

Baystate Health Delivers Secure Desktops and Apps with VMware Horizon and NSX

PROJECT OVERVIEW



12,000 PEOPLE



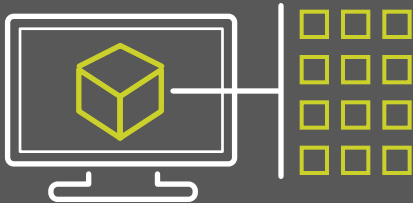
Baystate Health



OVER ONE MILLION PATIENTS




Selected VMware NSX over Cisco ACI



Deployment of 10,000 virtual desktops

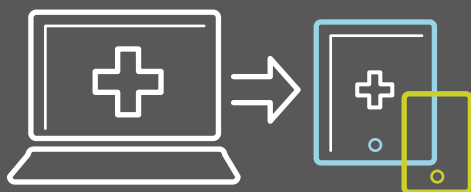


Converged three physical data centers into a single data center

SECURE BUSINESS MOBILITY AND ACCESSIBILITY



Meet compliance such as HIPAA



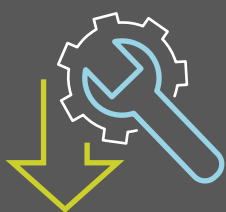
Clinicians no longer carry around big laptops



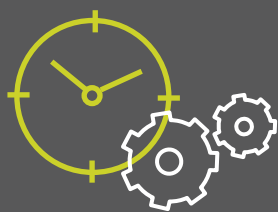
Users can now roam from system to system in a secured fashion

“Now that we’ve put Horizon in place, we’re seeing a lot of adoption and excitement among all our users at being able to work whenever and wherever they want.”

LOWER TCO THROUGH DESKTOP TRANSFORMATION



Shed the cost of maintaining 12,000 computers in the field



Reduced Baystate’s service provisioning from days or weeks to mere hours



Can now replace \$1,500 computers with endpoints that are \$200 to \$300 a piece



Baystate saved an estimated \$3.5 million

“Healthcare is under tremendous pressure to reduce costs, especially operational costs. With NSX, we are able to create a more fluid, liquid, automated data center that allows us to do more with less.”

- JOEL VENGCO, CIO, BAYSTATE HEALTH

For more information about VMware Horizon and VMware NSX, visit <http://www.vmware.com/go/horizon-nsx>

To learn more about Baystate Health, visit <https://www.youtube.com/watch?v=8ONYPMbqcRs>.