

What You Need to Know about the SDDC



For 17+ years, HPE and VMware have worked together to deliver game-changing results to customers.

HPE and VMware deliver virtual network infrastructure to support software-defined data center (SDDC) strategies. Working in concert with HPE and VMware helps simplify the path to deployment. **Together, HPE and VMware enable digital transformation.**

SDDC at a Glance

Definition and adoption

500,000 licenses, HPE is the No. 1 global leader in server virtualization solutions based on VMware technology, sold with and running on HPE ProLiant Servers.



The HPE-VMware Joint Solution

HPE represents best-in-class services, products, and support, while VMware touts a complete SDDC solution with NSX. Together, HPE and VMware enable digital transformation.

ADDRESSES TODAY'S PAIN POINTS



Increased Security – Features micro-segmentation capability, encapsulating a firewall for every VM to stop hackers from infiltrating the infrastructure.



Improved Automation – Automates labor-intensive, error-prone tasks.

- As much as **87% OpEx savings**



Advanced Disaster Recovery – Extends current DR strategies, simplifying replication of the entire network and security environment at a recovery site.

3 FACTS YOU NEED TO KNOW ABOUT THE JOINT SOLUTION

1

Together, NSX from HPE and VMware Eliminates Key Business Challenges for IT



Improve cybersecurity



Support IT transformation initiatives



Lower costs



Increase automation

2

HPE and VMware Help Meet the Demands of Digital Business

- Comprehensive services and skills for NSX
- One point of contact and support for a joint solution
- Complete SDDC
- Unique tools for a healthy overlay and underlay network prior to deployment
- Simplified switch deployment with a validated architecture for HPE and Arista switches for NSX
- Integration of HPE and VMware
- NSX solutions with VMware server and storage virtualization
- HPE Pointnext offers a unique portfolio of advisory, implementation, support and IT consumption solutions and can support VMware's SDDC solutions, including NSX

3

Experts Applaud the HPE and VMware Partnership

- **Gartner Group Magic Quadrant**
Visionary – Data Center Networking 2015 and 2016, Network Performance Monitoring 2016
- **IDC Research**
Leader in Network Consulting MarketScape, Leader, VMware Virtualization
- **Industry Status**
HPE Services is the partner of choice for 90% of the Fortune 100 companies

Learn more about our solutions.

hpe.com/partners/vmware