

VMWARE vCLOUD AVAILABILITY

for vCloud Director

AT A GLANCE

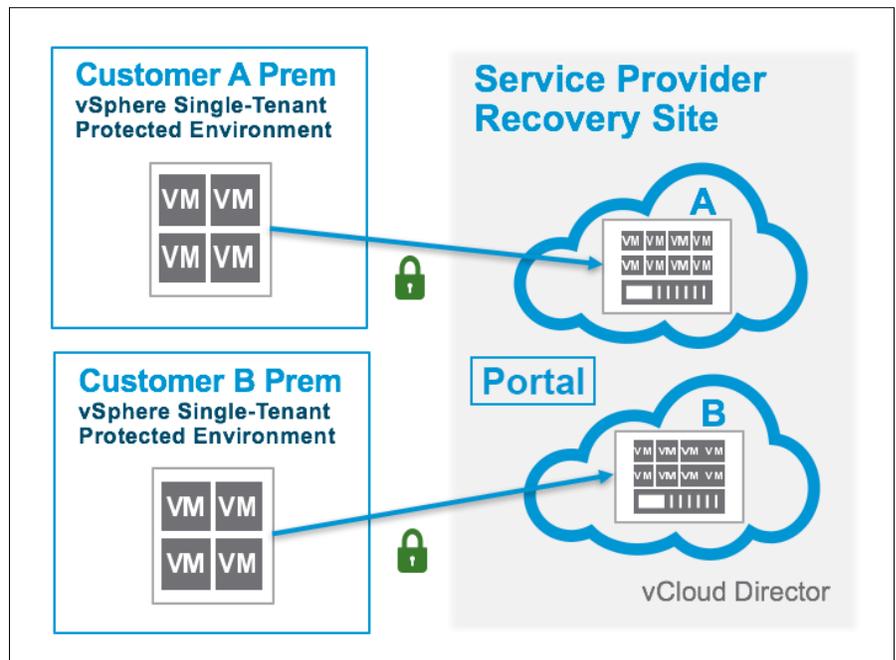
VMware vCloud® Availability for vCloud Director enables vCloud Air™ Network service providers to offer simple, cost-effective cloud-based disaster recovery and migration services that seamlessly support their customers' VMware vSphere® environments by leveraging native vSphere replication capabilities.

This solution is designed expressly for VMware service providers to be easy to operate, to foster customer adoption and growth with a radically simple on-premises installation process, and to enable further monetization of existing VMware vCloud Director multi-tenant cloud environments.

KEY BENEFITS

Cloud-based disaster recovery is one of the fastest-growing market segments for cloud services, and this solution is designed exclusively for vCloud Air Network service providers to capitalize on this opportunity. vCloud Availability for vCloud Director is:

- **Easy to Operate.** VMware vCloud Availability for vCloud Director is easy for service providers to run a Disaster Recovery as a Service (DRaaS) offering that is natively compatible with the end customer's vSphere environment.
- **Easy for Customers to Adopt, and Grow.** Leveraging native vSphere replication enables the vCloud Air Network service provider to offer a seamless Disaster Recovery as a Service (DRaaS) experience to their customers.
- **Built for VMware service providers.** Designed exclusively for vCloud Air Network service providers, this solution is compatible with the VMware ecosystem and will enable you to further monetize your VMware vCloud Director® environment, while leveraging the vCloud Air Network pay-as-you-go purchasing construct in order to effectively grow consumption of software to meet customer demand.



Key Features and Capabilities

Complete, compatible, cost-reducing cloud offerings for service providers

From IaaS, hybrid cloud, VMware Horizon® DaaS, and DRaaS – service providers have a total package of industry-leading VMware products to offer their customers. Reduce service provider costs as you increase the volume of VMware vCloud Air Network purchases, while ensuring a smooth DRaaS deployment in a compatible VMware ecosystem.

- Warm standby capacity for native vSphere clusters on-premises to vCloud Air Network service provider running vCloud Director
- Tenants on-premises deploy standard vSphere Replication™ Appliance from my.vmware.com
- Self-service protection, failover, failover test, and failback per VM
- RPO: Tenant choice, from 15 min to 24 hours
- RTO: Time it takes for the VM to power on
- Choice to have initial seeding by shipping disk
- Up to 24 previous restore points
- Tenant UI integrated in vCenter™
- End-to-end encryption

FIND OUT MORE

For more information or to purchase VMware products, call 1-877-4VMWARE (outside North America, +1-650-427-5000) or visit the VMware vCloud Air Network Program web page at <http://www.vmware.com/partners/service-provider.html>

- Installer provides rapid installation in service provider data centers
- Portal provides access to protected virtual machines to perform test, recovery and migration.
- Self-service VM migration from on-premises to cloud or cloud to on-premises

Support

VMware makes subscription services support available to all vCloud Availability for vCloud Director customers. Support includes access to specialists who assist in coordinating onboarding activities as well as ongoing service support. For customers who require additional services, VMware also offers professional services engagements on best practices and getting started with your deployment, both directly and through an extensive network of certified professionals.

System Requirements

For service provider system requirements and interoperability, see vCloud Availability for vCloud Director [documentation](#). For enterprise customer (tenant) system requirements and interoperability, see vSphere Replication [documentation](#).

