6 Enterprise Plus Edition	12	12	60	120

