

# VMware vCloud Automation Center

**Q: Why did VMware acquire DynamicOps? Is this a change in corporate strategy?**

A: The acquisition is an acceleration of core strategy, but not a fundamental change in direction. VMware still believes that the most efficient cloud infrastructure resides on a standardized and well-proven hybrid (private and public) stack that includes VMware vSphere® and VMware vCloud Director® as its foundation. At the same time, VMware recognizes that many customers have a need to centrally manage the lifecycle of heterogenous virtual and physical resources. That need was the driving reason for the acquisition.

More detailed information and perspectives on the acquisition is available in the VMware acquisition [press release](#) and [blog postings](#) from several VMware and DynamicOps executives.

**Q: What is VMware calling DynamicOps?**

A: With the 5.1 launch, DynamicOps Cloud Automation Center is being rebranded VMware vCloud® Automation Center™.

**Q: What immediate benefits does vCloud Automation Center provide to VMware customers?**

A: VMware customers now have the ability to:

- Provide a highly customizable, self-service portal to consumers of cloud services
- Provision Cisco, Dell , and HP physical servers
- Provision workloads on other hypervisors like Microsoft Hyper-V or XenServer
- Provision workloads on public clouds like Amazon Web Services
- Provide the ability to manage the lifecycle of different types of resources in a centralized and consistent fashion

**Q: Is vCloud Automation Center part of VMware vCloud Suite?**

A: Yes, vCloud Automation Center will be included as part of the Q4 2012 release of vCloud Suite Enterprise Edition for managing vSphere environments (those VMs under license of the vSphere Suite).

**Q: How is vCloud Automation Center priced and licensed?**

A: vCloud Automation Center Pricing and Packaging

PRODUCT	SKU	COST
vCloud Automation Center for Server	CA-AUTSV25-C	\$400 per VM in 25 machine packs
vCloud Automation Center for Desktop	CA-AUTDT25-C	\$133 per desktop in 25 concurrent user packs
vCloud Automation Center Development Kit	CA-DEVK-C	\$20,000
vCloud Suite Enterprise Q4 2-12		Included in the vCloud Suite Enterprise Edition for vSphere Environments
<i>SnS is required for all versions of vCloud Automation Center products</i>		

**Q: Can vCloud Director customers connect with vCloud Automation Center?**

A: Yes, vCloud Automation Center 5.1 connects directly to vCloud Director and supports the following use cases.

- Provision a vApp to an available virtual datacenter
- Provision to both public vCloud Service Providers and vCloud Director-based private clouds
- Clone vApp from catalog

**Q: What if a customer is assessing vCloud Director?**

A: Customers should continue evaluations of vCloud Director as part of delivering their private cloud. It creates an elastic set of compute and network resources available to tenants by providing:

- Federation across vSphere environments
- Consistent, public vCloud API entry point that can be extended by partners
- Resource aggregation of clusters
- Integration with VMware vCloud Networking and Security

Please note that DynamicOps Cloud Automation Center 4.5 does not integrate with vCloud Director but connects directly to vSphere.

**Q: Is vCloud Automation Center replacing vCloud Director?**

A: No, vCloud Automation Center does not replace vCloud Director. vCloud Automation Center augments vCloud Director resource elasticity, multi-tenancy, and vSphere federation using virtual datacenters with the capability to enable business policies which control provisioning and lifecycle management in a virtual datacenter.

