



As you plan your VMworld agenda, below are the “don’t miss” sessions along with key sessions to consider for your customers. Click on the links below to reserve your spot and see additional session details.

JOIN WITH YOUR CUSTOMERS:

CEO Address [GEN2859]

VMware CEO Pat Gelsinger will provide an update on VMware’s vision and strategy, with a focus on how leading-edge organizations around the world are rethinking their approach in key areas like app development, multi-cloud, cyber security, networking and the employee experience.

SPEAKER

- Pat Gelsinger, *Chief Executive Officer*, VMware

VMware Vision: Any App, Any Cloud, Any Device [GEN2860]

In this session, watch VMware COO Sanjay Poonen and guests dive deeper into VMware’s “Any App, Any Cloud, Any Device” vision, with end-to-end Networking and Intrinsic Security as the foundation.

SPEAKER

- Sanjay Poonen, *Chief Operating Officer - Customer Operations*, VMware

Accelerate Your Hybrid Cloud Journey with VMware Cloud on AWS: What’s New [HCP1155]

In this exciting session, you will learn about VMware Cloud on AWS, what new capabilities it brings for your enterprise, and use cases that customers find the most value from.

SPEAKERS

- Matt Dreyer, *Director – Product Management*, VMware
- Sai Gopalan, *Group Manager – Product Marketing*, VMware

VMware Cloud on AWS: Hybrid Cloud Operations for the vSphere Admin [HCP2590]

In this session, we will provide an overview, options and requirements of the hybrid cloud. You’ll leave with a better understanding of what it means to truly extend your on-premises data center to VMware Cloud on AWS, and what it means to manage a hybrid cloud from a VMware vSphere administrator’s point of view.

SPEAKER

- Jeremiah Megie, *Sr. Technical Marketing Architect*, VMware



Protect All Your Workloads with Latest DRaaS from VMware [HCI2865]

Learn what's new with DRaaS for VMware Cloud on AWS. The recently acquired Datrium DR capabilities provide another cost-effective and easy to manage option for protecting less stringent workloads that can be complementary to VMware Site Recovery used for your mission-critical disaster recovery needs.

SPEAKERS

- Jatin Jindal, *Sr. Product Manager*, VMware
- Mike McLaughlin, *Director – Solutions*, Datrium

PARTNER SESSIONS:

Build and Drive Business Transformation through VMware Cloud on AWS [PAR2875]

Build your knowledge on how partners are building their own cloud businesses and driving business transformation with their customers through VMware Cloud on AWS, our new features and offerings, and what will be coming next.

SPEAKER

- Terence Gleeson, *Sr. Director – VMware Cloud on AWS*, VMware

Partner Connect: Maximize Success with VMware's Award-Winning Program [PAR2872]

VMware Partner Connect offers multiple paths to partner profitability so you can focus on the business models and solution priorities aligned with your business and your customers' needs across resell, cloud, and services. Join this session to understand and identify your ideal paths to success and the associated benefits available with VMware Partner Connect.

SPEAKER

- Tracy-Ann Palmer, *Operations Executive - VP - Solutions Provider*, VMware
- Benton Partin, *Worldwide Practice Activation Solution Providers*, VMware

5 Key Marketing Strategies to Increase Pipeline with Partner Demand Center [ETPD2888]

Join us to see first-hand how you can map a plug-and-play strategy to the activities that align with your goals, easily customize and execute integrated campaigns, and drive demand faster so you can increase pipeline.

SPEAKERS

- Kendra DeCoste, *Director – Global Partner Demand Generation Programs*, VMware
- Mike Moore, *VP – Channel Sales*, E2open