



Bringing cloud model on-premises

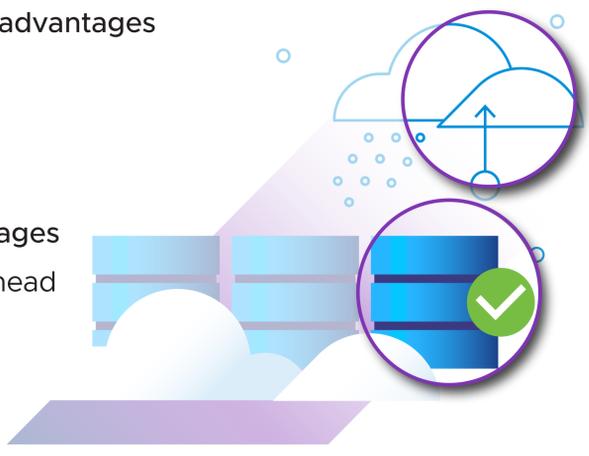
VMware Cloud on AWS Outposts

Local Cloud as a Service:

The next BIG thing

Customers need cloud model on-premises because:

- ⊕ On-premises infrastructure advantages
 - Minimal latency
 - Local compliance
 - No data transfer costs
- ⊕ Cloud infrastructure advantages
 - Reduced operational overhead
 - Cloud consumption model
 - Agility and innovation



VMware Cloud on AWS Outposts

The best of both worlds

Get agility and innovation of VMware Cloud in your data center

A turnkey solution with latest hardware and VMware SDDC software, access to containers and cloud services and expertise in infrastructure operations, delivered as-a-service on-premises.

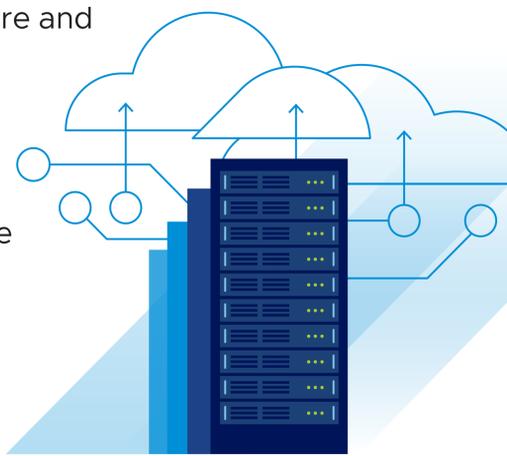
- ⊕ Best-in-class enterprise grade capabilities for workloads of today and tomorrow
- ⊕ Next-gen high performance AWS Outposts infrastructure with enhanced security
- ⊕ Deeply integrated end-to-end Hybrid Cloud as a Service

VMware Cloud on AWS Outposts helps customers uplift infrastructure operations, transform to agile infrastructure and accelerate digital transformation.

VMware Cloud on AWS Outposts

Unique benefits

- ⊕ **Consistency:** Compatible infrastructure and consistent operations
- ⊕ **Familiarity:** Minimal learning curve with familiar tools and skill-sets
- ⊕ **Scalability:** On-demand infrastructure scalability to cloud as needed
- ⊕ **Flexibility:** Workload placement optimization as per business needs
- ⊕ **Innovation:** Easy access to cloud services and containers
- ⊕ **Speed:** Developer-ready infrastructure setup without long procurement cycles



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Key use cases

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Data / app locality
Suitable for Cloud first organizations, who want to keep data on-premises for a variety of reasons such as low latency, local data processing needs, or data sovereignty/compliance
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Data center elasticity / resiliency
Suitable for Cloud fit organizations, who want to leverage hybrid cloud model to address static data center limitations
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Data center / app modernization
Suitable for 'Digital First' organizations who want to accelerate their digital transformation initiatives by modernizing infrastructure and applications.

Learn more

about VMware Cloud on AWS Outposts

- ➔ Visit VMware Cloud on AWS Outposts website
- ➔ Read the solution brief
- ➔ Follow @vmwarecloudaws on Twitter for the latest updates

