Baystate Health Delivers Secure Desktops and Apps with VMware Horizon and NSX

**PROJECT OVERVIEW**

Selected VMware NSX over Cisco ACI

Deployment of 10,000 virtual desktops

Converged three physical data centers into a single data center

**SECURE BUSINESS MOBILITY AND ACCESSIBILITY**

Meet compliance such as HIPAA

Clinicians no longer carry around big laptops

Users can now roam from system to system in a secured fashion

"Now that we’ve put Horizon in place, we’re seeing a lot of adoption and excitement among all our users at being able to work whenever and wherever they want."

**LOWER TCO THROUGH DESKTOP TRANSFORMATION**

Shed the cost of maintaining 12,000 computers in the field

Reduced Baystate’s service provisioning from days or weeks to mere hours

Can now replace $1,500 computers with endpoints that are $200 to $300 a piece

Baystate saved an estimated $3.5 million

"Healthcare is under tremendous pressure to reduce costs, especially operational costs. With NSX, we are able to create a more fluid, liquid, automated data center that allows us to do more with less."

— JOEL VENGCO, CIO, BAYSTATE HEALTH

For more information about VMware Horizon and VMware NSX, visit [http://www.vmware.com/go/horizon-nsx](http://www.vmware.com/go/horizon-nsx)

To learn more about Baystate Health, visit [https://www.youtube.com/watch?v=8ONYPMbqcRs](https://www.youtube.com/watch?v=8ONYPMbqcRs).