



Figure 2: Dell and VMware – Better Together

## Dell and VMware: Better Together

When combined, our virtualization, mobility and cloud solutions reduce complexity and cost, and increase efficiency for organizations across all industries. Leveraging VMware Software-Defined Data Center technologies combined with Dell infrastructure hardware supports both traditional and new IT, at a much lower overall total cost of ownership, to enable your organization to focus on other strategic priorities. Transform your IT and your business with a software-defined, “future ready” approach.

- 100 percent of Fortune 500 and Fortune Global 100 companies use VMware, and more than 500,000 customers have saved billions of dollars worldwide.
- Approximately 85 percent of all virtualized applications run on VMware.<sup>1</sup>
- Think Dell, think leader in nine Gartner Magic Quadrants. Dell is positioned as a leader across PCs, software, servers, security, storage and services in Gartner Magic Quadrant reports.
- 98% of Fortune 500 companies depend on Dell solutions, and over 10 million small businesses trust Dell to help them thrive.
- Dell employs over 2,100 VMware Accredited Professionals worldwide, experienced with software-defined computing, storage, network and security architectures.
- Dell Support provides award-winning, global, 24x7 support for VMware solutions on Dell infrastructure, and Dell Education Services provides VMware-certified training.
- Dell has over 7,800 patents, and focuses innovation where it matters most: directly addressing real operational and customer issues today and into the future.

## Find out More

To learn more about the Dell and VMware alliance, go to: [www.vmware.com/dell](http://www.vmware.com/dell) or [www.dell.com/vmware](http://www.dell.com/vmware). To purchase these products, contact your Dell account representative.

<sup>1</sup> Gartner, December 2009

