

VCE and VMware Alliance

The Next Phase in the Evolution of IT

WHO IS VCE?

VCE - the Virtual Computing Environment Company - formed by Cisco and EMC with investments from VMware and Intel, represents an unprecedented level of collaboration in development, services, and partner enablement.

Why VMware and VCE

VCE is focused on the next generation data center and the future of cloud computing. With its innovative combination of technologies, VCE simplifies IT delivery by eliminating the challenges that consume data center resources.

1. Complete System Integration

- VCE benefits from selecting the best in class products from its parent companies to deliver the Vblock™ Infrastructure Platforms: converged infrastructure solutions featuring integrated computing, networking, storage, security, virtualization, and management technologies. VCE sells virtualization components only by VMware.

2. Solutions Optimized on a Vblock

- VCE develops solutions that are optimized “on a Vblock”, such as Vblock Solution for VMware View. These are tested applications running in a virtualized environment.

3. Seamless Support

- VCE provides a single point of configuration validation, ordering, delivery, support and warranty for the Vblock Infrastructure Platforms.

4. Partner Enablement

- VCE provides sales enablement for Cisco, EMC and VMware sales & service teams and partners by providing domain expertise, technical assistance, best practices and certifications. VCE always position vSphere and opens the path for VMware's ecosystem of products from BC/DR solutions like SRM to application development vFabric frameworks.

5. Market Catalyst

- VCE catalyzes the market through innovative thought leadership programs, competency centers, best practice replication, mentored installs, and technical assistance—this spurs innovation at all product levels that ultimately benefit customers.

Key Solutions

Vblock Infrastructure Platforms feature integrated computing, networking, storage, security, VMware virtualization, and management technologies. There are currently four different platforms available:

VBLOCK 0	VBLOCK 1	VBLOCK SERIES 300	VBLOCK SERIES 700
Designed to support virtual machines in small to medium size enterprises. Ideally suited to test and development deployments, shared services, file and print, and other smaller production environment.	Designed for medium to high numbers of virtual machines. Ideally suited to a broad range of usage scenarios, including shared services, e-mail, file and print, virtual desktops, and collaboration.	Designed to address a wide spectrum of virtual machines, users, and applications. Ideally suited to achieve the scale required in both private and public cloud environments.	Designed for deployments of very large numbers of virtual machines and users. Ideally suited to meet the higher performance and availability requirements of an enterprise's business critical applications.

FIND OUT MORE

Product Information

For more details about VCE solutions, visit www.vce.com.

Purchasing Information

VMware

Call 1-877-4VMWARE (outside of North America dial +1-650-427-5000) or search online for an authorized reseller.

VCE

Call +1-855-823-1317 to speak with a representative, or email moreinfo@vce.com.

“With Vblock platforms, we now have the horsepower to regress huge amounts of data in real time and drive analytic decisions right back into our business processes. That translates into our ability to handle more care and treatment inquiries and improve the quality of patients’ care.”

– William Moore
Executive Vice President
and Chief Technology Officer

Features:

- Vblock platforms are engineered, tested, and manufactured as integrated, predictable units of performance to deliver business continuity, ease of management, and security for business critical applications.
- A built-to-purpose unified infrastructure manager enables provisioning and troubleshooting across Vblock platforms.
- Unified patch/upgrade release, support, and escalation processes provide end-to-end accountability and a seamless support experience for customers.
- Horizontal and vertical applications are characterized and tested to ensure predictable performance and reduce deployment risk.
- An extensive partner ecosystem provides technical excellence to customize Vblock solutions for specific industry and business requirements.

