A Business Case for HCI and SDN: The Hidden Opportunities that Can Make Your Investment a Slam Dunk

The race is on to transform IT infrastructure and investments in hyperconverged infrastructure and software defined networking is the best approach. Still IT leaders struggle to build a business case for such investments.

Everyone is racing toward digital transformation. Investment in hyperconverged infrastructure and software defined networking is the best—perhaps only—way to transform IT infrastructure into a lean, business-enabling machine.

In this situation though, the investment builds its own business case.

75% of enterprises in some stage of SDN adoption.

82% of enterprises in some stage of SDN adoption.

Top-line gains come with transformation enabled by HCI and SDN.

- Improve customer experience: 40%
- Increase operational efficiency: 35%
- Transform business processes: 34%
- Grow revenue: 33%

Customer Experience

Bottom line cost savings – Simplify, Streamline, Scale

Transformation enabled by HCI and SDN also aids in bottom-line reductions.

- Reduce management labor (as much as 90%)
- Lower disaster recovery costs (42%)
- Eliminate initial CapEx
- Reduction of moves, adds and changes

For help building your business case, visit www.hpe.com/partners/vmware

Sources:
1 2017 State of Network report by IDG
2 2017 State of the CIO by IDG