

# VMware and Microsoft Partner on Digital Workspace Solutions

Q. What does the VMware and Microsoft announcement mean for customers?

A. With this announcement, customers will be able to take advantage of the powerful combination of VMware Workspace ONE® and Microsoft 365 to deploy, manage, and secure their digital workspace across platforms while maximizing existing and future investments. As part of this collaboration, joint Microsoft 365 and VMware Workspace ONE customers will be able to use Workspace ONE to manage and secure the powerful productivity features of Office 365 through cloud-based integration with Microsoft Intune and Azure Active Directory.

Through the new Dell Unified Workspace offerings, customers can further accelerate their Windows 10 digital transformation journey by leveraging the integration of Microsoft Windows Autopilot and Dell services for device provisioning and deployment—all enabled by the integration of Microsoft 365, Workspace ONE, and Dell services.

In addition, Microsoft recently announced Windows Virtual Desktop, the only service that delivers multi-session Windows 10 experience, optimizations for Office 365 ProPlus, and support for Windows Server Remote Desktop Services (RDS) desktops and apps. As a part of this agreement, VMware will extend the capabilities of Microsoft Windows Virtual Desktop to enable customers to further accelerate their cloud initiatives. Initial capabilities are expected to be available as a tech preview by the end of this calendar year.

Q. How does this change the VMware and Microsoft partnership?

A. Over the past 2 years, Microsoft and VMware partnered to introduce to our mutual customers value-added services for virtual apps and desktops with VMware Horizon® Cloud on Microsoft Azure. The announcement today further demonstrates our commitment to support key use cases across access, management, security, and cloud-based Windows virtual desktops (WVD). These joint announcements will allow mutual customers to maximize the impact of their modern digital workspace investments in VMware and Microsoft across both Microsoft 365 and heterogeneous technology environments.

Q. Will VMware become a Microsoft Cloud Solution Provider (CSP) as part of this announcement?

A. While VMware will continue to be a co-sell partner for Microsoft, there are no plans for VMware to become a Microsoft Cloud Solution Provider (CSP) at this time. As such, VMware will not resell Microsoft licensing or Microsoft Azure capacity.

Q. What is the impact on pricing and what are the licensing requirements?

A. This announcement will not impact pricing for VMware Workspace ONE, VMware Horizon, or Microsoft solutions. For the specific details, please see the following resources:

- [VMware Workspace ONE](#)
- [VMware Horizon Cloud](#)
- [Microsoft 365 pricing](#)
- [WVD pricing](#)

Q. How will the VMware and Microsoft solutions be sold?

A. VMware Workspace ONE, Horizon Cloud, and Microsoft 365 will continue to be sold through existing routes to market.

Customers can use the VMware Horizon Universal License to deploy Horizon Cloud on Microsoft Azure. Customers should contact their VMware account team for more information on Workspace ONE and Horizon Cloud. Customers should also work with their Microsoft account team to make sure they have the correct licensing for WVD.

Q. Does this impact how VMware Horizon supports FSLogix, which is included in Microsoft bundles?

A. VMware Horizon will continue to support customers leveraging FSLogix as part of their deployment, just as we do today.

Q. When will these new integrations for Workspace ONE with Microsoft 365 become available?

A. Customers will be able to leverage the cloud-based integrations between Workspace ONE and Microsoft Intune as part of Microsoft 365 later this year.

Q. Does this impact the recently announced Dell Technologies Unified Workspace?

A. Dell offers customers all of the hardware, software, services, and support needed to enable a modern digital workspace, which includes the ability to procure VMware Workspace ONE and Microsoft 365 licenses. Dell customers with Workspace ONE and Microsoft 365 licenses will be able to take advantage of these integrations when they become available later this year.

Q. What do the WVD capabilities within Horizon Cloud mean for VMware customers?

A. VMware customers will be able to take advantage of the only virtual desktop infrastructure (VDI) that delivers multi-session Windows 10, optimizations for Office 365 ProPlus, and support for Remote Desktop Services (RDS) environments—in addition to the value-added services that VMware Horizon Cloud provides.

Q. What do the WVD capabilities within Horizon Cloud mean for WVD customers?

A. This announcement means that WVD customers now have the option to enjoy the best of what WVD has to offer and to augment these capabilities with value-added services from VMware Horizon Cloud.